

Local Market Update – April 2024

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



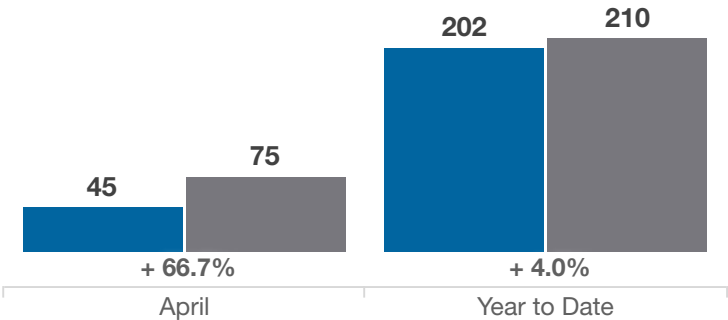
Union County

Key Metrics	April			Year to Date		
	2023	2024	% Change	Thru 4-2023	Thru 4-2024	% Change
Closed Sales	45	75	+ 66.7%	202	210	+ 4.0%
In Contracts	78	107	+ 37.2%	255	298	+ 16.9%
Average Sales Price*	\$454,146	\$520,431	+ 14.6%	\$439,812	\$512,033	+ 16.4%
Median Sales Price*	\$440,000	\$395,000	- 10.2%	\$386,098	\$427,500	+ 10.7%
Average Price Per Square Foot*	\$208.33	\$202.51	- 2.8%	\$195.30	\$202.34	+ 3.6%
Percent of Original List Price Received*	99.9%	100.1%	+ 0.2%	98.4%	99.4%	+ 1.0%
Percent of Last List Price Received*	100.5%	100.8%	+ 0.3%	99.7%	100.5%	+ 0.8%
Days on Market Until Sale	45	30	- 33.3%	39	42	+ 7.7%
New Listings	78	117	+ 50.0%	263	325	+ 23.6%
Median List Price of New Listings	\$517,450	\$535,000	+ 3.4%	\$449,100	\$482,900	+ 7.5%
Median List Price at Time of Sale	\$399,958	\$392,450	- 1.9%	\$386,098	\$429,900	+ 11.3%
Inventory of Homes for Sale	68	111	+ 63.2%	—	—	—
Months Supply of Inventory	1.0	1.6	+ 60.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

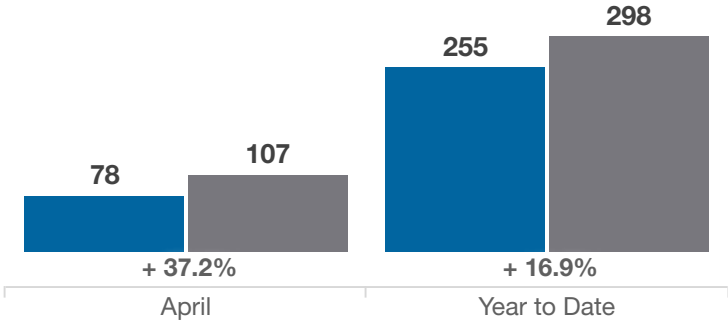
Closed Sales

■ 2023 ■ 2024



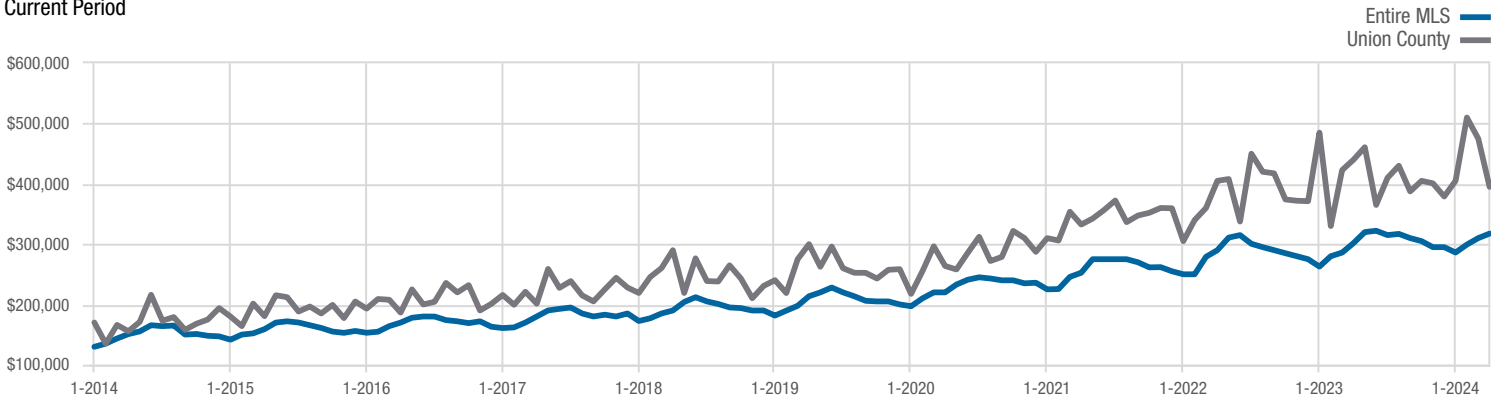
In Contracts

■ 2023 ■ 2024



Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

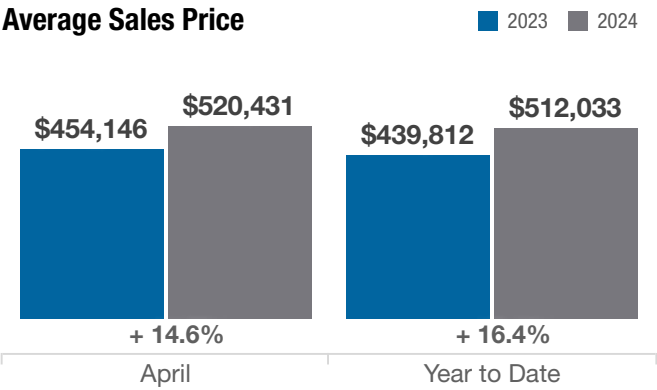
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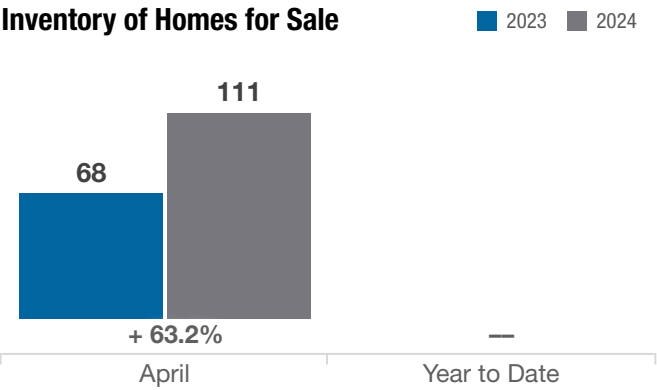


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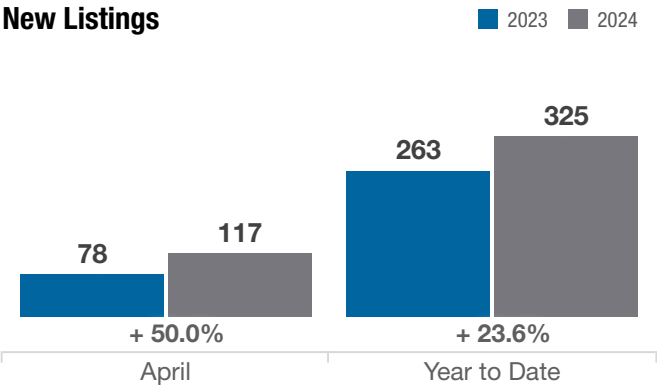
Average Sales Price



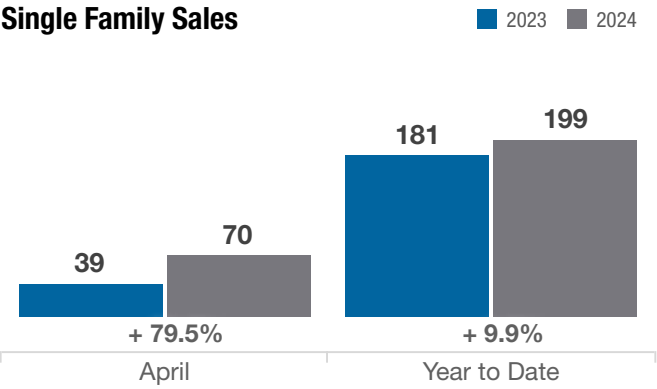
Inventory of Homes for Sale



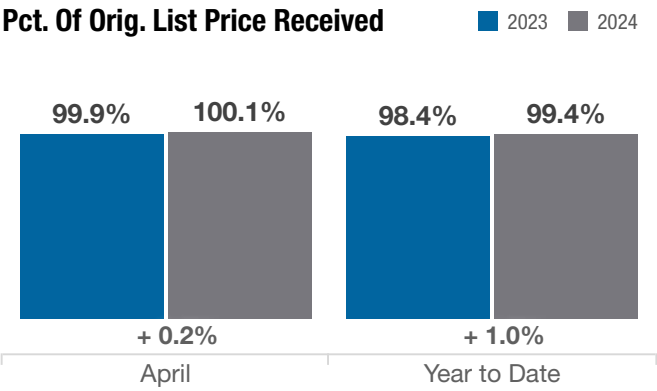
New Listings



Single Family Sales



Pct. Of Orig. List Price Received



Condo Sales

