

Hilliard (Corp.)

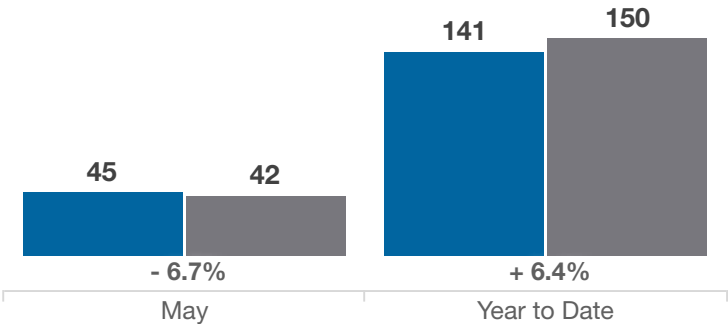
Franklin County

Key Metrics	May			Year to Date		
	2023	2024	% Change	Thru 5-2023	Thru 5-2024	% Change
Closed Sales	45	42	- 6.7%	141	150	+ 6.4%
In Contracts	46	52	+ 13.0%	168	182	+ 8.3%
Average Sales Price*	\$412,840	\$415,413	+ 0.6%	\$412,375	\$440,945	+ 6.9%
Median Sales Price*	\$405,000	\$384,000	- 5.2%	\$408,000	\$418,450	+ 2.6%
Average Price Per Square Foot*	\$211.41	\$246.69	+ 16.7%	\$210.54	\$231.06	+ 9.7%
Percent of Original List Price Received*	104.2%	103.5%	- 0.7%	101.9%	101.0%	- 0.9%
Percent of Last List Price Received*	104.1%	103.8%	- 0.3%	102.2%	101.6%	- 0.6%
Days on Market Until Sale	8	14	+ 75.0%	14	24	+ 71.4%
New Listings	55	56	+ 1.8%	172	192	+ 11.6%
Median List Price of New Listings	\$399,900	\$449,839	+ 12.5%	\$399,900	\$417,450	+ 4.4%
Median List Price at Time of Sale	\$374,900	\$369,450	- 1.5%	\$385,000	\$399,900	+ 3.9%
Inventory of Homes for Sale	31	31	0.0%	—	—	—
Months Supply of Inventory	0.8	0.9	+ 12.5%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

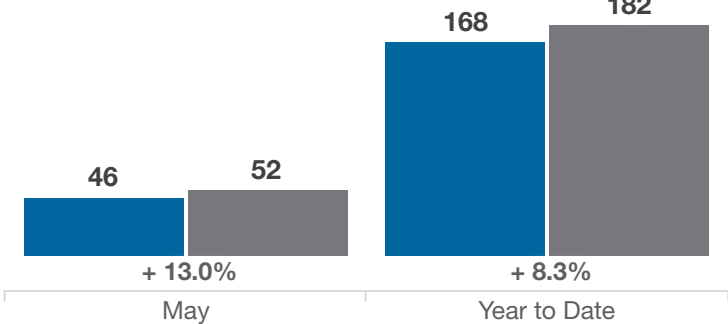
Closed Sales

■ 2023 ■ 2024



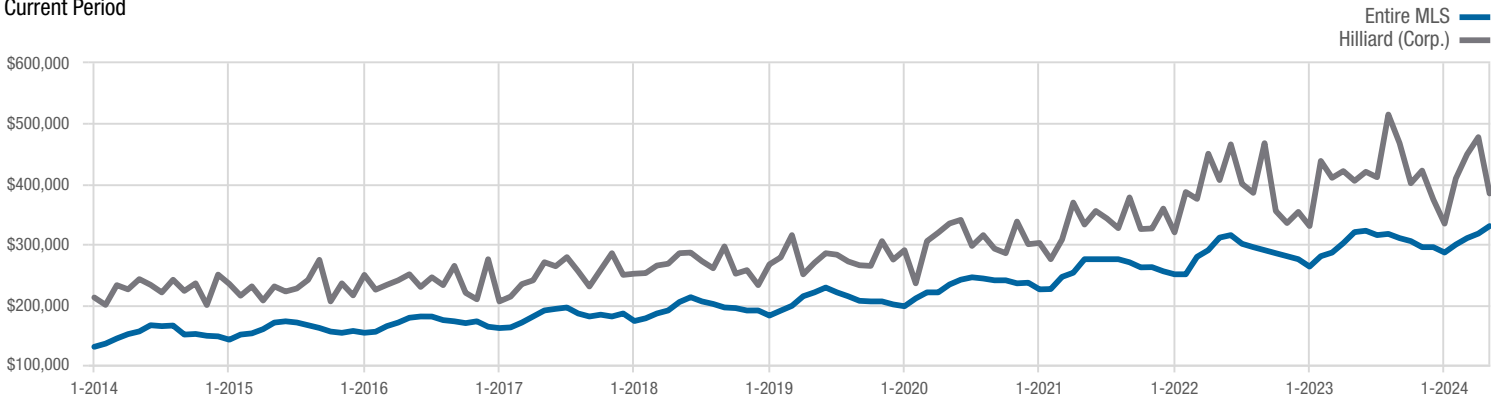
In Contracts

■ 2023 ■ 2024



Median Sales Price

Current Period



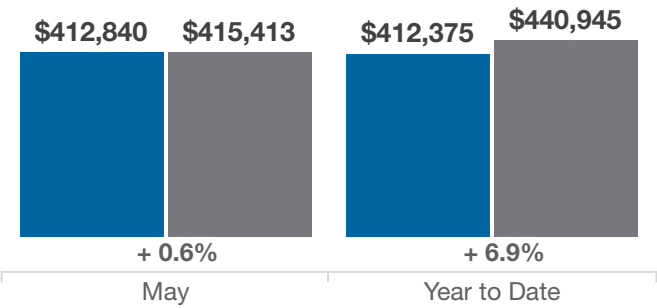
Each data point represents the median sales price in a given month.

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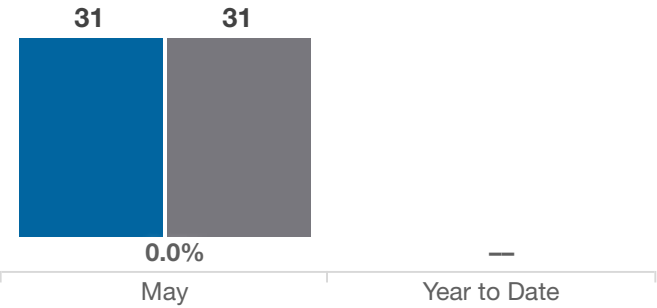
Average Sales Price

20232024



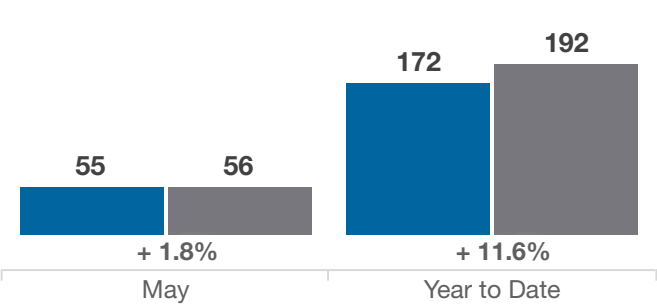
Inventory of Homes for Sale

20232024



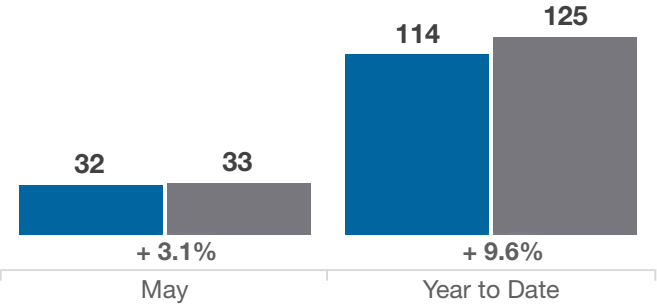
New Listings

20232024



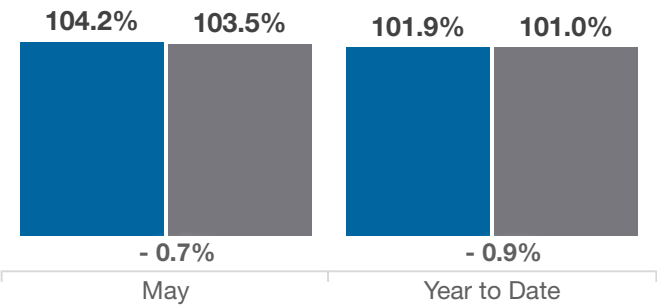
Single Family Sales

20232024



Pct. Of Orig. List Price Received

20232024



Condo Sales

20232024

