

Hilliard (Corp.)

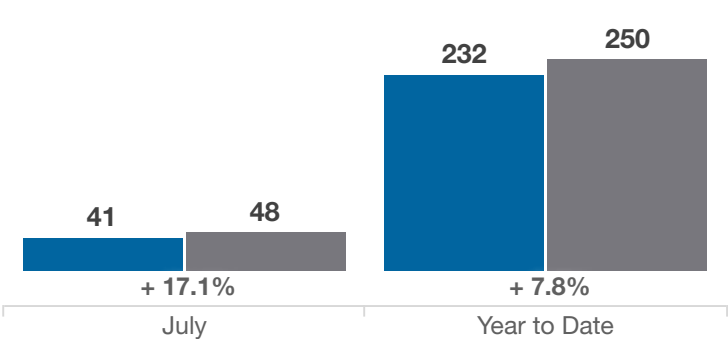
Franklin County

Key Metrics	July			Year to Date		
	2023	2024	% Change	Thru 7-2023	Thru 7-2024	% Change
Closed Sales	41	48	+ 17.1%	232	250	+ 7.8%
In Contracts	43	46	+ 7.0%	255	276	+ 8.2%
Average Sales Price*	\$430,954	\$430,492	- 0.1%	\$418,023	\$444,433	+ 6.3%
Median Sales Price*	\$411,000	\$398,450	- 3.1%	\$410,000	\$420,000	+ 2.4%
Average Price Per Square Foot*	\$219.06	\$237.48	+ 8.4%	\$213.64	\$232.64	+ 8.9%
Percent of Original List Price Received*	103.4%	99.9%	- 3.4%	102.4%	101.0%	- 1.4%
Percent of Last List Price Received*	103.6%	100.5%	- 3.0%	102.8%	101.5%	- 1.3%
Days on Market Until Sale	12	13	+ 8.3%	13	21	+ 61.5%
New Listings	37	48	+ 29.7%	259	300	+ 15.8%
Median List Price of New Listings	\$450,000	\$404,000	- 10.2%	\$407,700	\$415,000	+ 1.8%
Median List Price at Time of Sale	\$399,000	\$399,675	+ 0.2%	\$397,000	\$414,950	+ 4.5%
Inventory of Homes for Sale	22	39	+ 77.3%	—	—	—
Months Supply of Inventory	0.6	1.1	+ 83.3%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

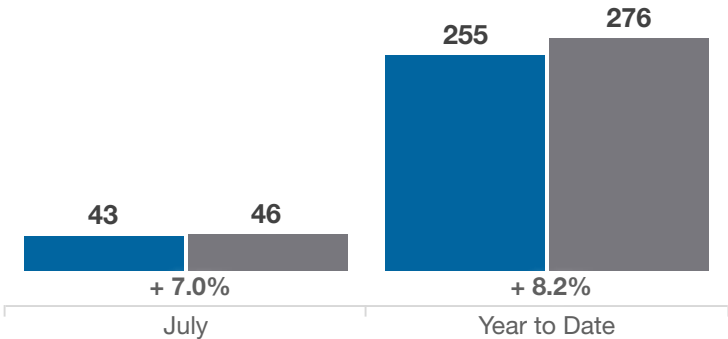
Closed Sales

■ 2023 ■ 2024



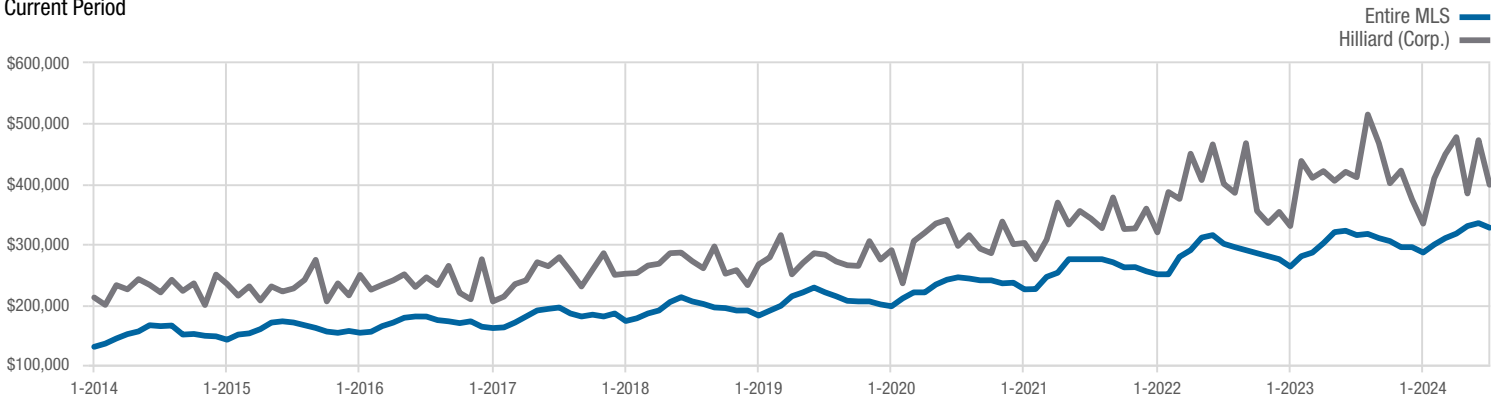
In Contracts

■ 2023 ■ 2024



Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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