

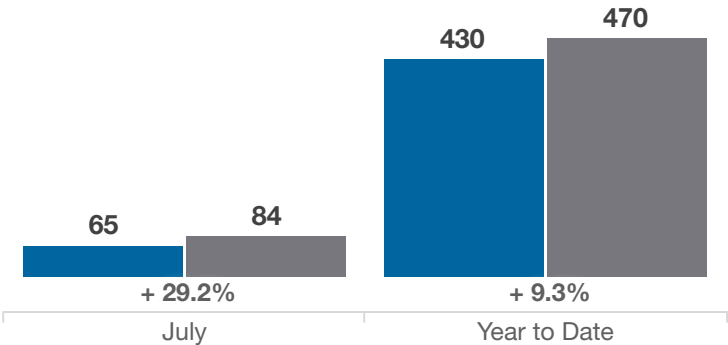
Union County

| Key Metrics | July | | | Year to Date | | |
|--|-----------|-----------|----------|--------------|-------------|----------|
| | 2023 | 2024 | % Change | Thru 7-2023 | Thru 7-2024 | % Change |
| Closed Sales | 65 | 84 | + 29.2% | 430 | 470 | + 9.3% |
| In Contracts | 101 | 90 | - 10.9% | 498 | 536 | + 7.6% |
| Average Sales Price* | \$509,620 | \$505,381 | - 0.8% | \$461,429 | \$508,790 | + 10.3% |
| Median Sales Price* | \$410,000 | \$470,807 | + 14.8% | \$403,950 | \$435,000 | + 7.7% |
| Average Price Per Square Foot* | \$207.44 | \$198.08 | - 4.5% | \$200.53 | \$205.19 | + 2.3% |
| Percent of Original List Price Received* | 102.2% | 98.7% | - 3.4% | 100.0% | 99.6% | - 0.4% |
| Percent of Last List Price Received* | 102.4% | 99.8% | - 2.5% | 100.9% | 100.5% | - 0.4% |
| Days on Market Until Sale | 16 | 25 | + 56.3% | 30 | 37 | + 23.3% |
| New Listings | 101 | 91 | - 9.9% | 571 | 622 | + 8.9% |
| Median List Price of New Listings | \$409,900 | \$458,900 | + 12.0% | \$429,900 | \$470,495 | + 9.4% |
| Median List Price at Time of Sale | \$419,990 | \$471,302 | + 12.2% | \$399,900 | \$435,000 | + 8.8% |
| Inventory of Homes for Sale | 109 | 152 | + 39.4% | — | — | — |
| Months Supply of Inventory | 1.6 | 2.2 | + 37.5% | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

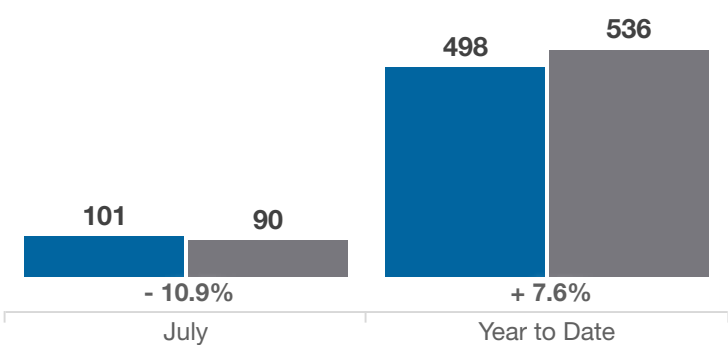
Closed Sales

■ 2023 ■ 2024



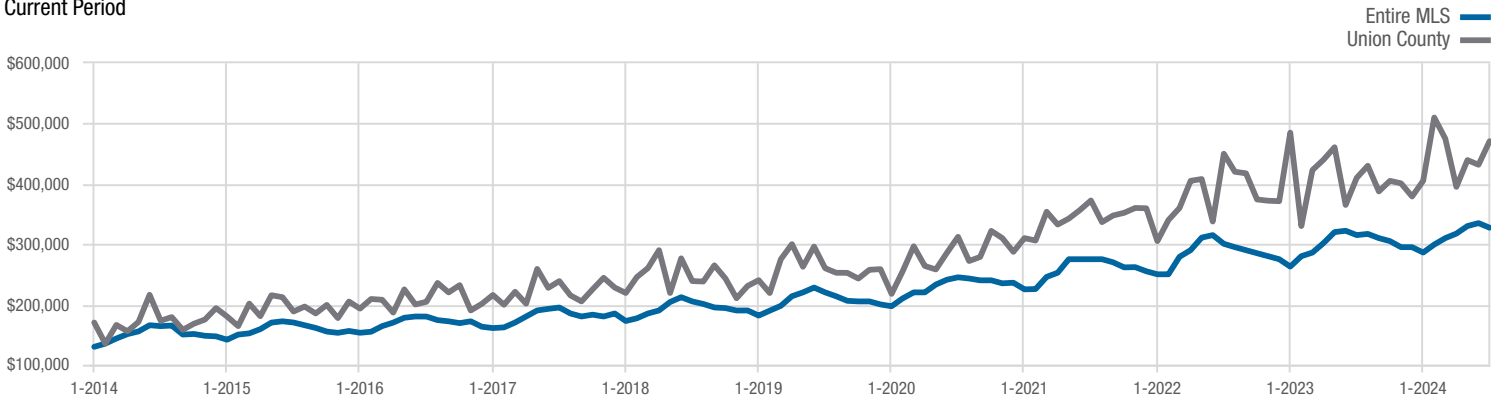
In Contracts

■ 2023 ■ 2024



Median Sales Price

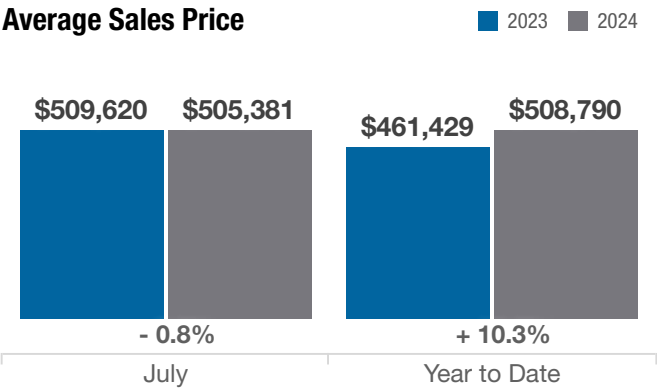
Current Period



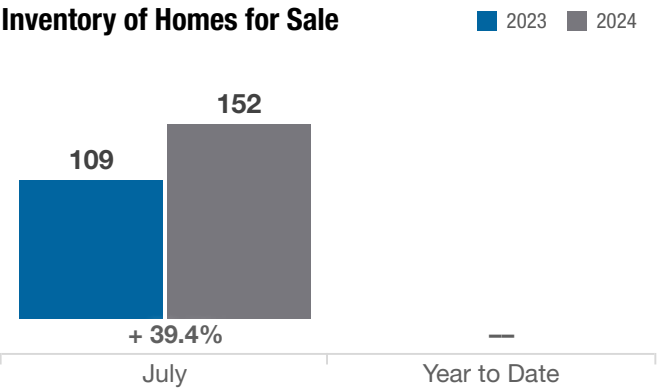
Each data point represents the median sales price in a given month.

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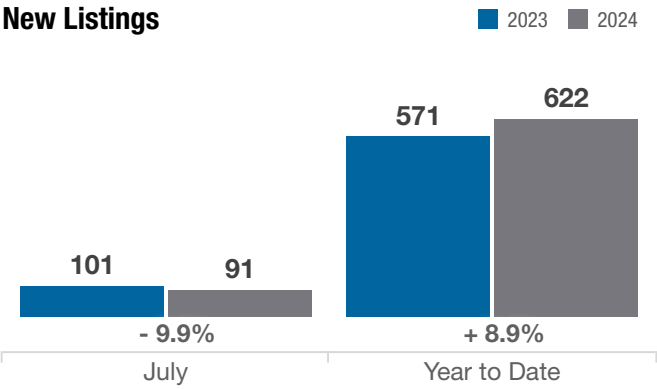
Average Sales Price



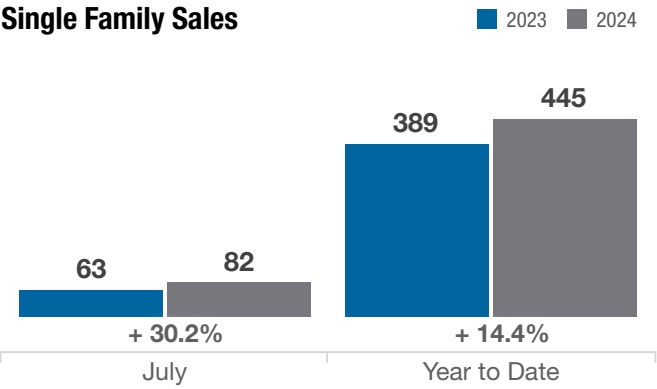
Inventory of Homes for Sale



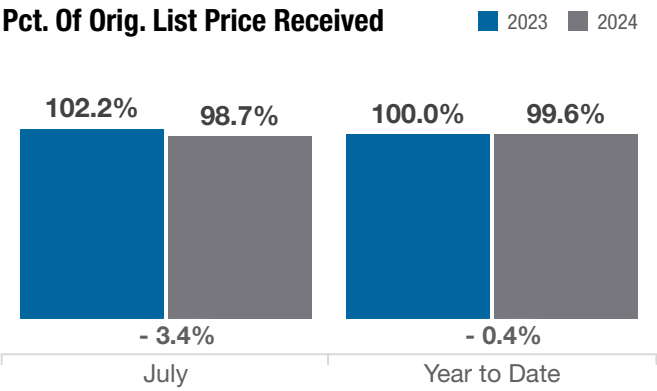
New Listings



Single Family Sales



Pct. Of Orig. List Price Received



Condo Sales

