

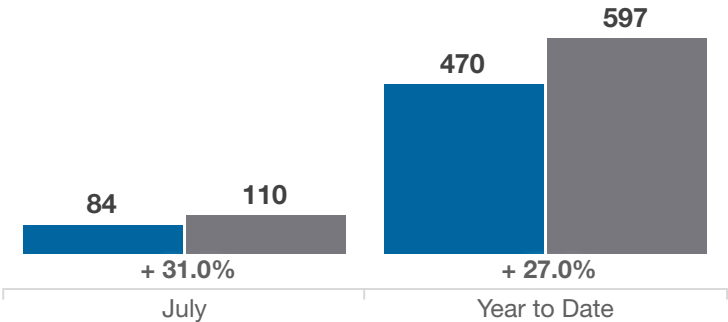
Union County

Key Metrics	July			Year to Date		
	2024	2025	% Change	Thru 7-2024	Thru 7-2025	% Change
Closed Sales	84	110	+ 31.0%	470	597	+ 27.0%
In Contracts	87	113	+ 29.9%	532	670	+ 25.9%
Average Sales Price*	\$505,381	\$498,876	- 1.3%	\$508,790	\$517,870	+ 1.8%
Median Sales Price*	\$470,807	\$448,750	- 4.7%	\$435,000	\$455,990	+ 4.8%
Average Price Per Square Foot*	\$198.08	\$211.99	+ 7.0%	\$205.19	\$213.27	+ 3.9%
Percent of Original List Price Received*	98.7%	97.8%	- 0.9%	99.6%	98.2%	- 1.4%
Percent of Last List Price Received*	99.8%	99.6%	- 0.2%	100.5%	99.7%	- 0.8%
Days on Market Until Sale	25	42	+ 68.0%	37	43	+ 16.2%
New Listings	91	140	+ 53.8%	622	816	+ 31.2%
Median List Price of New Listings	\$458,900	\$483,450	+ 5.3%	\$469,995	\$469,900	- 0.0%
Median List Price at Time of Sale	\$471,302	\$449,950	- 4.5%	\$435,000	\$458,695	+ 5.4%
Inventory of Homes for Sale	157	204	+ 29.9%	—	—	—
Months Supply of Inventory	2.2	2.3	+ 4.5%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

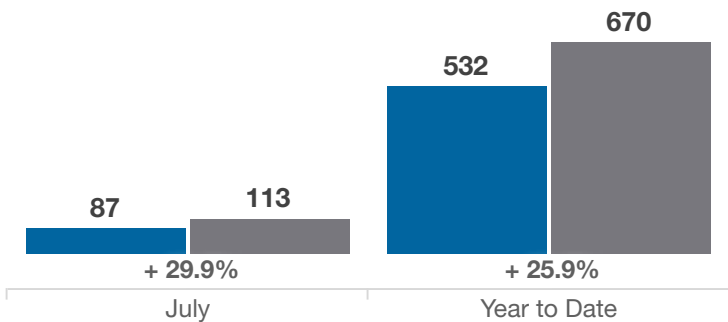
Closed Sales

■ 2024 ■ 2025



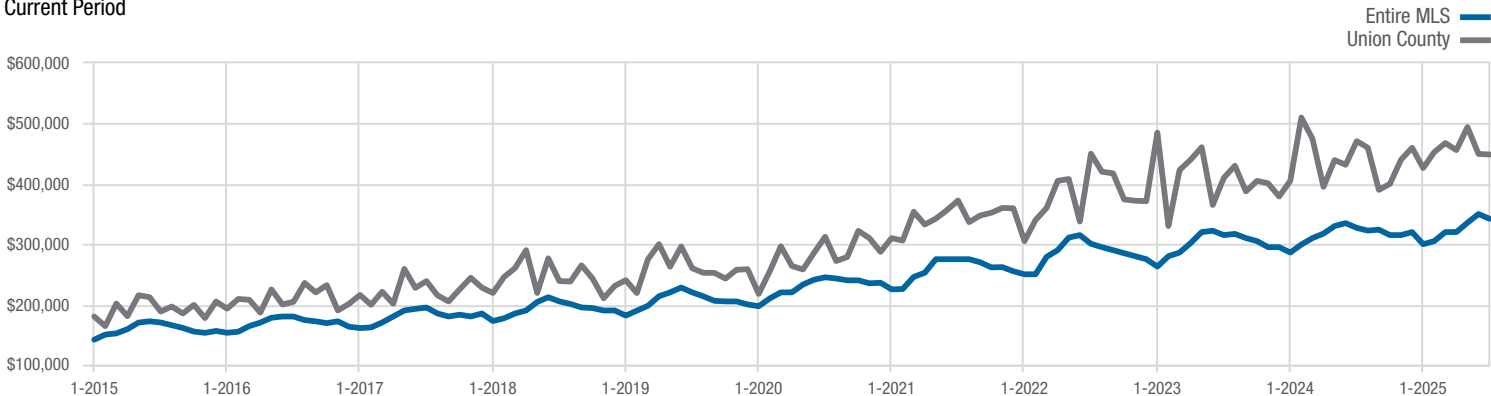
In Contracts

■ 2024 ■ 2025



Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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