

# Local Market Update – October 2025

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®  
BASED ON RESIDENTIAL LISTING DATA ONLY



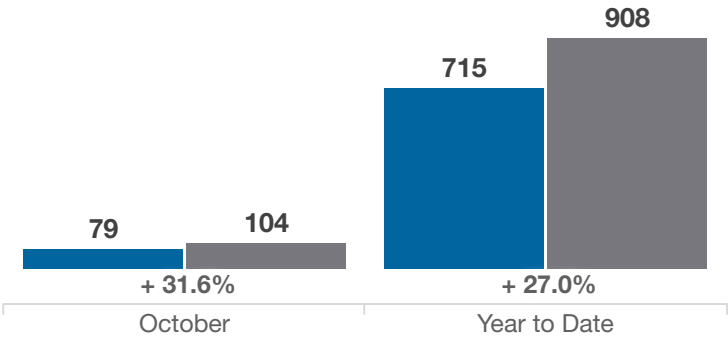
## Union County

| Key Metrics                              | October   |           |          | Year to Date |              |          |
|------------------------------------------|-----------|-----------|----------|--------------|--------------|----------|
|                                          | 2024      | 2025      | % Change | Thru 10-2024 | Thru 10-2025 | % Change |
| Closed Sales                             | 79        | 104       | + 31.6%  | 715          | 908          | + 27.0%  |
| In Contracts                             | 109       | 99        | - 9.2%   | 809          | 960          | + 18.7%  |
| Average Sales Price*                     | \$488,555 | \$530,115 | + 8.5%   | \$497,700    | \$514,417    | + 3.4%   |
| Median Sales Price*                      | \$400,000 | \$445,520 | + 11.4%  | \$430,000    | \$453,515    | + 5.5%   |
| Average Price Per Square Foot*           | \$213.45  | \$206.04  | - 3.5%   | \$207.32     | \$213.78     | + 3.1%   |
| Percent of Original List Price Received* | 97.4%     | 96.5%     | - 0.9%   | 99.0%        | 97.7%        | - 1.3%   |
| Percent of Last List Price Received*     | 99.1%     | 98.6%     | - 0.5%   | 100.1%       | 99.4%        | - 0.7%   |
| Days on Market Until Sale                | 29        | 52        | + 79.3%  | 35           | 42           | + 20.0%  |
| New Listings                             | 97        | 119       | + 22.7%  | 929          | 1,143        | + 23.0%  |
| Median List Price of New Listings        | \$458,990 | \$459,900 | + 0.2%   | \$459,300    | \$470,083    | + 2.3%   |
| Median List Price at Time of Sale        | \$410,000 | \$452,765 | + 10.4%  | \$429,900    | \$457,965    | + 6.5%   |
| Inventory of Homes for Sale              | 160       | 205       | + 28.1%  | —            | —            | —        |
| Months Supply of Inventory               | 2.1       | 2.2       | + 4.8%   | —            | —            | —        |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

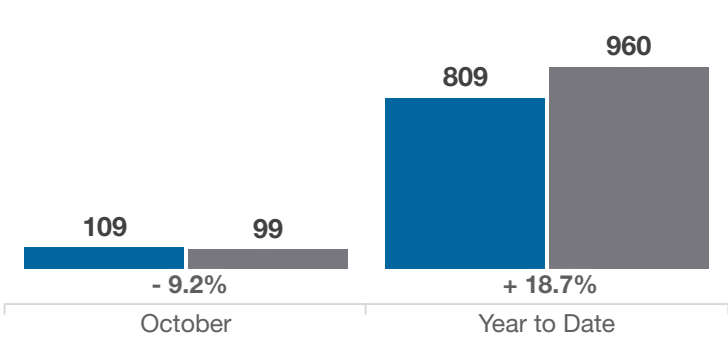
### Closed Sales

■ 2024 ■ 2025



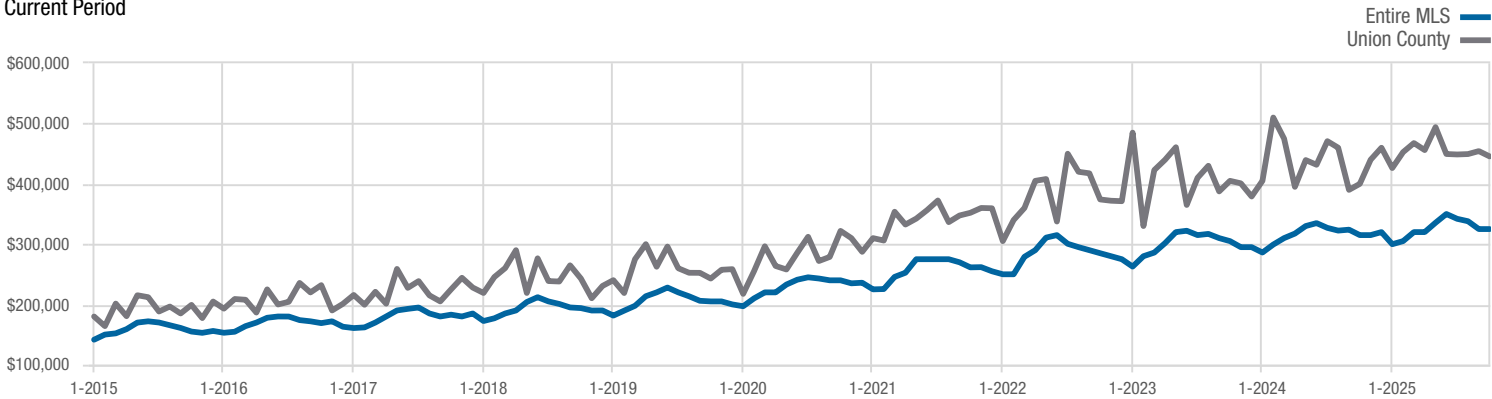
### In Contracts

■ 2024 ■ 2025



### Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

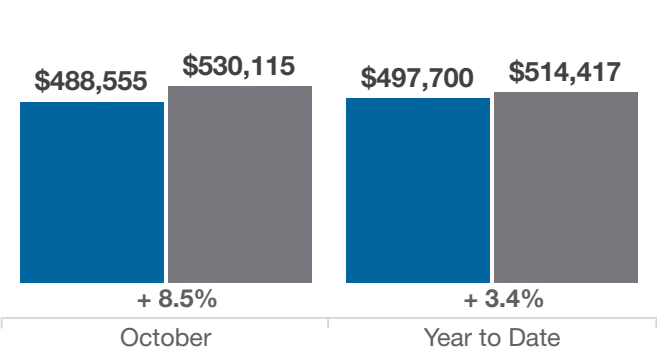
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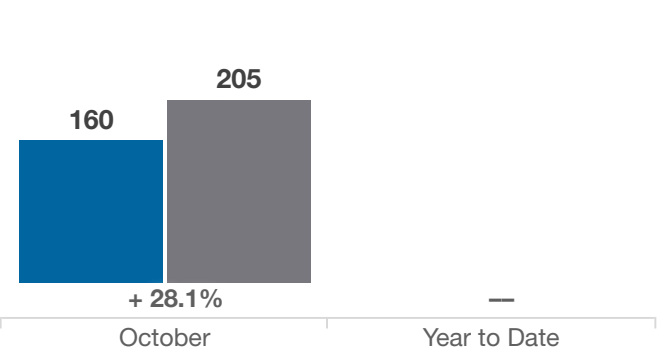


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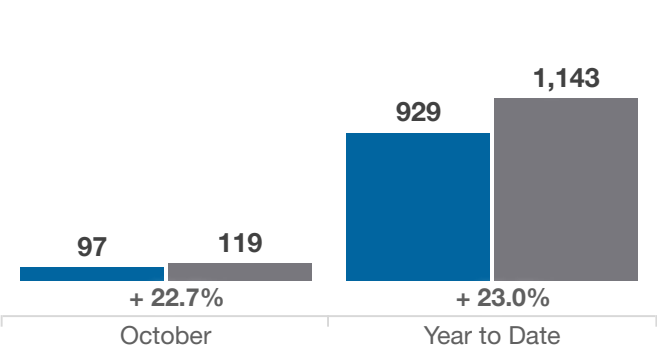
Average Sales Price



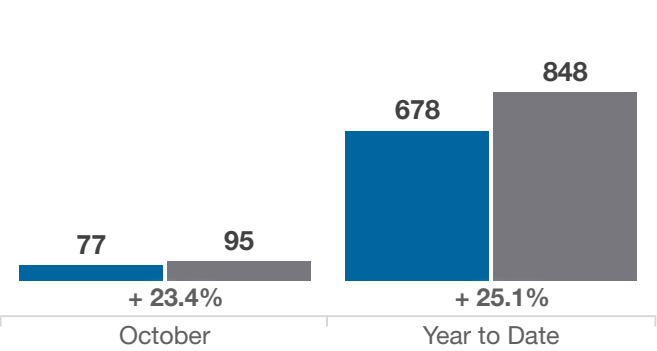
Inventory of Homes for Sale



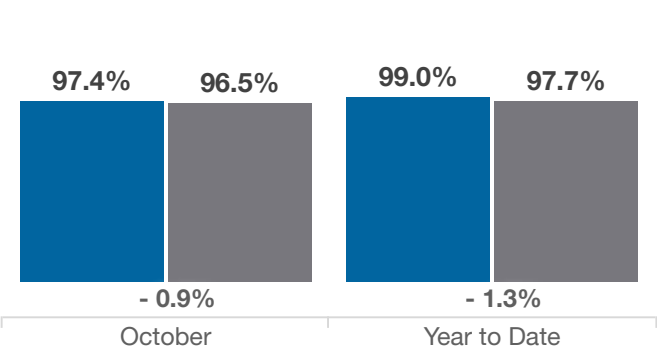
New Listings



Single Family Sales



Pct. Of Orig. List Price Received



Condo Sales

