

# Local Market Update – March 2026

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®  
BASED ON RESIDENTIAL LISTING DATA ONLY



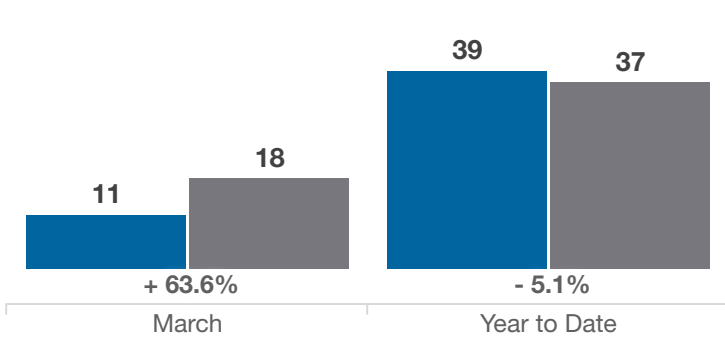
## Champaign County

Key Metrics	March			Year to Date		
	2025	2026	% Change	Thru 3-2025	Thru 3-2026	% Change
Closed Sales	11	18	+ 63.6%	39	37	- 5.1%
In Contracts	27	24	- 11.1%	54	53	- 1.9%
Average Sales Price*	\$381,218	\$267,744	- 29.8%	\$282,349	\$274,814	- 2.7%
Median Sales Price*	\$265,000	\$262,500	- 0.9%	\$229,900	\$242,500	+ 5.5%
Average Price Per Square Foot*	\$161.14	\$153.56	- 4.7%	\$162.82	\$163.16	+ 0.2%
Percent of Original List Price Received*	93.6%	94.8%	+ 1.3%	93.9%	94.6%	+ 0.7%
Percent of Last List Price Received*	96.8%	97.1%	+ 0.3%	96.5%	97.7%	+ 1.2%
Days on Market Until Sale	57	40	- 29.8%	39	39	0.0%
New Listings	25	17	- 32.0%	52	54	+ 3.8%
Median List Price of New Listings	\$239,900	\$319,900	+ 33.3%	\$259,900	\$271,000	+ 4.3%
Median List Price at Time of Sale	\$269,000	\$265,000	- 1.5%	\$245,500	\$250,000	+ 1.8%
Inventory of Homes for Sale	28	22	- 21.4%	—	—	—
Months Supply of Inventory	1.5	1.1	- 26.7%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

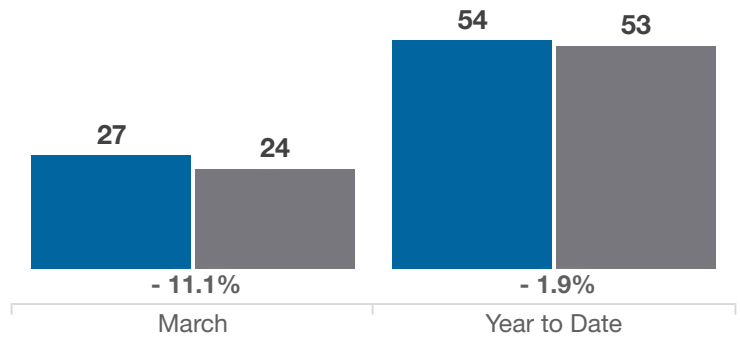
### Closed Sales

■ 2025 ■ 2026



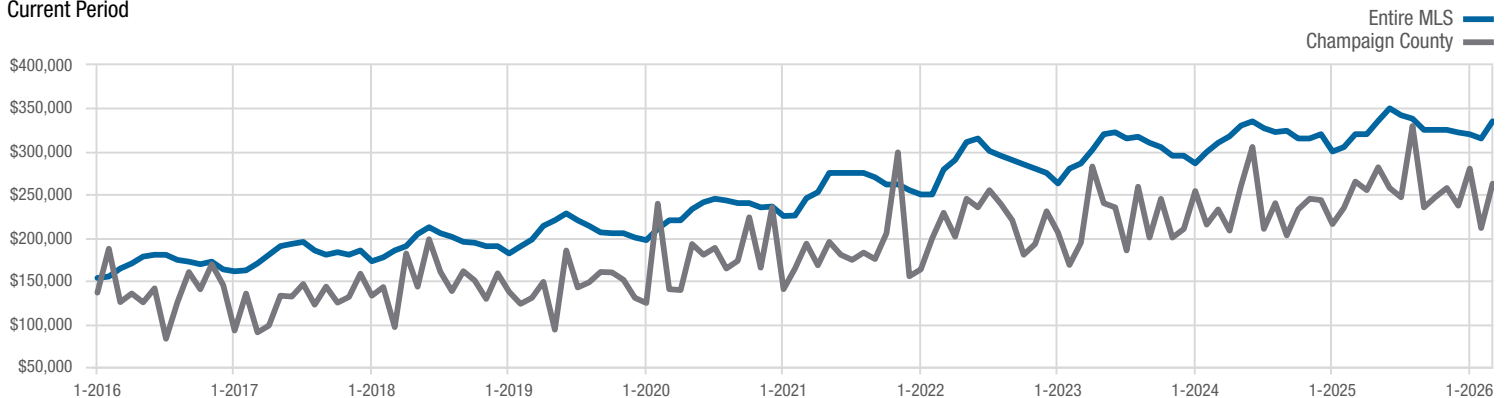
### In Contracts

■ 2025 ■ 2026



### Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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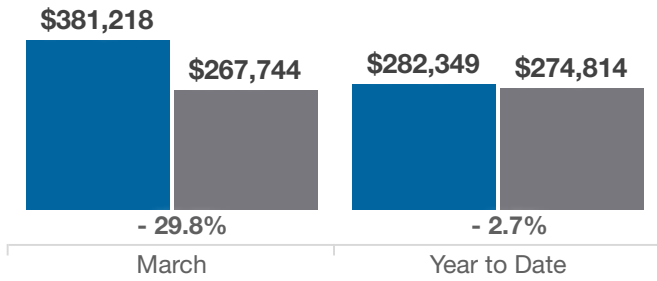
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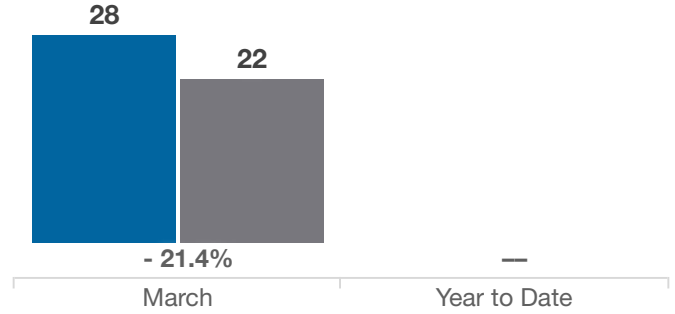
### Average Sales Price

■ 2025 ■ 2026



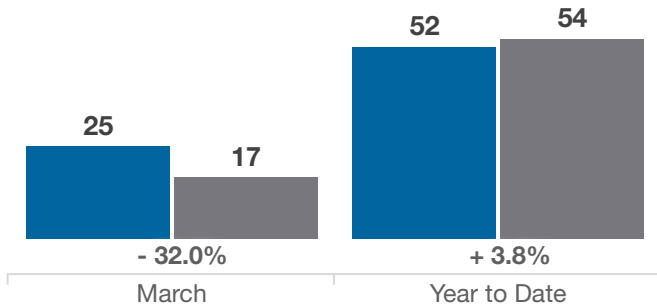
### Inventory of Homes for Sale

■ 2025 ■ 2026



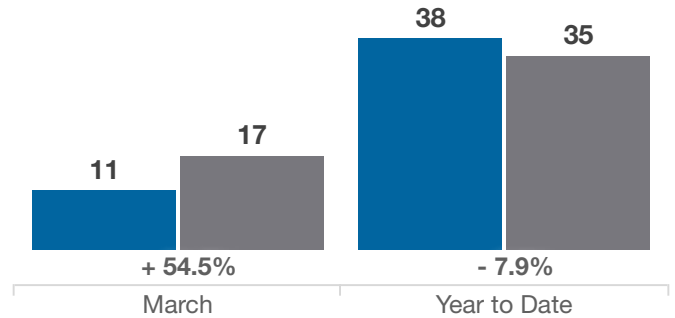
### New Listings

■ 2025 ■ 2026



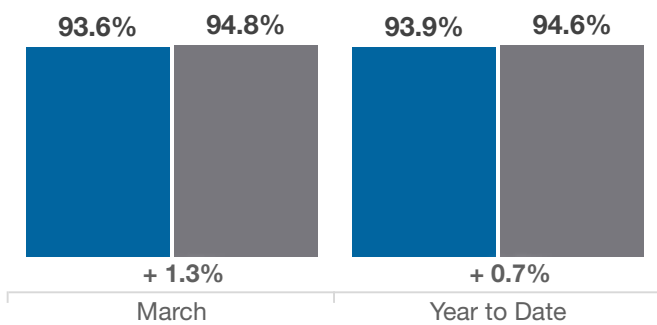
### Single Family Sales

■ 2025 ■ 2026



### Pct. Of Orig. List Price Received

■ 2025 ■ 2026



### Condo Sales

■ 2025 ■ 2026

