

Local Market Update for June 2026

A research tool provided by the Canopy Realtor® Association
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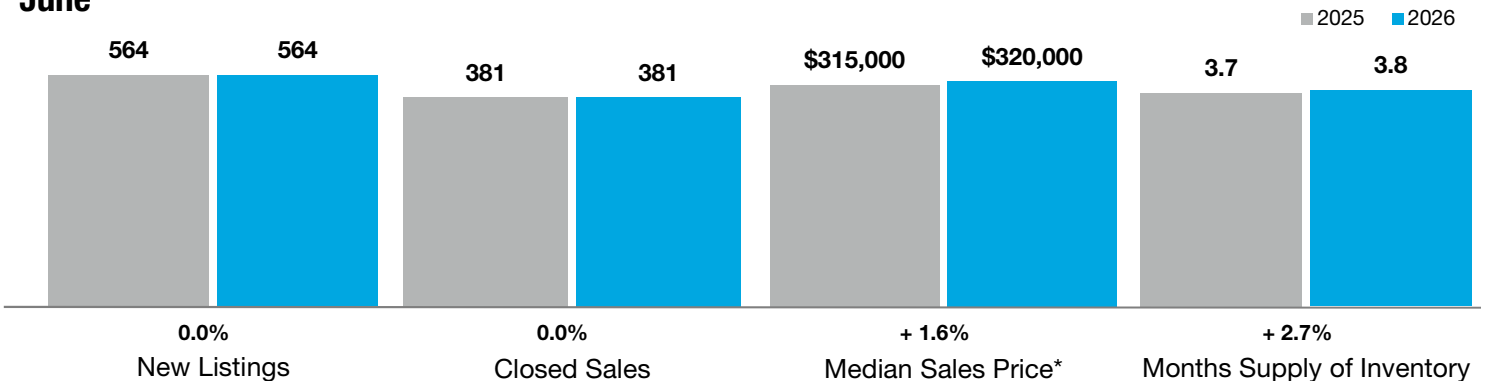
Hickory-Lenoir-Morganton MSA

Includes Alexander, Burke, Caldwell and Catawba Counties

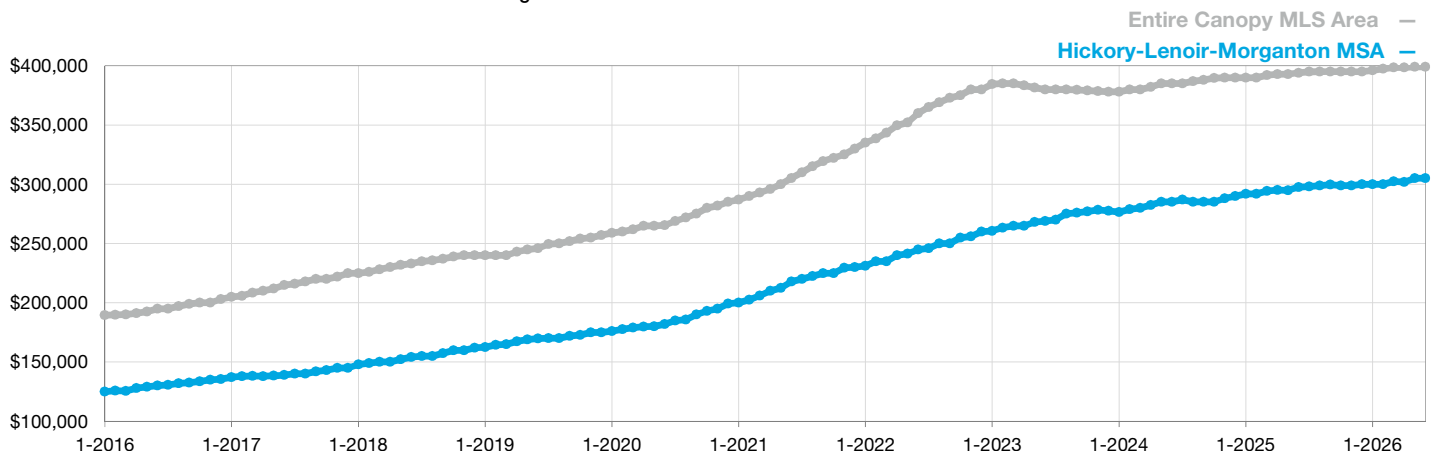
Key Metrics	June			Year to Date		
	2025	2026	Percent Change	Thru 6-2025	Thru 6-2026	Percent Change
New Listings	564	564	0.0%	3,070	3,065	- 0.2%
Pending Sales	418	371	- 11.2%	2,179	2,185	+ 0.3%
Closed Sales	381	381	0.0%	2,039	1,951	- 4.3%
Median Sales Price*	\$315,000	\$320,000	+ 1.6%	\$299,900	\$311,000	+ 3.7%
Average Sales Price*	\$387,835	\$371,257	- 4.3%	\$361,011	\$372,929	+ 3.3%
Percent of Original List Price Received*	95.5%	95.9%	+ 0.4%	94.9%	94.7%	- 0.2%
List to Close	90	90	0.0%	97	102	+ 5.2%
Days on Market Until Sale	45	47	+ 4.4%	54	59	+ 9.3%
Cumulative Days on Market Until Sale	57	53	- 7.0%	62	68	+ 9.7%
Average List Price	\$385,069	\$432,619	+ 12.3%	\$410,213	\$425,127	+ 3.6%
Inventory of Homes for Sale	1,293	1,343	+ 3.9%	--	--	--
Months Supply of Inventory	3.7	3.8	+ 2.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Historical Median Sales Price Rolling 12-Month Calculation



Current as of July 5, 2026. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2026 ShowingTime Plus, LLC.