

Local Market Update for July 2026

A research tool provided by the Canopy Realtor® Association
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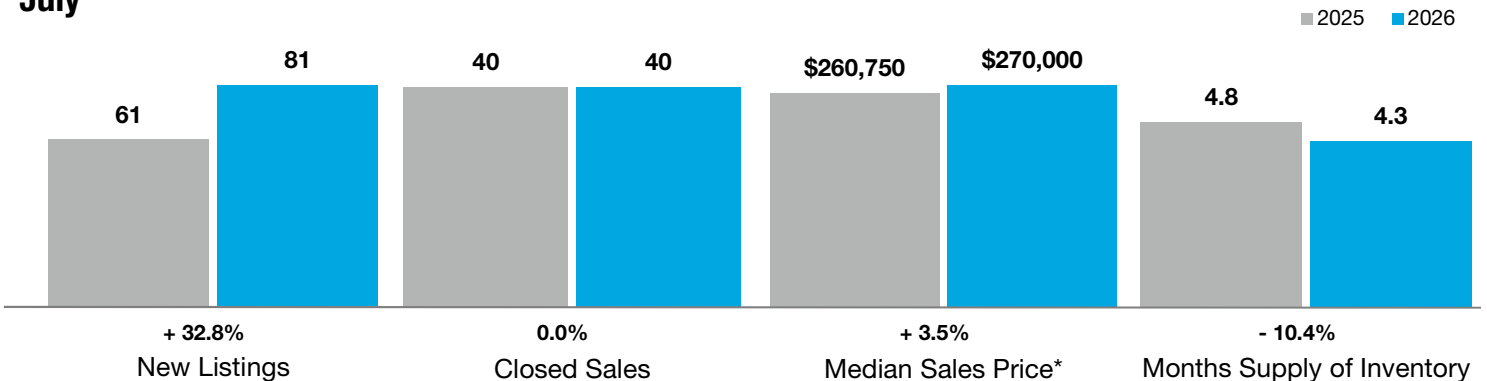
Lenoir

North Carolina

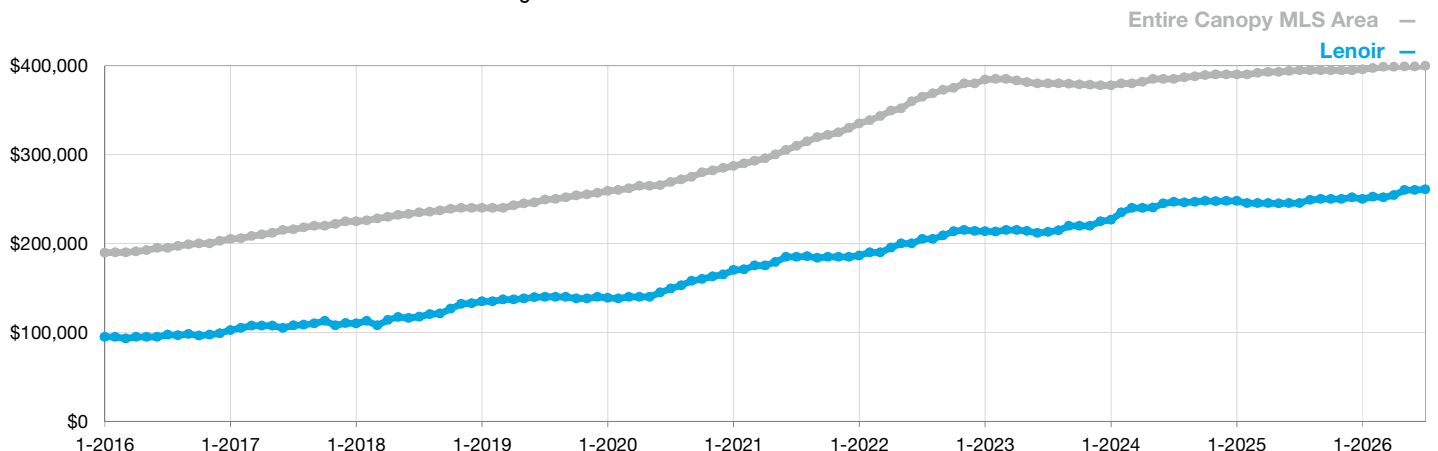
Key Metrics	July			Year to Date		
	2025	2026	Percent Change	Thru 7-2025	Thru 7-2026	Percent Change
New Listings	61	81	+ 32.8%	378	383	+ 1.3%
Pending Sales	37	50	+ 35.1%	254	275	+ 8.3%
Closed Sales	40	40	0.0%	244	246	+ 0.8%
Median Sales Price*	\$260,750	\$270,000	+ 3.5%	\$249,950	\$266,250	+ 6.5%
Average Sales Price*	\$323,284	\$294,764	- 8.8%	\$301,373	\$320,254	+ 6.3%
Percent of Original List Price Received*	93.6%	93.1%	- 0.5%	93.9%	93.2%	- 0.7%
List to Close	91	88	- 3.3%	92	108	+ 17.4%
Days on Market Until Sale	55	51	- 7.3%	51	65	+ 27.5%
Cumulative Days on Market Until Sale	58	52	- 10.3%	57	74	+ 29.8%
Average List Price	\$365,098	\$373,706	+ 2.4%	\$365,807	\$378,044	+ 3.3%
Inventory of Homes for Sale	159	164	+ 3.1%	--	--	--
Months Supply of Inventory	4.8	4.3	- 10.4%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

July



Historical Median Sales Price Rolling 12-Month Calculation



Current as of August 5, 2026. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2026 ShowingTime Plus, LLC.