

Local Market Update for September 2026

A research tool provided by the Canopy Realtor® Association
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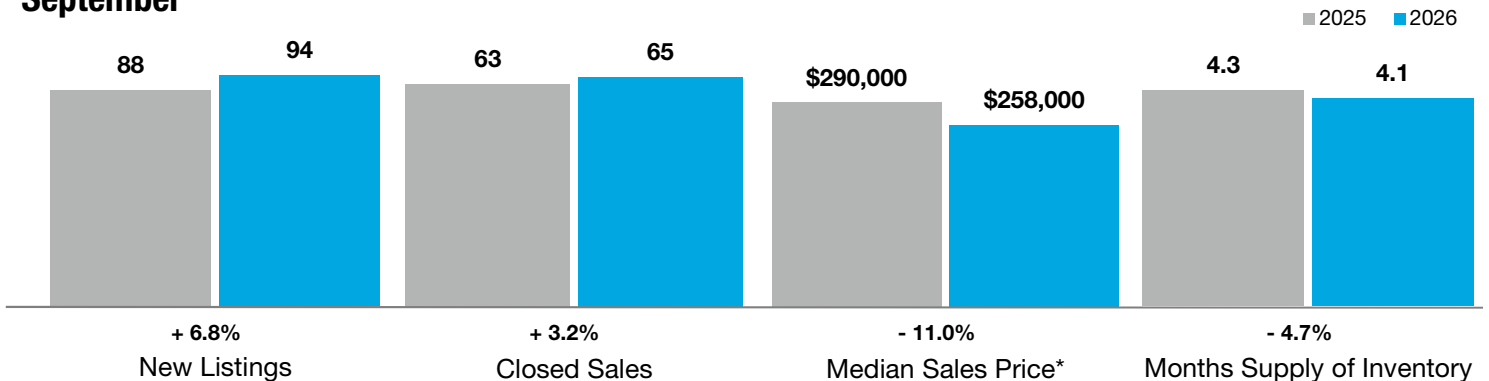
Caldwell County

North Carolina

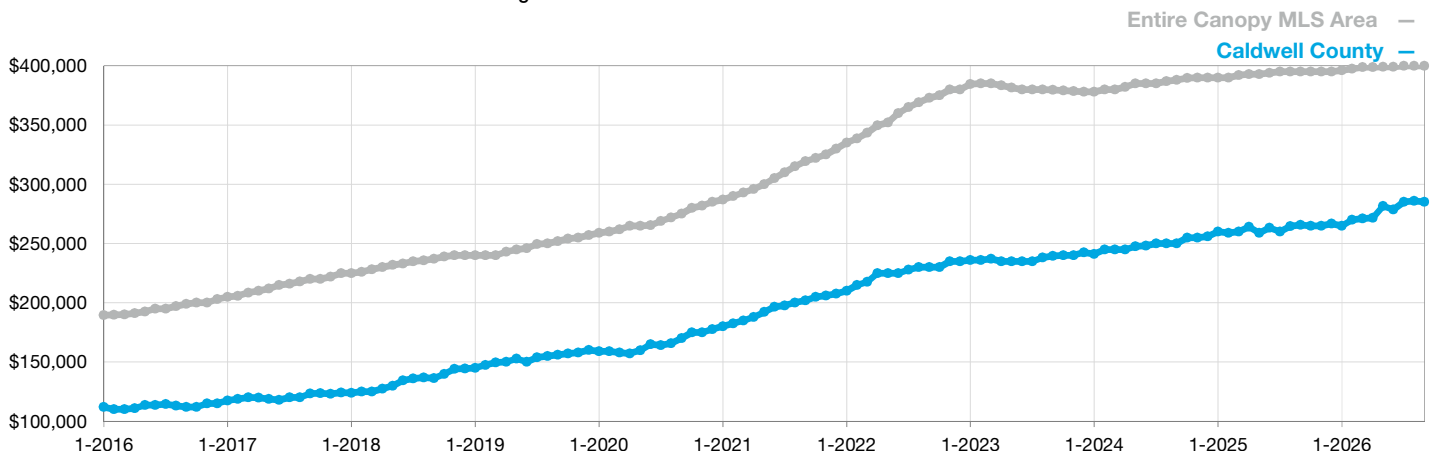
Key Metrics	September			Year to Date		
	2025	2026	Percent Change	Thru 9-2025	Thru 9-2026	Percent Change
New Listings	88	94	+ 6.8%	851	890	+ 4.6%
Pending Sales	66	67	+ 1.5%	587	638	+ 8.7%
Closed Sales	63	65	+ 3.2%	562	602	+ 7.1%
Median Sales Price*	\$290,000	\$258,000	- 11.0%	\$267,000	\$290,000	+ 8.6%
Average Sales Price*	\$348,542	\$296,943	- 14.8%	\$330,538	\$341,709	+ 3.4%
Percent of Original List Price Received*	94.2%	93.9%	- 0.3%	94.4%	94.2%	- 0.2%
List to Close	82	80	- 2.4%	86	94	+ 9.3%
Days on Market Until Sale	42	41	- 2.4%	45	52	+ 15.6%
Cumulative Days on Market Until Sale	55	53	- 3.6%	53	61	+ 15.1%
Average List Price	\$369,802	\$285,914	- 22.7%	\$371,146	\$384,174	+ 3.5%
Inventory of Homes for Sale	262	282	+ 7.6%	--	--	--
Months Supply of Inventory	4.3	4.1	- 4.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Historical Median Sales Price Rolling 12-Month Calculation



Current as of October 5, 2026. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2026 ShowingTime Plus, LLC.