

Local Market Update for September 2026

A research tool provided by the Canopy Realtor® Association
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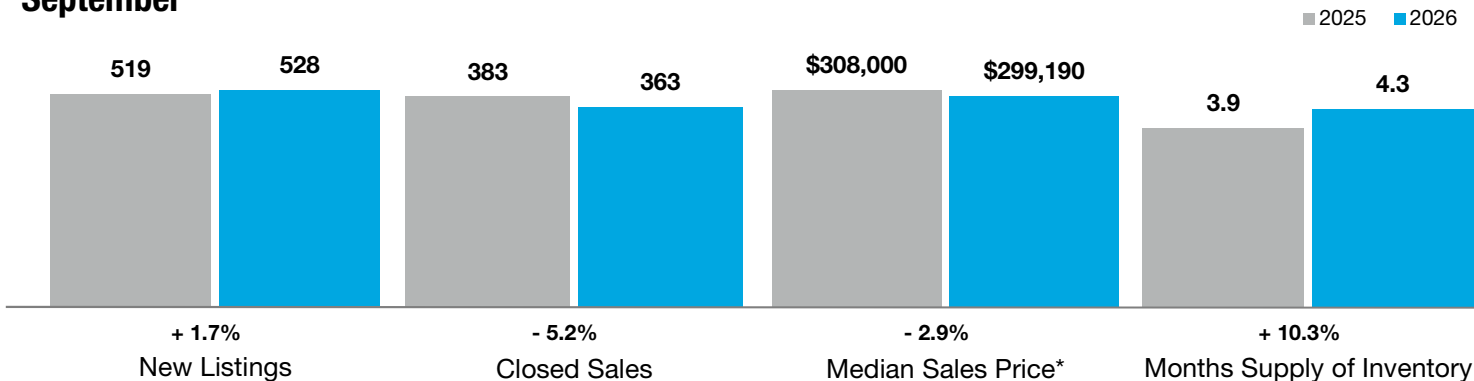
Hickory-Lenoir-Morganton MSA

Includes Alexander, Burke, Caldwell and Catawba Counties

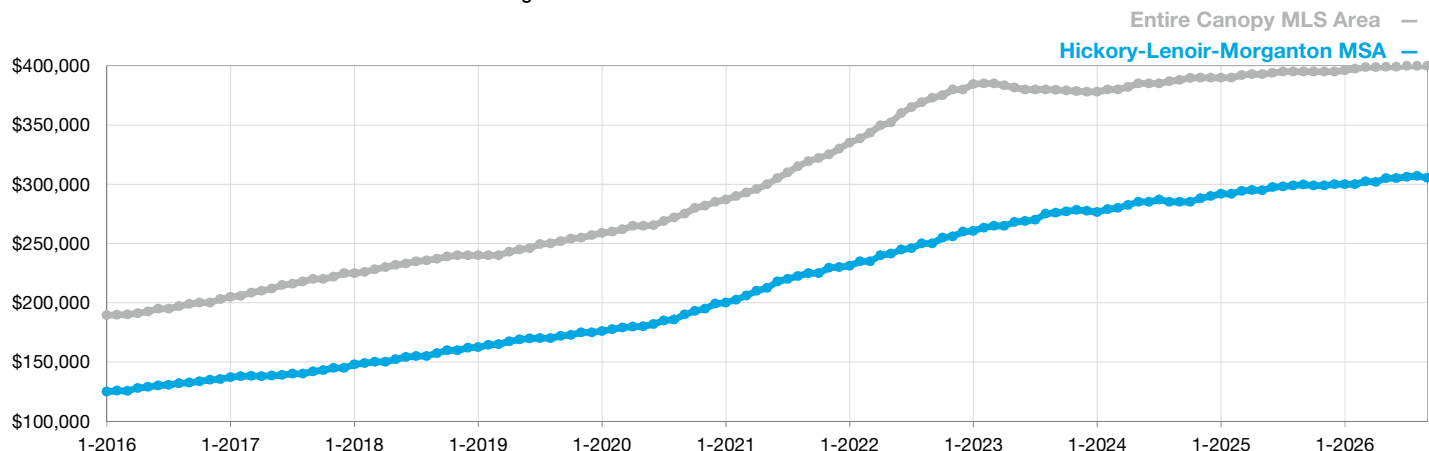
Key Metrics	September			Year to Date		
	2025	2026	Percent Change	Thru 9-2025	Thru 9-2026	Percent Change
New Listings	519	528	+ 1.7%	4,697	4,816	+ 2.5%
Pending Sales	354	403	+ 13.8%	3,326	3,319	- 0.2%
Closed Sales	383	363	- 5.2%	3,238	3,090	- 4.6%
Median Sales Price*	\$308,000	\$299,190	- 2.9%	\$299,990	\$309,000	+ 3.0%
Average Sales Price*	\$371,380	\$358,283	- 3.5%	\$362,066	\$373,467	+ 3.1%
Percent of Original List Price Received*	94.0%	94.1%	+ 0.1%	94.5%	94.6%	+ 0.1%
List to Close	98	93	- 5.1%	96	99	+ 3.1%
Days on Market Until Sale	54	49	- 9.3%	52	56	+ 7.7%
Cumulative Days on Market Until Sale	63	57	- 9.5%	61	64	+ 4.9%
Average List Price	\$394,856	\$428,708	+ 8.6%	\$405,444	\$418,094	+ 3.1%
Inventory of Homes for Sale	1,380	1,531	+ 10.9%	--	--	--
Months Supply of Inventory	3.9	4.3	+ 10.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Historical Median Sales Price Rolling 12-Month Calculation



Current as of October 5, 2026. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2026 ShowingTime Plus, LLC.