Local Market Update for October 2026

A research tool provided by the Canopy Realtor® Association
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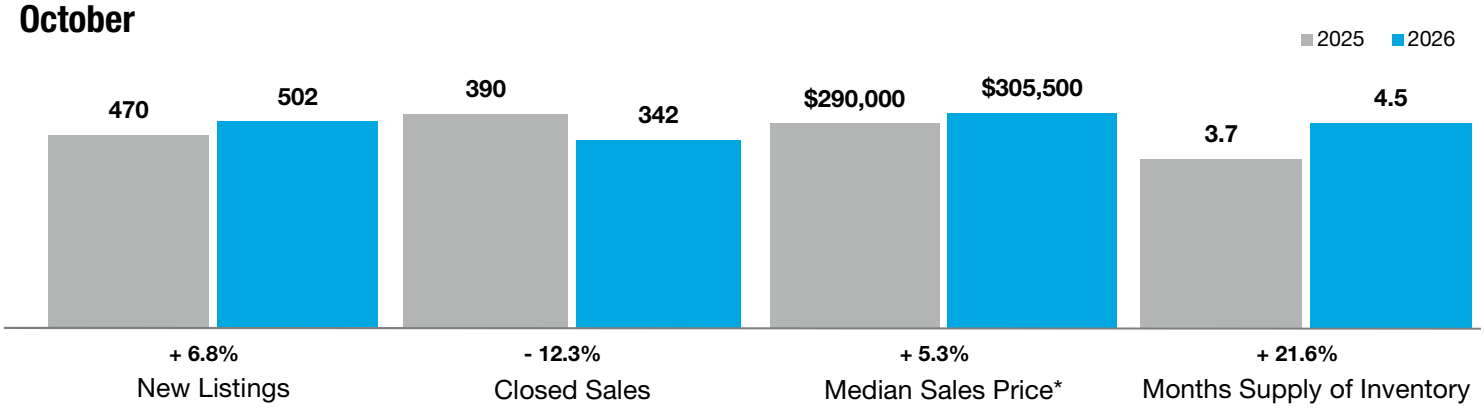
Hickory-Lenoir-Morganton MSA

Includes Alexander, Burke, Caldwell and Catawba Counties

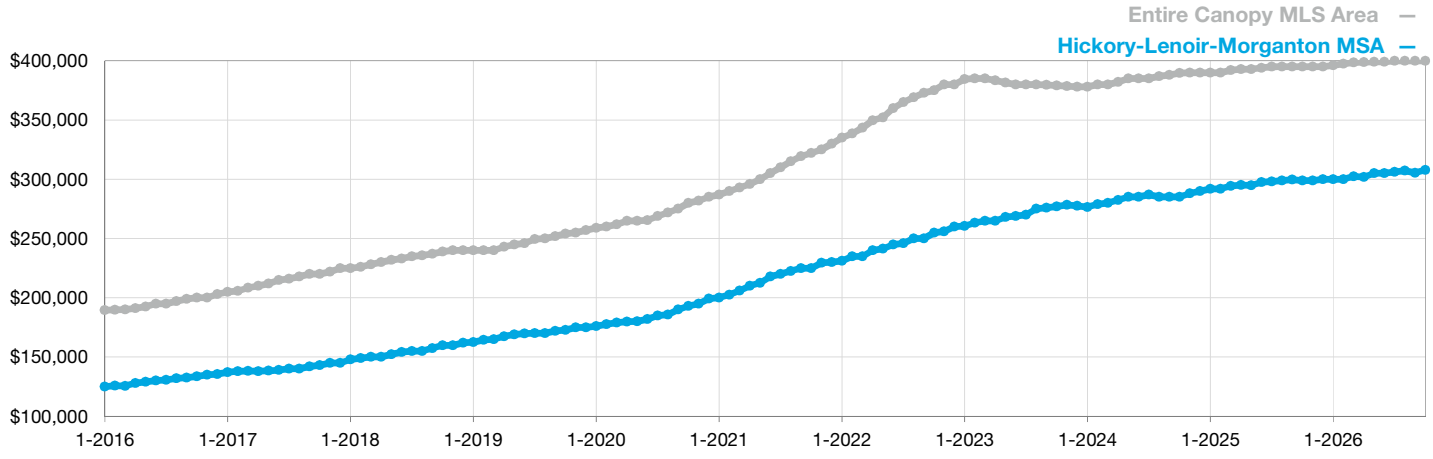
	October			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	470	**502**	+ 6.8%	5,166	**5,326**	+ 3.1%
Pending Sales	392	**353**	- 9.9%	3,717	**3,640**	- 2.1%
Closed Sales	390	**342**	- 12.3%	3,628	**3,445**	- 5.0%
Median Sales Price*	$290,000	**$305,500**	+ 5.3%	$299,775	**$309,000**	+ 3.1%
Average Sales Price*	$366,787	**$402,136**	+ 9.6%	$362,574	**$376,348**	+ 3.8%
Percent of Original List Price Received*	93.6%	**93.7%**	+ 0.1%	94.4%	**94.6%**	+ 0.2%
List to Close	95	**98**	+ 3.2%	96	**98**	+ 2.1%
Days on Market Until Sale	52	**55**	+ 5.8%	52	**55**	+ 5.8%
Cumulative Days on Market Until Sale	65	**62**	- 4.6%	62	**64**	+ 3.2%
Average List Price	$413,037	**$445,226**	+ 7.8%	$406,122	**$418,844**	+ 3.1%
Inventory of Homes for Sale	1,314	**1,561**	+ 18.8%	--	**--**	--
Months Supply of Inventory	3.7	**4.5**	+ 21.6%	--	**--**	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

October



Historical Median Sales Price Rolling 12-Month Calculation



Current as of November 5, 2026. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2026 ShowingTime Plus, LLC.