

# Charlotte Region Weekly Market Activity Report

A research tool provided by the Canopy Realtor® Association  
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## For Week Ending January 10, 2026

Data current as of January 20, 2026

The U.S. homeownership rate climbed to 65.3% in the third quarter of 2025, up from 65% in the second quarter, according to the U.S. Census Bureau. The homeownership rate remains below the 25-year average rate of 66.3% and is 3.9 percentage points lower than the peak of 69.2% in 2004. Nearly 90% of housing units were occupied in the third quarter, and just over 10% were vacant.

In the Charlotte region, for the week ending January 10:

- New Listings increased 10.7% to 1,003
- Pending Sales increased 7.5% to 701
- Inventory increased 18.1% to 10,185

For the month of December:

- Median Sales Price increased 3.9% to \$400,000
- List to Close increased 11.6% to 106
- Percent of Original List Price Received decreased 1.1% to 94.2%
- Months Supply of Homes for Sale increased 12.0% to 2.8

## Quick Facts

<b>+ 10.7%</b>	<b>+ 7.5%</b>	<b>+ 18.1%</b>
Change in <b>New Listings</b>	Change in <b>Pending Sales</b>	Change in <b>Inventory</b>

The Charlotte Region report includes Alexander, Anson, Cabarrus, Catawba, Cleveland, Gaston, Iredell, Lincoln, Mecklenburg, Rowan, Stanly and Union counties in North Carolina, and Chester, Chesterfield, Lancaster and York counties in South Carolina. Comprised of single-family properties, townhomes and condominiums combined. Data is refreshed regularly to capture changes in market activity. Figures shown may be different than previously reported. Percent changes are calculated using rounded figures.

### Metrics by Week

New Listings	<b>2</b>
Pending Sales	<b>3</b>
Inventory of Homes for Sale	<b>4</b>

### Metrics by Month

List to Close	<b>5</b>
Days on Market Until Sale	<b>6</b>
Cumulative Days on Market Until Sale	<b>7</b>
Median Sales Price	<b>8</b>
Average Sales Price	<b>9</b>
Percent of Original List Price Received	<b>10</b>
Housing Affordability Index	<b>11</b>
Months Supply of Homes for Sale	<b>12</b>

Data is refreshed regularly to capture changes in market activity so figures shown may be different than previously reported.

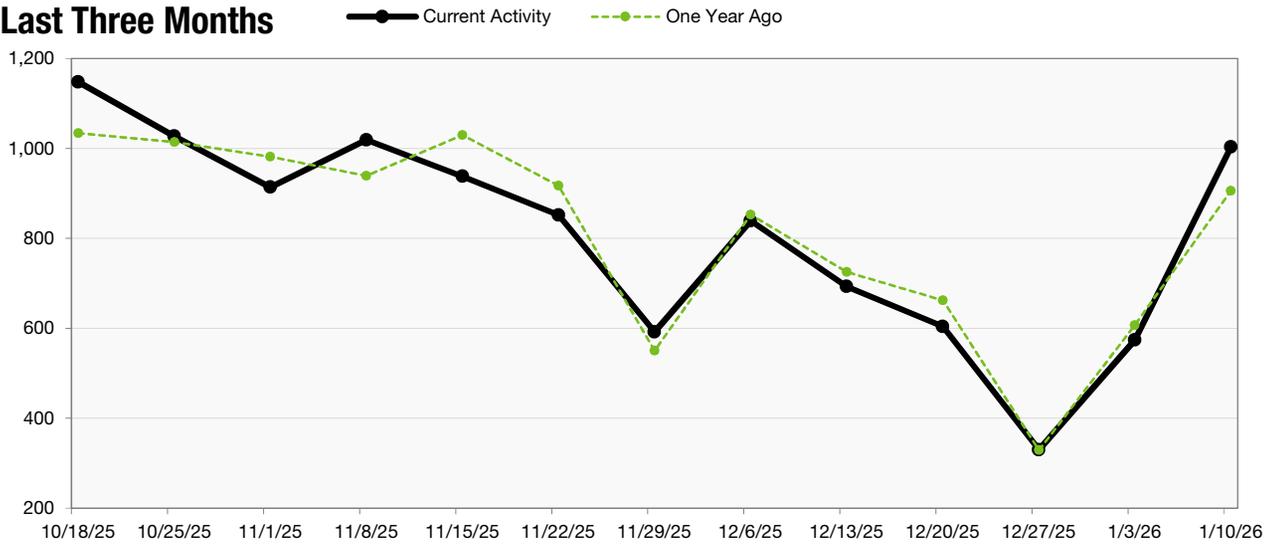


# New Listings

A count of the properties that have been newly listed on the market in a given week.

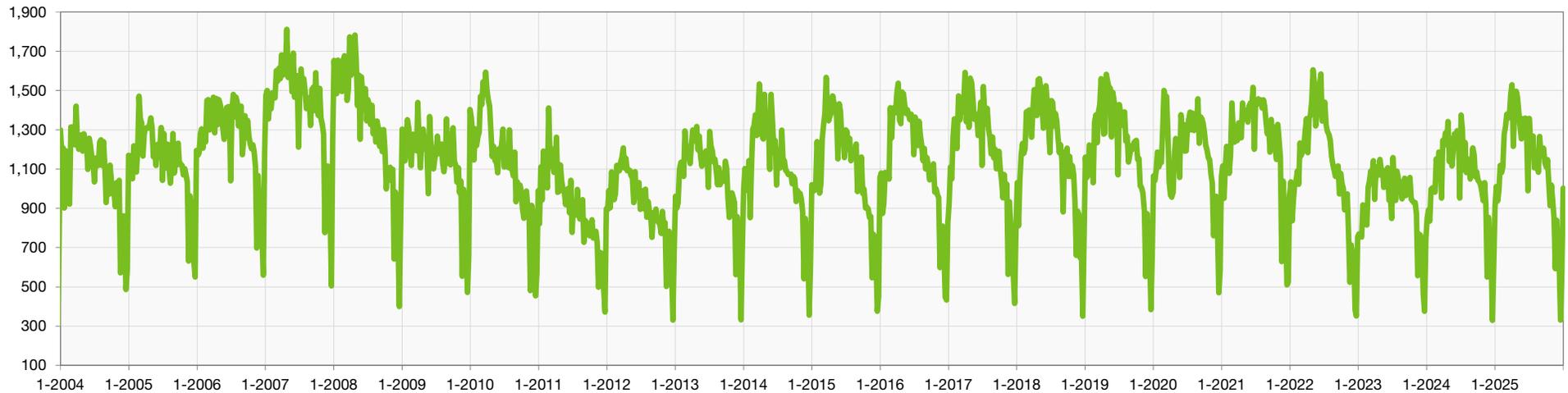


## Last Three Months



For the Week Ending	Current Activity	One Year Ago	+ / -
10/18/2025	1,148	1,034	+ 11.0%
10/25/2025	1,027	1,014	+ 1.3%
11/1/2025	914	982	- 6.9%
11/8/2025	1,019	939	+ 8.5%
11/15/2025	938	1,030	- 8.9%
11/22/2025	852	917	- 7.1%
11/29/2025	592	550	+ 7.6%
12/6/2025	839	853	- 1.6%
12/13/2025	693	725	- 4.4%
12/20/2025	604	662	- 8.8%
12/27/2025	330	329	+ 0.3%
1/3/2026	574	607	- 5.4%
<b>1/10/2026</b>	<b>1,003</b>	<b>906</b>	<b>+ 10.7%</b>
3-Month Total	10,533	10,548	- 0.1%

## Historical New Listing Activity



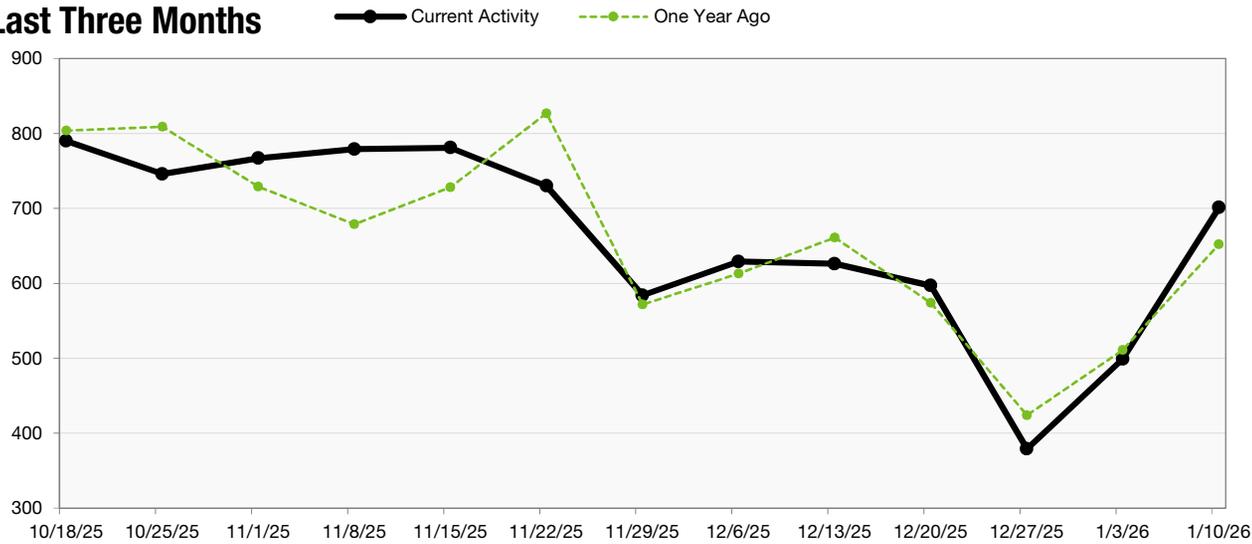
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# Pending Sales

A count of the properties on which contracts have been accepted in a given week. Pending contracts include "Under Contract-Show" and "Under Contract-No Show" statuses.

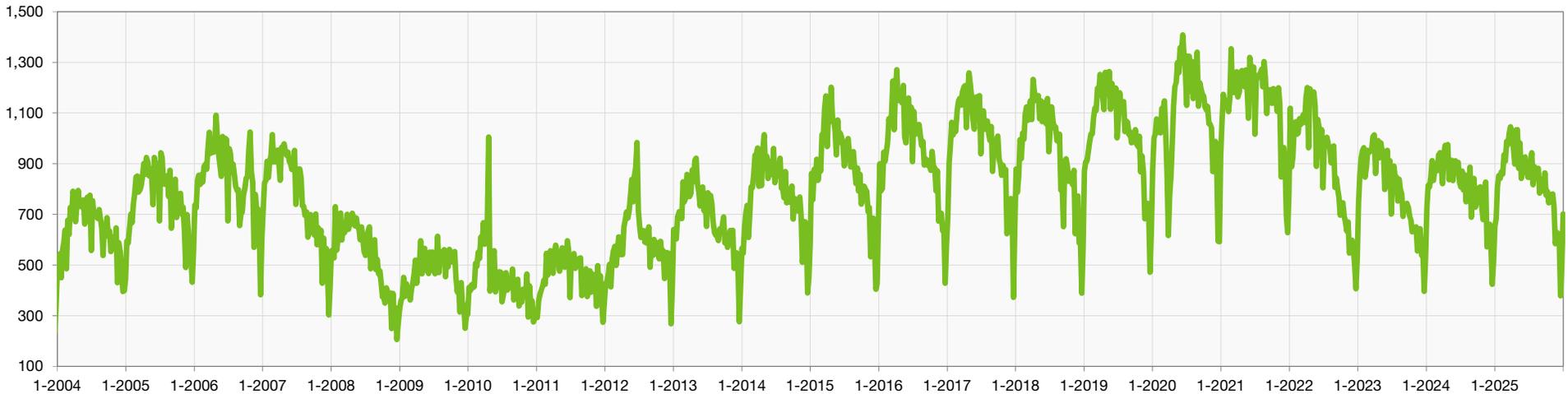


## Last Three Months



For the Week Ending	Current Activity	One Year Ago	+ / -
10/18/2025	790	804	- 1.7%
10/25/2025	746	809	- 7.8%
11/1/2025	767	729	+ 5.2%
11/8/2025	779	679	+ 14.7%
11/15/2025	781	728	+ 7.3%
11/22/2025	730	827	- 11.7%
11/29/2025	584	572	+ 2.1%
12/6/2025	629	613	+ 2.6%
12/13/2025	626	661	- 5.3%
12/20/2025	597	574	+ 4.0%
12/27/2025	379	424	- 10.6%
1/3/2026	499	511	- 2.3%
<b>1/10/2026</b>	<b>701</b>	<b>652</b>	<b>+ 7.5%</b>
3-Month Total	8,608	8,583	+ 0.3%

## Historical Pending Sales Activity



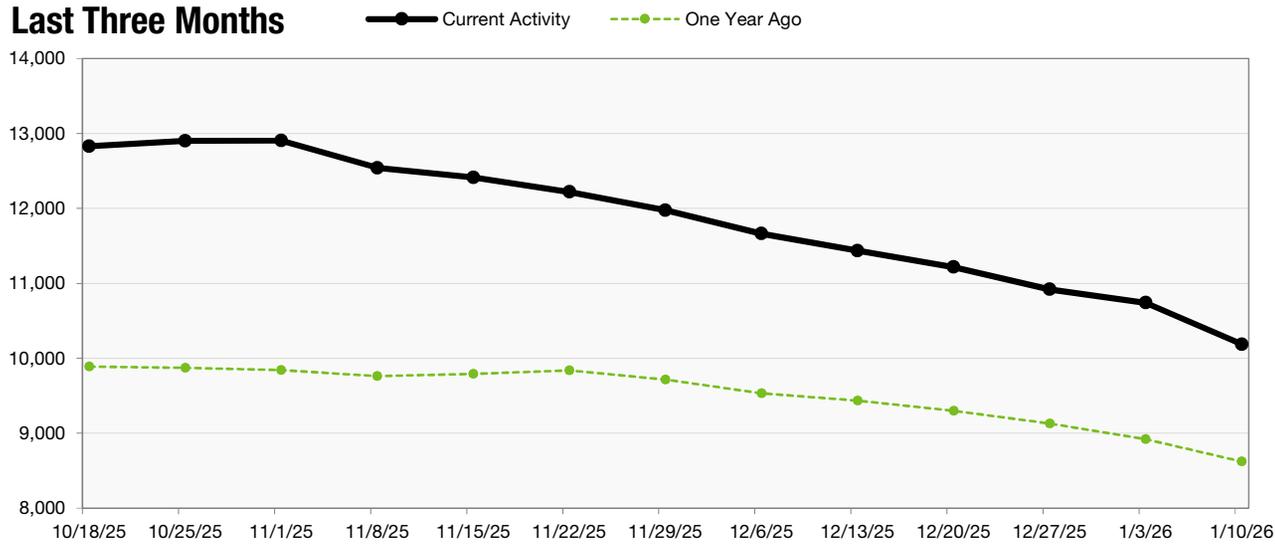
CanopyMLS, Inc. did not include "showable" under contract listings in the Pending Sales stats before July 2012. Listing agents report listings as Under Contract-Show earlier in the transaction. As a result, Pending Sales stats trend higher since July 2012. | Data is refreshed regularly to capture changes in market activity so figures shown may be different than previously reported.

# Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given week.



## Last Three Months



For the Week Ending	Current Activity	One Year Ago	+ / -
10/18/2025	12,830	9,889	+ 29.7%
10/25/2025	12,902	9,872	+ 30.7%
11/1/2025	12,904	9,843	+ 31.1%
11/8/2025	12,540	9,763	+ 28.4%
11/15/2025	12,412	9,791	+ 26.8%
11/22/2025	12,220	9,838	+ 24.2%
11/29/2025	11,975	9,715	+ 23.3%
12/6/2025	11,662	9,532	+ 22.3%
12/13/2025	11,435	9,435	+ 21.2%
12/20/2025	11,217	9,300	+ 20.6%
12/27/2025	10,918	9,129	+ 19.6%
1/3/2026	10,741	8,922	+ 20.4%
<b>1/10/2026</b>	<b>10,185</b>	<b>8,621</b>	<b>+ 18.1%</b>
3-Month Avg	11,842	9,512	+ 24.5%

## Historical Inventory Activity



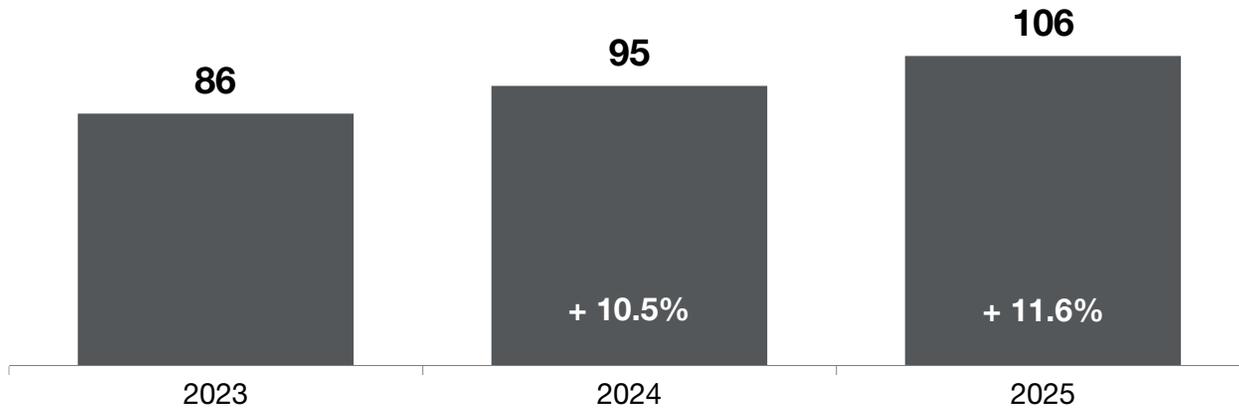
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# List to Close

“List to Close” provides the total number of days specific to the MLS number from “Listing Date” to “Sold Date.”



## December



Month	Current Activity	One Year Previous	+ / -
January 2025	105	95	+ 10.5%
February 2025	101	93	+ 8.6%
March 2025	99	89	+ 11.2%
April 2025	92	84	+ 9.5%
May 2025	88	81	+ 8.6%
June 2025	88	78	+ 12.8%
July 2025	87	81	+ 7.4%
August 2025	93	82	+ 13.4%
September 2025	100	87	+ 14.9%
October 2025	99	89	+ 11.2%
November 2025	99	91	+ 8.8%
<b>December 2025</b>	<b>106</b>	<b>95</b>	<b>+ 11.6%</b>
12-Month Avg	96	87	+ 10.3%

## Historical List to Close



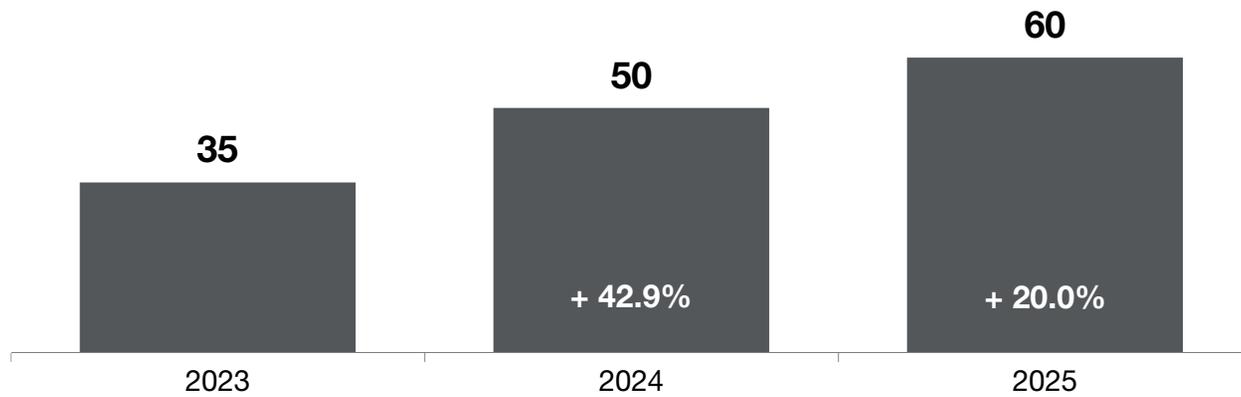
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# Days on Market



Days on Market (DOM) tracks the days on market for a property specific to the MLS number. DOM accrues for "Active" and "Under Contract-Show" statuses. DOM does not include any days that the listing is in "Under Contract-No Show," "Temporarily off Market," "Closed/Sold," "Expired" and "Withdrawn" statuses.

## December



Month	Current Activity	One Year Previous	+/-
January 2025	57	42	+ 35.7%
February 2025	55	45	+ 22.2%
March 2025	55	42	+ 31.0%
April 2025	48	37	+ 29.7%
May 2025	44	34	+ 29.4%
June 2025	43	31	+ 38.7%
July 2025	44	35	+ 25.7%
August 2025	48	35	+ 37.1%
September 2025	54	39	+ 38.5%
October 2025	54	42	+ 28.6%
November 2025	55	45	+ 22.2%
<b>December 2025</b>	<b>60</b>	<b>50</b>	<b>+ 20.0%</b>
12-Month Avg	51	39	+ 30.8%

## Historical Days on Market



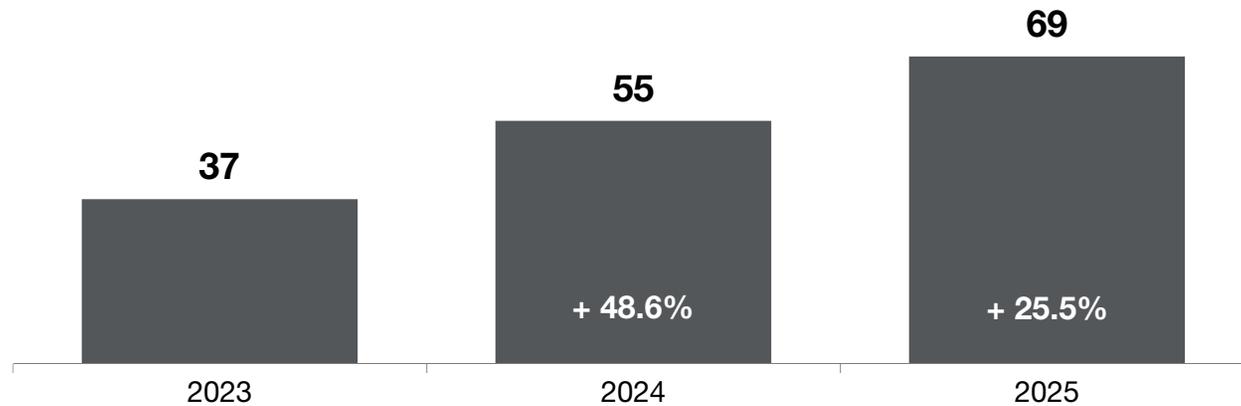
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# Cumulative Days on Market

Cumulative Days on Market (CDOM) functions like Days on Market (DOM); except CDOM tracks the DOM for a property over multiple listings on the property. When a new listing is entered, the CDOM only resets to zero if the previous listing closed (sold) or if the previous listing has been off the market (expired or withdrawn) for more than 90 days.



## December



Month	Current Activity	One Year Previous	+/-
January 2025	64	46	+ 39.1%
February 2025	63	49	+ 28.6%
March 2025	63	46	+ 37.0%
April 2025	55	42	+ 31.0%
May 2025	50	37	+ 35.1%
June 2025	47	35	+ 34.3%
July 2025	49	37	+ 32.4%
August 2025	53	37	+ 43.2%
September 2025	60	43	+ 39.5%
October 2025	61	45	+ 35.6%
November 2025	62	49	+ 26.5%
<b>December 2025</b>	<b>69</b>	<b>55</b>	<b>+ 25.5%</b>
12-Month Avg	57	43	+ 32.6%

## Historical Cumulative Days on Market



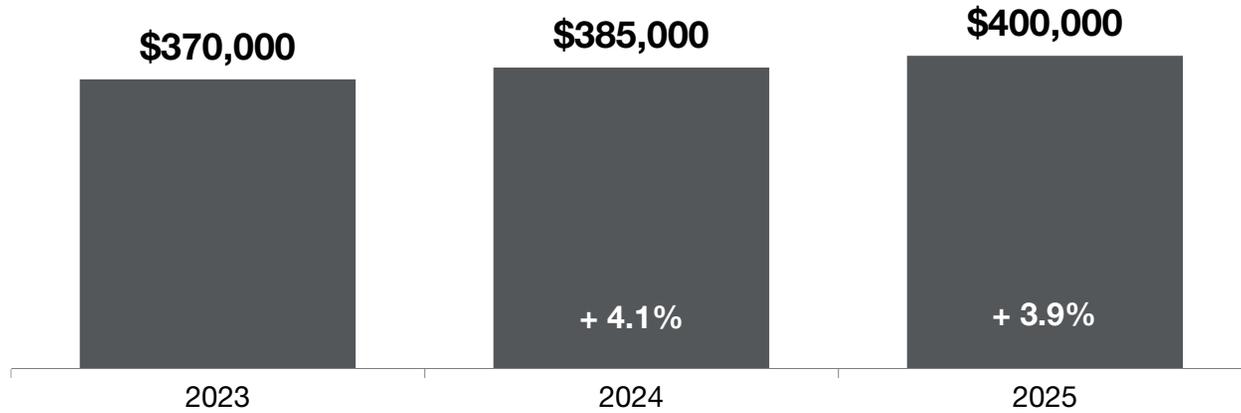
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# Median Sales Price

Median price point for all closed sales, not accounting for seller concessions, in a given month.



## December



Month	Current Activity	One Year Previous	+ / -
January 2025	\$381,546	\$374,900	+ 1.8%
February 2025	\$385,000	\$385,000	0.0%
March 2025	\$392,000	\$384,990	+ 1.8%
April 2025	\$395,700	\$390,100	+ 1.4%
May 2025	\$405,000	\$400,000	+ 1.3%
June 2025	\$415,000	\$406,000	+ 2.2%
July 2025	\$405,000	\$400,143	+ 1.2%
August 2025	\$400,000	\$395,000	+ 1.3%
September 2025	\$395,000	\$393,000	+ 0.5%
October 2025	\$400,000	\$393,000	+ 1.8%
November 2025	\$400,000	\$390,000	+ 2.6%
<b>December 2025</b>	<b>\$400,000</b>	<b>\$385,000</b>	<b>+ 3.9%</b>
12-Month Avg	\$399,990	\$392,000	+ 2.0%

## Historical Median Sales Price



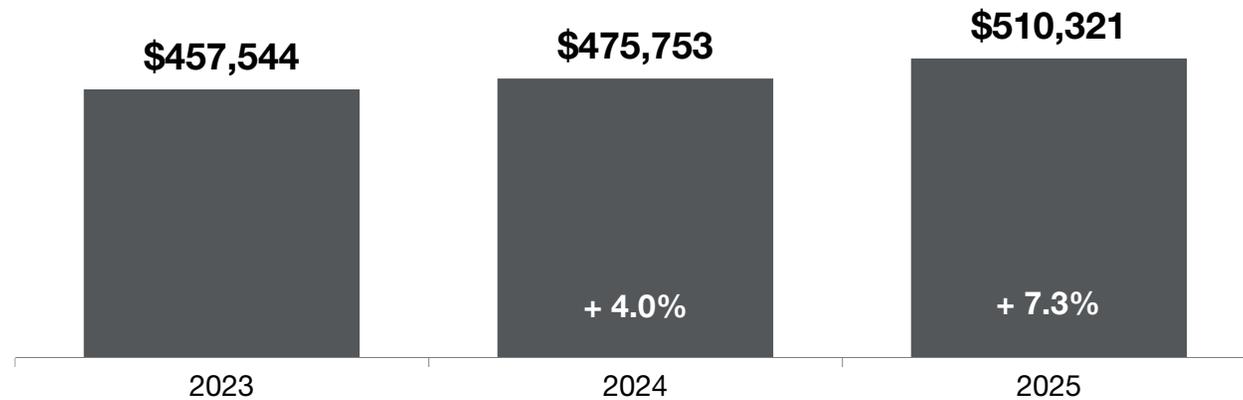
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# Average Sales Price

Average sales price for all closed sales, not accounting for seller concessions, in a given month.

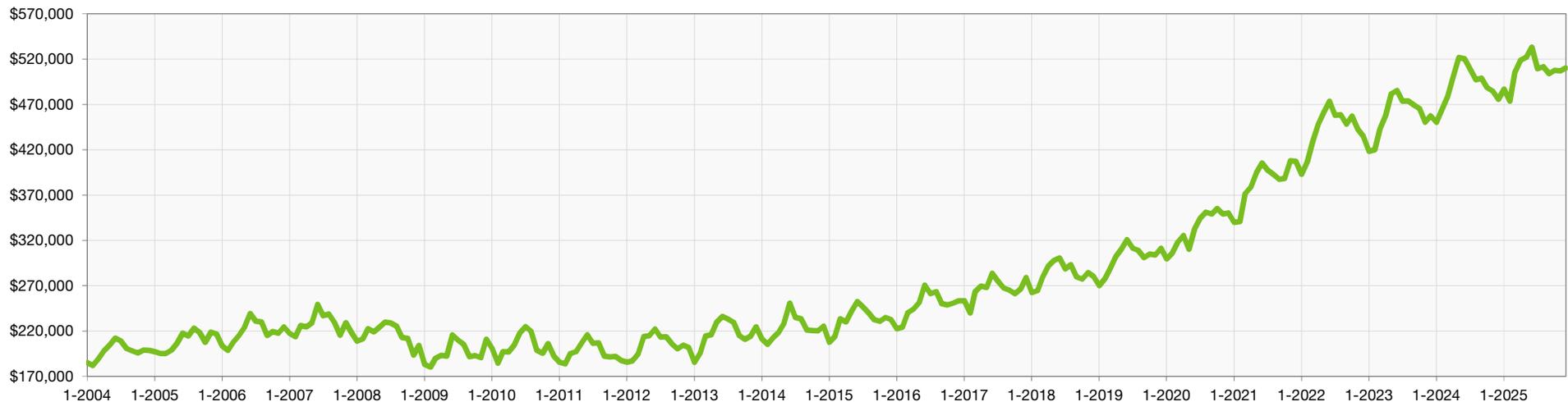


## December



Month	Current Activity	One Year Previous	+ / -
January 2025	\$487,043	\$450,392	+ 8.1%
February 2025	\$473,655	\$464,917	+ 1.9%
March 2025	\$505,448	\$478,911	+ 5.5%
April 2025	\$518,924	\$499,746	+ 3.8%
May 2025	\$521,960	\$521,839	+ 0.0%
June 2025	\$533,303	\$520,422	+ 2.5%
July 2025	\$509,258	\$508,959	+ 0.1%
August 2025	\$511,777	\$497,198	+ 2.9%
September 2025	\$503,921	\$498,979	+ 1.0%
October 2025	\$507,690	\$488,528	+ 3.9%
November 2025	\$507,167	\$484,637	+ 4.6%
<b>December 2025</b>	<b>\$510,321</b>	<b>\$475,753</b>	<b>+ 7.3%</b>
12-Month Avg	\$509,302	\$493,366	+ 3.2%

## Historical Average Sales Price



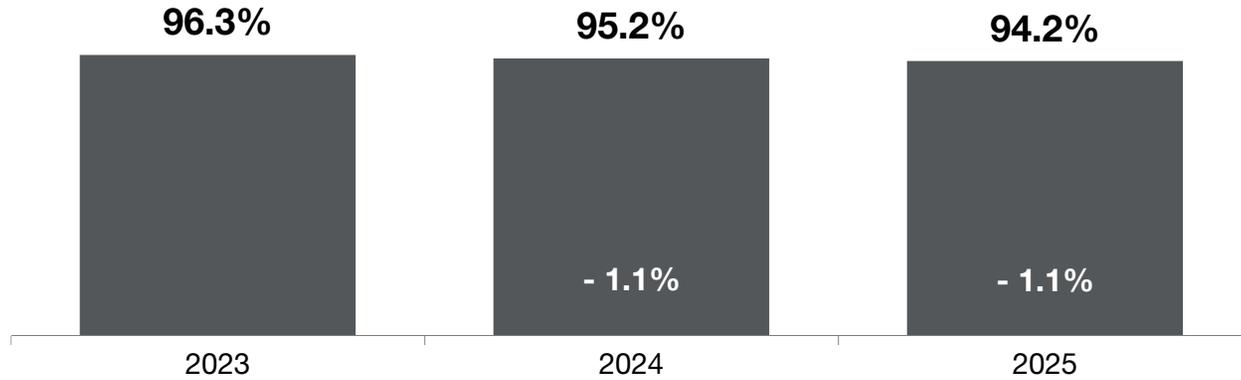
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# Percent of Original List Price Received

Percentage found when dividing a property's sales price by its original list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



## December



Month	Current Activity	One Year Previous	+ / -
January 2025	95.4%	96.4%	- 1.0%
February 2025	95.9%	96.8%	- 0.9%
March 2025	96.0%	97.3%	- 1.3%
April 2025	96.7%	97.7%	- 1.0%
May 2025	96.6%	97.8%	- 1.2%
June 2025	96.5%	97.6%	- 1.1%
July 2025	95.9%	97.0%	- 1.1%
August 2025	95.3%	96.6%	- 1.3%
September 2025	95.1%	96.3%	- 1.2%
October 2025	94.9%	95.9%	- 1.0%
November 2025	94.9%	95.8%	- 0.9%
<b>December 2025</b>	<b>94.2%</b>	<b>95.2%</b>	<b>- 1.1%</b>
12-Month Avg	95.7%	96.7%	- 1.0%

## Historical Percent of Original List Price Received



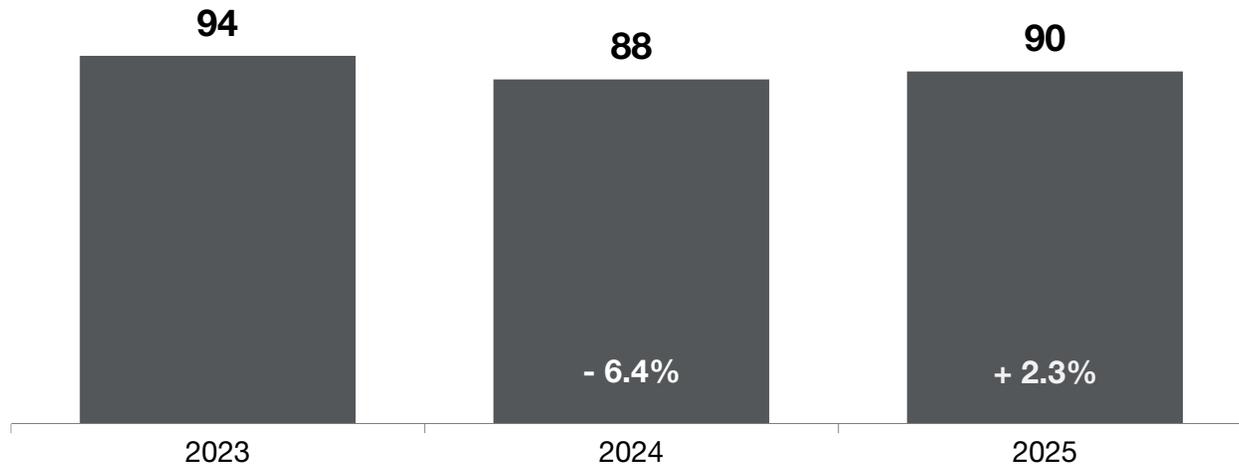
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# Housing Affordability Index



This index measures housing affordability for the region. For example, an index of 120 means the median household income was 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. **A higher number means greater affordability.**

## December



Month	Current Activity	One Year Previous	+ / -
January 2025	88	92	- 4.3%
February 2025	89	88	+ 1.1%
March 2025	88	89	- 1.1%
April 2025	86	85	+ 1.2%
May 2025	84	84	0.0%
June 2025	83	84	- 1.2%
July 2025	85	86	- 1.2%
August 2025	87	90	- 3.3%
September 2025	90	92	- 2.2%
October 2025	90	89	+ 1.1%
November 2025	90	88	+ 2.3%
<b>December 2025</b>	<b>90</b>	<b>88</b>	<b>+ 2.3%</b>
12-Month Avg	88	88	0.0%

## Historical Housing Affordability Index



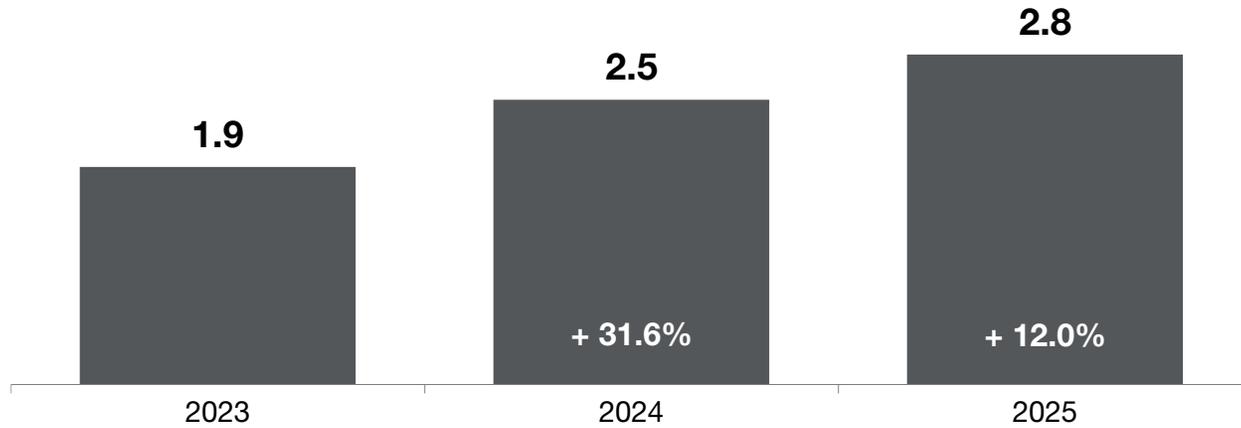
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# Months Supply of Homes for Sale

The months supply of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



## December



Month	Current Activity	One Year Previous	+ / -
January 2025	2.5	1.8	+ 38.9%
February 2025	2.6	1.8	+ 44.4%
March 2025	2.7	1.9	+ 42.1%
April 2025	3.0	2.1	+ 42.9%
May 2025	3.3	2.3	+ 43.5%
June 2025	3.5	2.5	+ 40.0%
July 2025	3.5	2.6	+ 34.6%
August 2025	3.5	2.8	+ 25.0%
September 2025	3.5	2.9	+ 20.7%
October 2025	3.5	2.8	+ 25.0%
November 2025	3.2	2.7	+ 18.5%
<b>December 2025</b>	<b>2.8</b>	<b>2.5</b>	<b>+ 12.0%</b>
12-Month Avg	3.1	2.4	+ 29.2%

## Historical Months Supply of Inventory



CanopyMLS, Inc. did not include "showable" under contract listings in the Pending Sales stats before July 2012. Listing agents report listings as Under Contract-Show earlier in the transaction. As a result, Months Supply of Homes for Sale stats trend lower since July 2012. | Data is refreshed regularly to capture changes in market activity so figures shown may be different than previously reported.