

Local Market Update for January 2019

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
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Charlotte Regional Realtor® Association

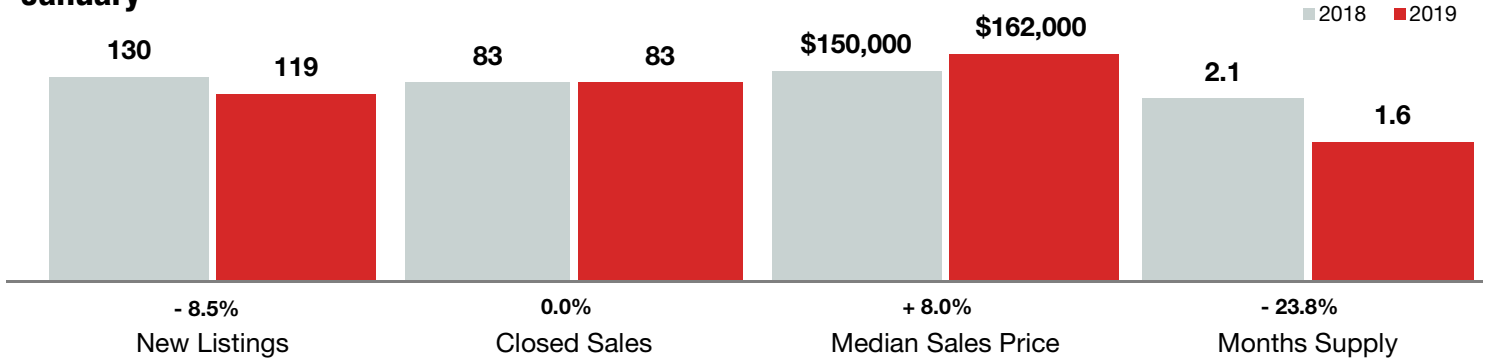
Gastonia

North Carolina

Key Metrics	January			Year to Date		
	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change
New Listings	130	119	- 8.5%	130	119	- 8.5%
Pending Sales	108	115	+ 6.5%	108	115	+ 6.5%
Closed Sales	83	83	0.0%	83	83	0.0%
Median Sales Price*	\$150,000	\$162,000	+ 8.0%	\$150,000	\$162,000	+ 8.0%
Average Sales Price*	\$150,410	\$174,395	+ 15.9%	\$150,410	\$174,395	+ 15.9%
Percent of Original List Price Received*	94.9%	94.3%	- 0.6%	94.9%	94.3%	- 0.6%
List to Close	74	103	+ 39.2%	74	103	+ 39.2%
Days on Market Until Sale	31	48	+ 54.8%	31	48	+ 54.8%
Cumulative Days on Market Until Sale	51	55	+ 7.8%	51	55	+ 7.8%
Inventory of Homes for Sale	251	196	- 21.9%	--	--	--
Months Supply of Inventory	2.1	1.6	- 23.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

January



Median Sales Price

Rolling 12-Month Calculation

