

Local Market Update for January 2019

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
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Charlotte Regional Realtor® Association

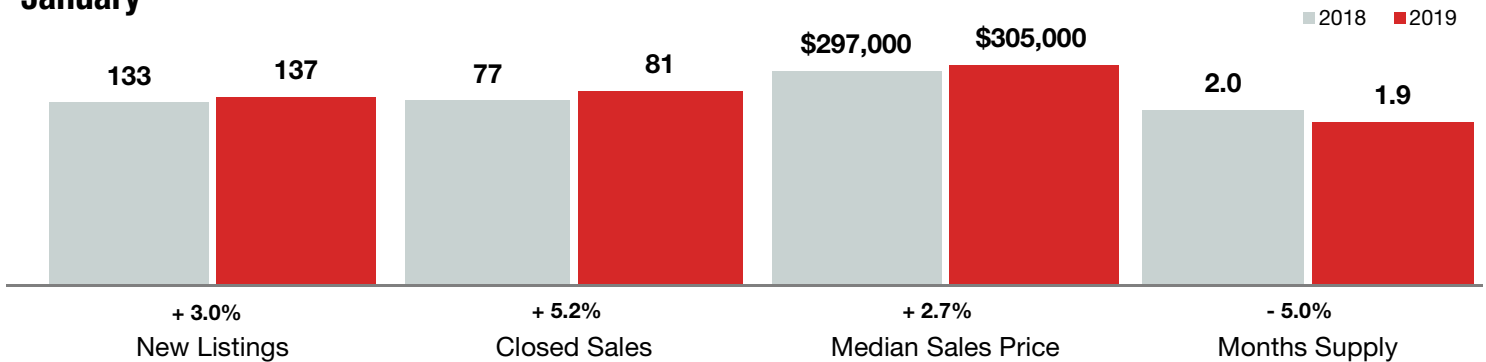
Huntersville

North Carolina

Key Metrics	January			Year to Date		
	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change
New Listings	133	137	+ 3.0%	133	137	+ 3.0%
Pending Sales	106	99	- 6.6%	106	99	- 6.6%
Closed Sales	77	81	+ 5.2%	77	81	+ 5.2%
Median Sales Price*	\$297,000	\$305,000	+ 2.7%	\$297,000	\$305,000	+ 2.7%
Average Sales Price*	\$326,852	\$324,042	- 0.9%	\$326,852	\$324,042	- 0.9%
Percent of Original List Price Received*	95.5%	96.4%	+ 0.9%	95.5%	96.4%	+ 0.9%
List to Close	104	105	+ 1.0%	104	105	+ 1.0%
Days on Market Until Sale	48	59	+ 22.9%	48	59	+ 22.9%
Cumulative Days on Market Until Sale	53	70	+ 32.1%	53	70	+ 32.1%
Inventory of Homes for Sale	280	257	- 8.2%	--	--	--
Months Supply of Inventory	2.0	1.9	- 5.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

January



Median Sales Price

Rolling 12-Month Calculation

