

Local Market Update for February 2020

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
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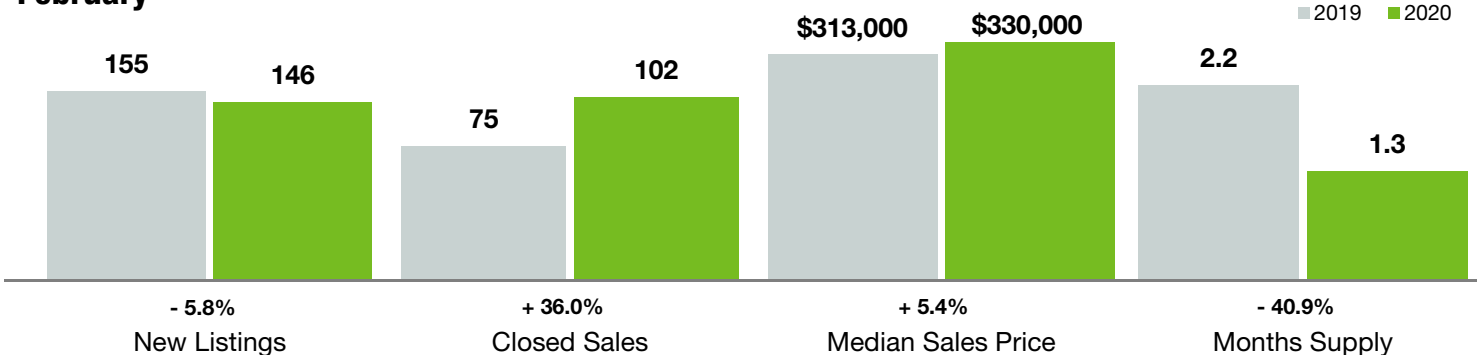
Huntersville

North Carolina

Key Metrics	February			Year to Date		
	2019	2020	Percent Change	Thru 2-2019	Thru 2-2020	Percent Change
New Listings	155	146	- 5.8%	292	263	- 9.9%
Pending Sales	114	163	+ 43.0%	206	287	+ 39.3%
Closed Sales	75	102	+ 36.0%	156	185	+ 18.6%
Median Sales Price*	\$313,000	\$330,000	+ 5.4%	\$312,000	\$335,000	+ 7.4%
Average Sales Price*	\$341,813	\$363,525	+ 6.4%	\$332,586	\$380,772	+ 14.5%
Percent of Original List Price Received*	96.8%	96.3%	- 0.5%	96.6%	96.2%	- 0.4%
List to Close	109	107	- 1.8%	107	113	+ 5.6%
Days on Market Until Sale	55	63	+ 14.5%	57	62	+ 8.8%
Cumulative Days on Market Until Sale	65	68	+ 4.6%	68	71	+ 4.4%
Average List Price	\$353,364	\$423,108	+ 19.7%	\$363,061	\$405,435	+ 11.7%
Inventory of Homes for Sale	299	187	- 37.5%	--	--	--
Months Supply of Inventory	2.2	1.3	- 40.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

February



Median Sales Price

Rolling 12-Month Calculation

