

# Local Market Update for February 2020

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION  
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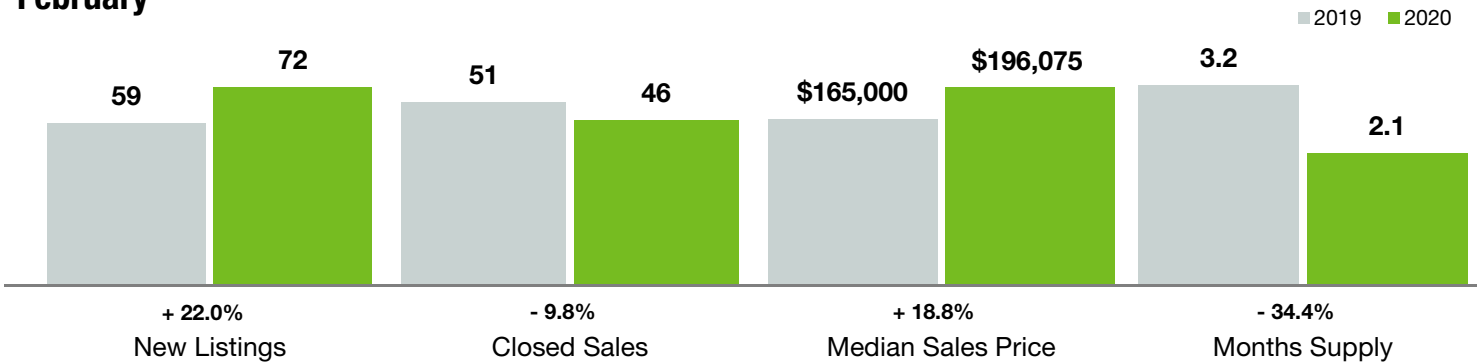
## Stanly County

North Carolina

Key Metrics	February			Year to Date		
	2019	2020	Percent Change	Thru 2-2019	Thru 2-2020	Percent Change
New Listings	59	72	+ 22.0%	124	129	+ 4.0%
Pending Sales	56	69	+ 23.2%	104	128	+ 23.1%
Closed Sales	51	46	- 9.8%	89	102	+ 14.6%
Median Sales Price*	\$165,000	\$196,075	+ 18.8%	\$164,990	\$178,990	+ 8.5%
Average Sales Price*	\$179,182	\$204,338	+ 14.0%	\$180,373	\$187,364	+ 3.9%
Percent of Original List Price Received*	93.8%	96.7%	+ 3.1%	92.1%	95.5%	+ 3.7%
List to Close	151	115	- 23.8%	139	121	- 12.9%
Days on Market Until Sale	86	62	- 27.9%	80	59	- 26.3%
Cumulative Days on Market Until Sale	90	65	- 27.8%	83	73	- 12.0%
Average List Price	\$231,210	\$223,547	- 3.3%	\$219,638	\$218,599	- 0.5%
Inventory of Homes for Sale	184	134	- 27.2%	--	--	--
Months Supply of Inventory	3.2	2.1	- 34.4%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### February



### Median Sales Price

Rolling 12-Month Calculation

