

# Local Market Update for February 2020

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION  
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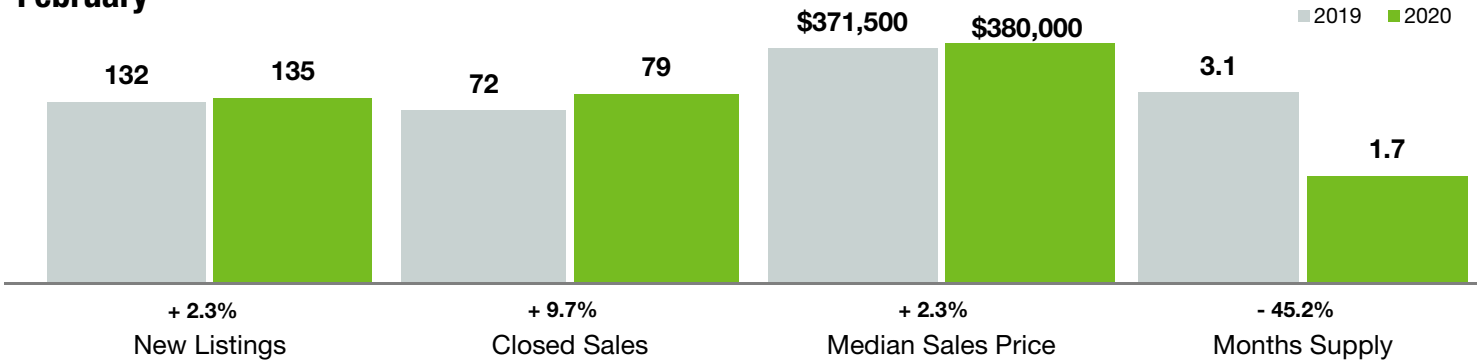
## Waxhaw

North Carolina

Key Metrics	February			Year to Date		
	2019	2020	Percent Change	Thru 2-2019	Thru 2-2020	Percent Change
New Listings	132	135	+ 2.3%	285	246	- 13.7%
Pending Sales	107	112	+ 4.7%	213	217	+ 1.9%
Closed Sales	72	79	+ 9.7%	131	143	+ 9.2%
Median Sales Price*	\$371,500	\$380,000	+ 2.3%	\$358,820	\$364,500	+ 1.6%
Average Sales Price*	\$404,588	\$413,340	+ 2.2%	\$407,044	\$409,408	+ 0.6%
Percent of Original List Price Received*	95.0%	96.3%	+ 1.4%	95.5%	95.5%	0.0%
List to Close	125	120	- 4.0%	124	116	- 6.5%
Days on Market Until Sale	71	75	+ 5.6%	70	68	- 2.9%
Cumulative Days on Market Until Sale	78	82	+ 5.1%	82	80	- 2.4%
Average List Price	\$510,641	\$535,225	+ 4.8%	\$483,701	\$542,155	+ 12.1%
Inventory of Homes for Sale	325	196	- 39.7%	--	--	--
Months Supply of Inventory	3.1	1.7	- 45.2%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### February



### Median Sales Price

Rolling 12-Month Calculation

