

Local Market Update for May 2020

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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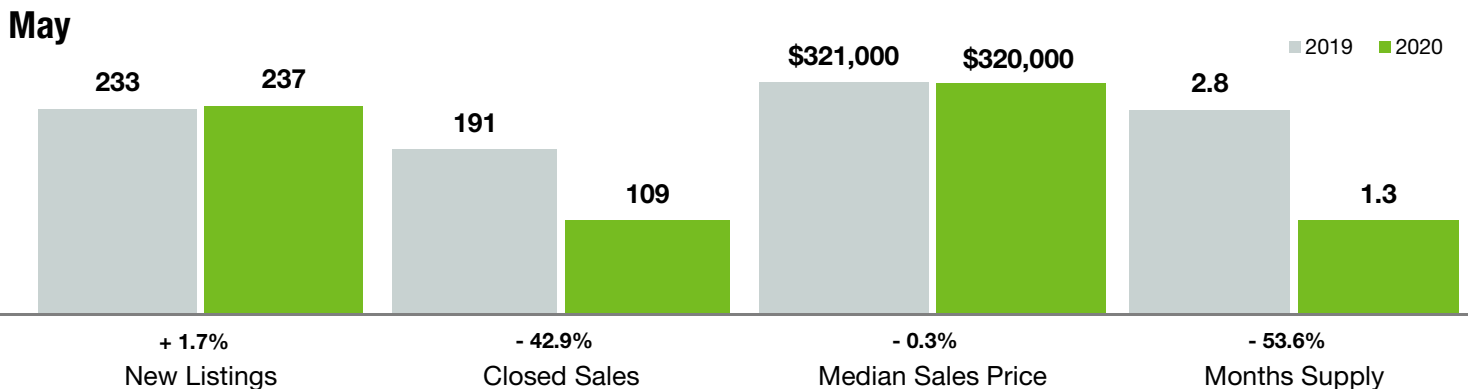


Huntersville

North Carolina

Key Metrics	May			Year to Date		
	2019	2020	Percent Change	Thru 5-2019	Thru 5-2020	Percent Change
New Listings	233	237	+ 1.7%	919	806	- 12.3%
Pending Sales	166	249	+ 50.0%	699	762	+ 9.0%
Closed Sales	191	109	- 42.9%	604	569	- 5.8%
Median Sales Price*	\$321,000	\$320,000	- 0.3%	\$315,000	\$336,000	+ 6.7%
Average Sales Price*	\$325,656	\$346,014	+ 6.3%	\$330,207	\$370,566	+ 12.2%
Percent of Original List Price Received*	96.6%	98.2%	+ 1.7%	96.6%	97.1%	+ 0.5%
List to Close	94	95	+ 1.1%	95	102	+ 7.4%
Days on Market Until Sale	49	43	- 12.2%	49	53	+ 8.2%
Cumulative Days on Market Until Sale	64	49	- 23.4%	62	65	+ 4.8%
Average List Price	\$356,801	\$417,680	+ 17.1%	\$368,017	\$397,737	+ 8.1%
Inventory of Homes for Sale	368	191	- 48.1%	--	--	--
Months Supply of Inventory	2.8	1.3	- 53.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation

