

Local Market Update for July 2020

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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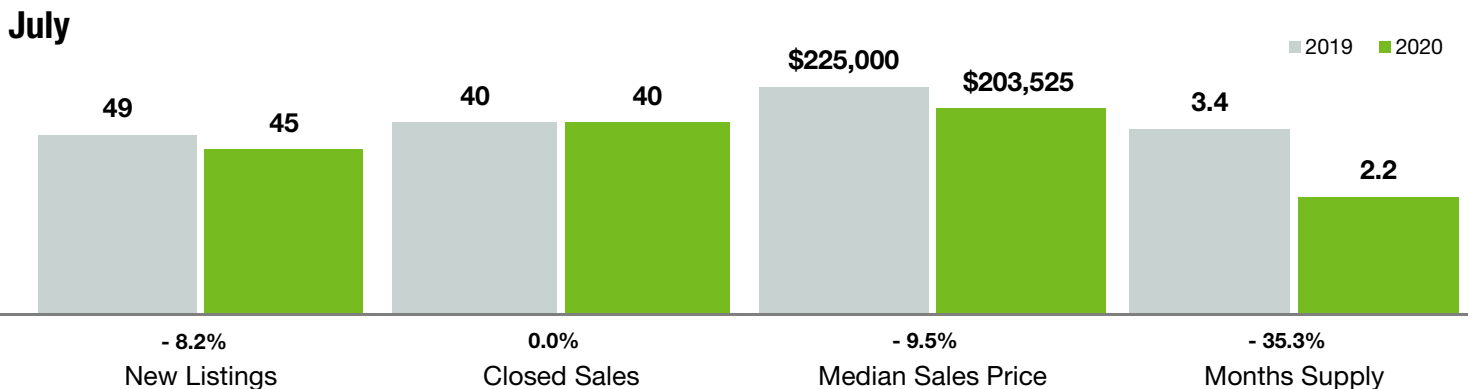


Lincolnton

North Carolina

Key Metrics	July			Year to Date		
	2019	2020	Percent Change	Thru 7-2019	Thru 7-2020	Percent Change
New Listings	49	45	- 8.2%	318	303	- 4.7%
Pending Sales	26	42	+ 61.5%	238	268	+ 12.6%
Closed Sales	40	40	0.0%	235	233	- 0.9%
Median Sales Price*	\$225,000	\$203,525	- 9.5%	\$179,900	\$195,000	+ 8.4%
Average Sales Price*	\$219,859	\$242,466	+ 10.3%	\$192,464	\$213,610	+ 11.0%
Percent of Original List Price Received*	96.3%	96.3%	0.0%	96.1%	96.6%	+ 0.5%
List to Close	76	87	+ 14.5%	97	88	- 9.3%
Days on Market Until Sale	35	40	+ 14.3%	52	42	- 19.2%
Cumulative Days on Market Until Sale	40	60	+ 50.0%	61	50	- 18.0%
Average List Price	\$202,596	\$291,401	+ 43.8%	\$223,066	\$246,383	+ 10.5%
Inventory of Homes for Sale	113	78	- 31.0%	--	--	--
Months Supply of Inventory	3.4	2.2	- 35.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation

