

Local Market Update for August 2020

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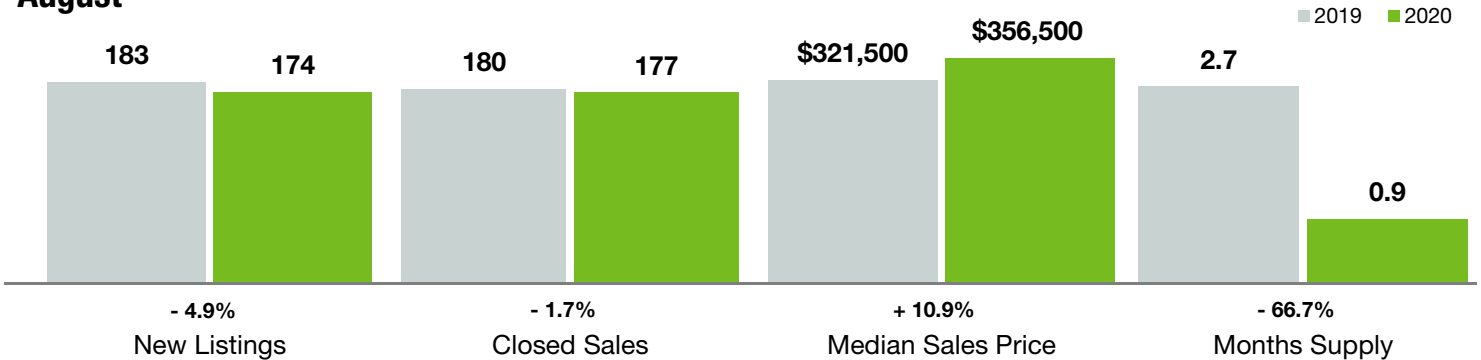
Huntersville

North Carolina

Key Metrics	August			Year to Date		
	2019	2020	Percent Change	Thru 8-2019	Thru 8-2020	Percent Change
New Listings	183	174	- 4.9%	1,550	1,415	- 8.7%
Pending Sales	174	209	+ 20.1%	1,224	1,377	+ 12.5%
Closed Sales	180	177	- 1.7%	1,113	1,168	+ 4.9%
Median Sales Price*	\$321,500	\$356,500	+ 10.9%	\$320,000	\$345,000	+ 7.8%
Average Sales Price*	\$339,930	\$387,946	+ 14.1%	\$336,425	\$373,037	+ 10.9%
Percent of Original List Price Received*	96.6%	99.2%	+ 2.7%	96.8%	97.8%	+ 1.0%
List to Close	83	70	- 15.7%	90	91	+ 1.1%
Days on Market Until Sale	40	22	- 45.0%	45	42	- 6.7%
Cumulative Days on Market Until Sale	43	25	- 41.9%	54	49	- 9.3%
Average List Price	\$350,323	\$408,906	+ 16.7%	\$369,851	\$399,549	+ 8.0%
Inventory of Homes for Sale	365	138	- 62.2%	--	--	--
Months Supply of Inventory	2.7	0.9	- 66.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

August



Median Sales Price

Rolling 12-Month Calculation

