

Local Market Update for August 2020

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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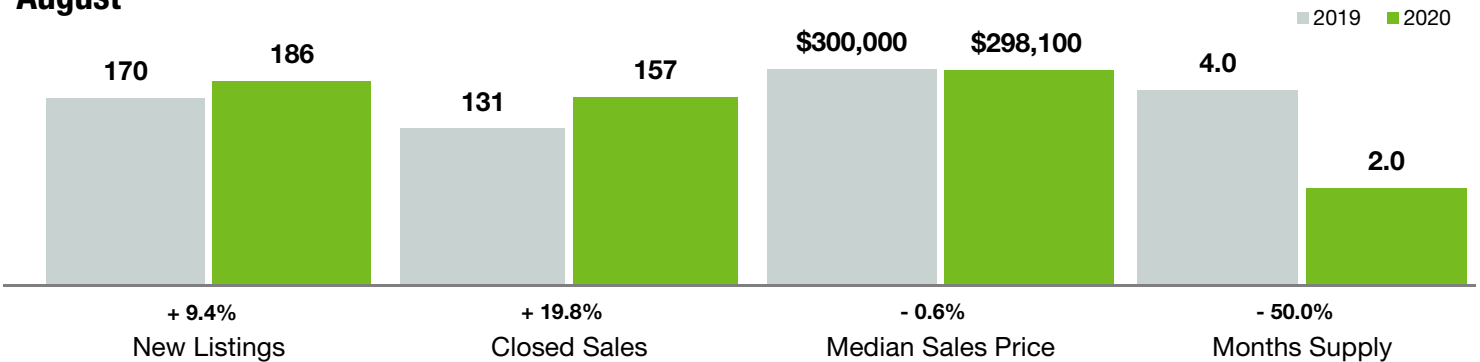
Lincoln County

North Carolina

Key Metrics	August			Year to Date		
	2019	2020	Percent Change	Thru 8-2019	Thru 8-2020	Percent Change
New Listings	170	186	+ 9.4%	1,249	1,280	+ 2.5%
Pending Sales	122	178	+ 45.9%	928	1,144	+ 23.3%
Closed Sales	131	157	+ 19.8%	893	968	+ 8.4%
Median Sales Price*	\$300,000	\$298,100	- 0.6%	\$279,960	\$298,050	+ 6.5%
Average Sales Price*	\$323,897	\$335,847	+ 3.7%	\$312,970	\$333,744	+ 6.6%
Percent of Original List Price Received*	96.1%	97.2%	+ 1.1%	96.1%	96.7%	+ 0.6%
List to Close	104	107	+ 2.9%	110	110	0.0%
Days on Market Until Sale	49	57	+ 16.3%	58	60	+ 3.4%
Cumulative Days on Market Until Sale	59	63	+ 6.8%	73	70	- 4.1%
Average List Price	\$332,765	\$378,189	+ 13.7%	\$348,173	\$356,572	+ 2.4%
Inventory of Homes for Sale	437	261	- 40.3%	--	--	--
Months Supply of Inventory	4.0	2.0	- 50.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

August



Median Sales Price

Rolling 12-Month Calculation

