

Local Market Update for August 2020

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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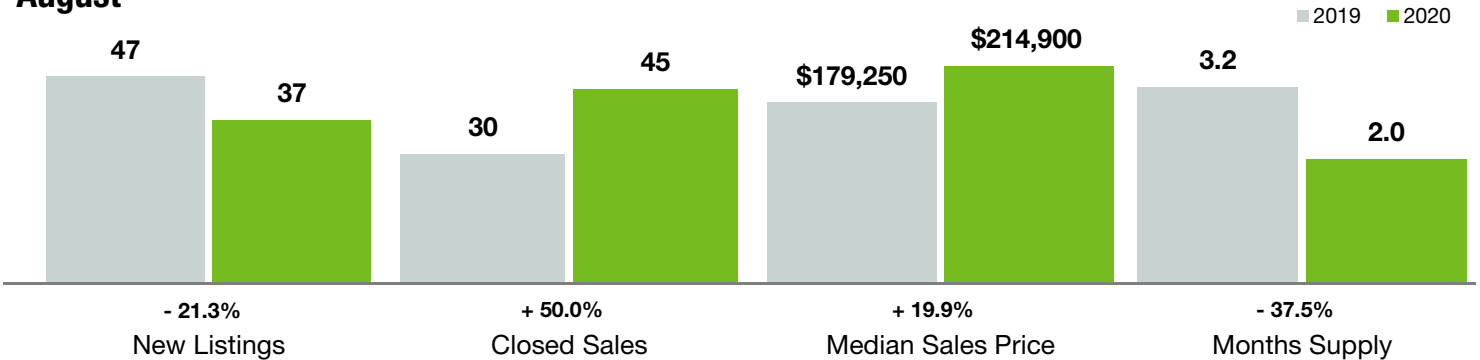
Lincolnton

North Carolina

Key Metrics	August			Year to Date		
	2019	2020	Percent Change	Thru 8-2019	Thru 8-2020	Percent Change
New Listings	47	37	- 21.3%	365	340	- 6.8%
Pending Sales	48	46	- 4.2%	286	309	+ 8.0%
Closed Sales	30	45	+ 50.0%	265	279	+ 5.3%
Median Sales Price*	\$179,250	\$214,900	+ 19.9%	\$179,900	\$197,700	+ 9.9%
Average Sales Price*	\$220,580	\$243,296	+ 10.3%	\$195,647	\$218,529	+ 11.7%
Percent of Original List Price Received*	97.2%	96.1%	- 1.1%	96.3%	96.5%	+ 0.2%
List to Close	91	101	+ 11.0%	96	90	- 6.3%
Days on Market Until Sale	35	47	+ 34.3%	50	43	- 14.0%
Cumulative Days on Market Until Sale	38	54	+ 42.1%	58	50	- 13.8%
Average List Price	\$238,668	\$256,157	+ 7.3%	\$225,387	\$246,525	+ 9.4%
Inventory of Homes for Sale	107	71	- 33.6%	--	--	--
Months Supply of Inventory	3.2	2.0	- 37.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

August



Median Sales Price

Rolling 12-Month Calculation

