

# Local Market Update for August 2020

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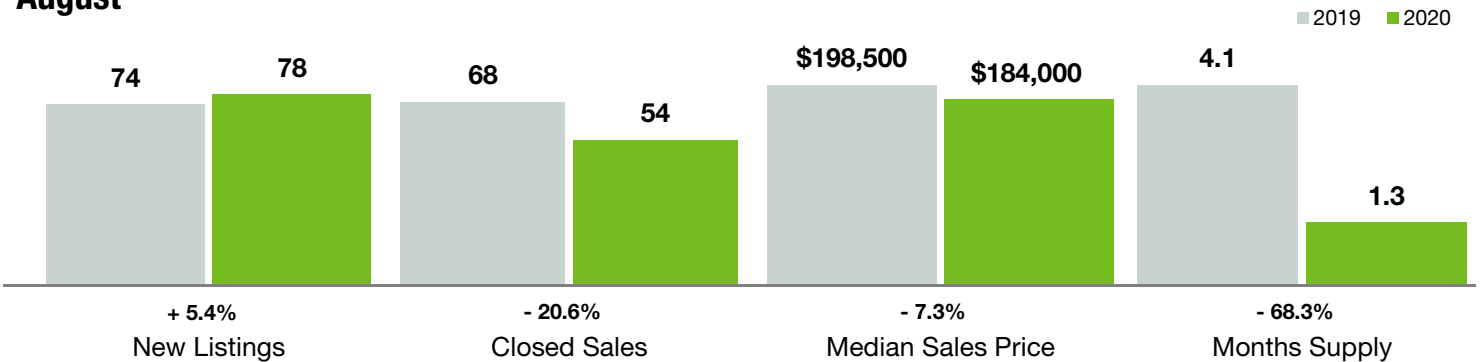
## Stanly County

North Carolina

Key Metrics	August			Year to Date		
	2019	2020	Percent Change	Thru 8-2019	Thru 8-2020	Percent Change
New Listings	74	78	+ 5.4%	636	564	- 11.3%
Pending Sales	58	90	+ 55.2%	489	556	+ 13.7%
Closed Sales	68	54	- 20.6%	463	494	+ 6.7%
Median Sales Price*	\$198,500	\$184,000	- 7.3%	\$180,000	\$180,000	0.0%
Average Sales Price*	\$214,264	\$225,933	+ 5.4%	\$203,286	\$206,061	+ 1.4%
Percent of Original List Price Received*	95.5%	96.9%	+ 1.5%	94.7%	95.6%	+ 1.0%
List to Close	101	86	- 14.9%	114	109	- 4.4%
Days on Market Until Sale	54	32	- 40.7%	60	54	- 10.0%
Cumulative Days on Market Until Sale	60	36	- 40.0%	68	65	- 4.4%
Average List Price	\$272,136	\$251,449	- 7.6%	\$230,834	\$228,571	- 1.0%
Inventory of Homes for Sale	228	86	- 62.3%	--	--	--
Months Supply of Inventory	4.1	1.3	- 68.3%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### August



### Median Sales Price

Rolling 12-Month Calculation

