Local Market Update for December 2020

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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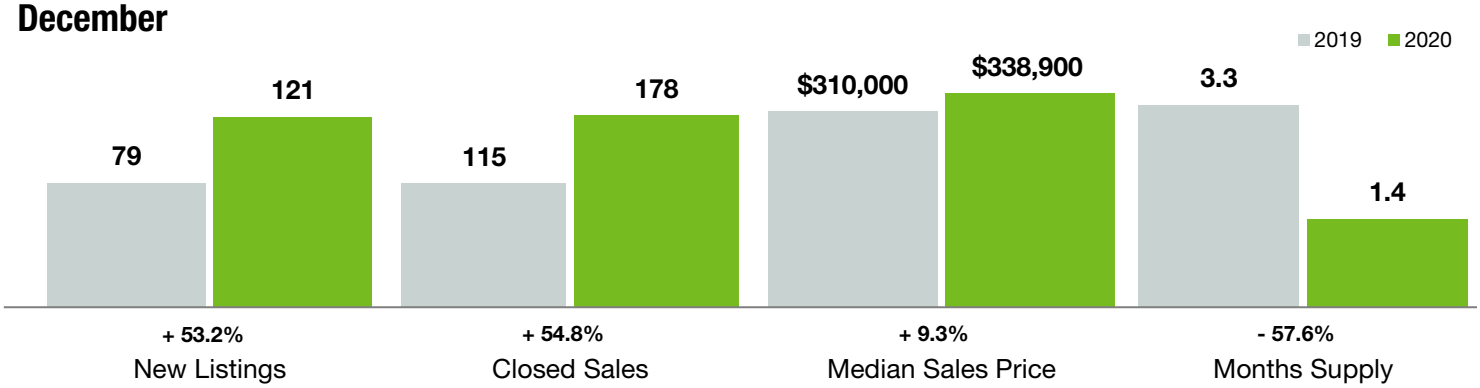
Lincoln County

North Carolina

	December			Year to Date		
Key Metrics	**2019**	**2020**	Percent Change	**Thru 12-2019**	**Thru 12-2020**	Percent Change
New Listings	79	**121**	+ 53.2%	1,741	**1,928**	+ 10.7%
Pending Sales	80	**136**	+ 70.0%	1,330	**1,746**	+ 31.3%
Closed Sales	115	**178**	+ 54.8%	1,340	**1,623**	+ 21.1%
Median Sales Price*	$310,000	**$338,900**	+ 9.3%	$280,000	**$308,000**	+ 10.0%
Average Sales Price*	$327,614	**$401,391**	+ 22.5%	$309,693	**$350,804**	+ 13.3%
Percent of Original List Price Received*	96.1%	**98.9%**	+ 2.9%	96.1%	**97.2%**	+ 1.1%
List to Close	119	**79**	- 33.6%	110	**106**	- 3.6%
Days on Market Until Sale	66	**33**	- 50.0%	58	**55**	- 5.2%
Cumulative Days on Market Until Sale	86	**35**	- 59.3%	71	**63**	- 11.3%
Average List Price	$309,711	**$396,574**	+ 28.0%	$343,427	**$362,410**	+ 5.5%
Inventory of Homes for Sale	361	**208**	- 42.4%	--	**--**	--
Months Supply of Inventory	3.3	**1.4**	- 57.6%	--	**--**	--

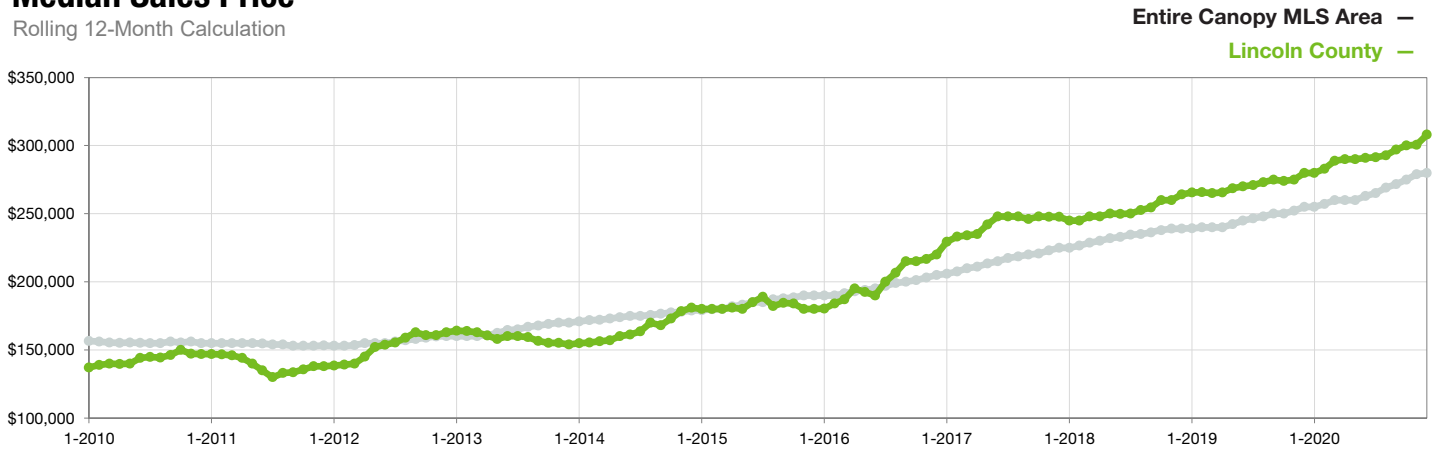
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Median Sales Price

Rolling 12-Month Calculation



Current as of January 5, 2021. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2021 ShowingTime.