Local Market Update for April 2021

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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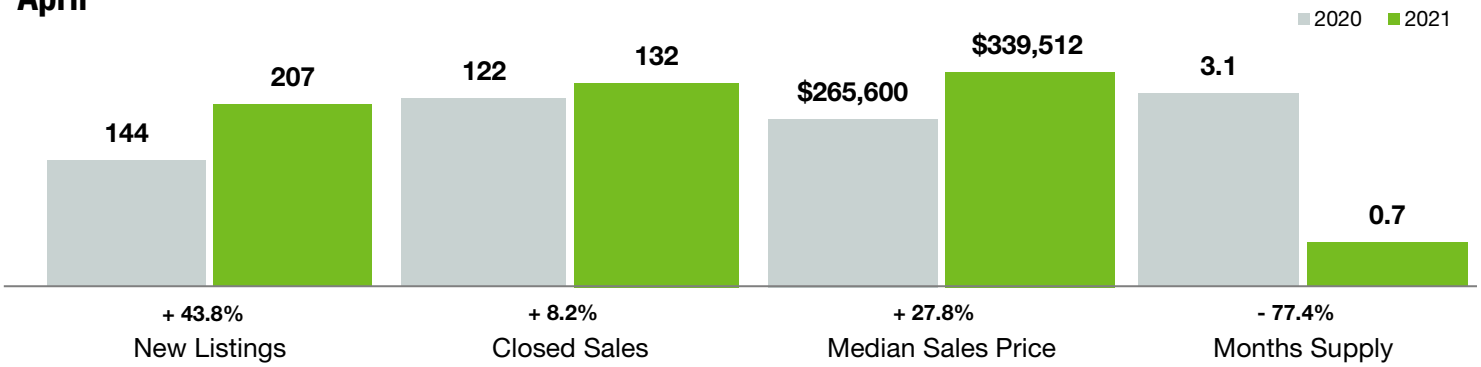
Lincoln County

North Carolina

	April			Year to Date		
Key Metrics	**2020**	**2021**	Percent Change	**Thru 4-2020**	**Thru 4-2021**	Percent Change
New Listings	144	**207**	+ 43.8%	602	**633**	+ 5.1%
Pending Sales	130	**219**	+ 68.5%	489	**701**	+ 43.4%
Closed Sales	122	**132**	+ 8.2%	407	**525**	+ 29.0%
Median Sales Price*	$265,600	**$339,512**	+ 27.8%	$297,000	**$325,000**	+ 9.4%
Average Sales Price*	$318,492	**$378,176**	+ 18.7%	$326,415	**$365,206**	+ 11.9%
Percent of Original List Price Received*	97.1%	**100.1%**	+ 3.1%	96.2%	**99.5%**	+ 3.4%
List to Close	105	**92**	- 12.4%	113	**95**	- 15.9%
Days on Market Until Sale	55	**41**	- 25.5%	65	**40**	- 38.5%
Cumulative Days on Market Until Sale	64	**40**	- 37.5%	79	**43**	- 45.6%
Average List Price	$379,639	**$421,239**	+ 11.0%	$359,178	**$398,766**	+ 11.0%
Inventory of Homes for Sale	359	**115**	- 68.0%	--	**--**	--
Months Supply of Inventory	3.1	**0.7**	- 77.4%	--	**--**	--

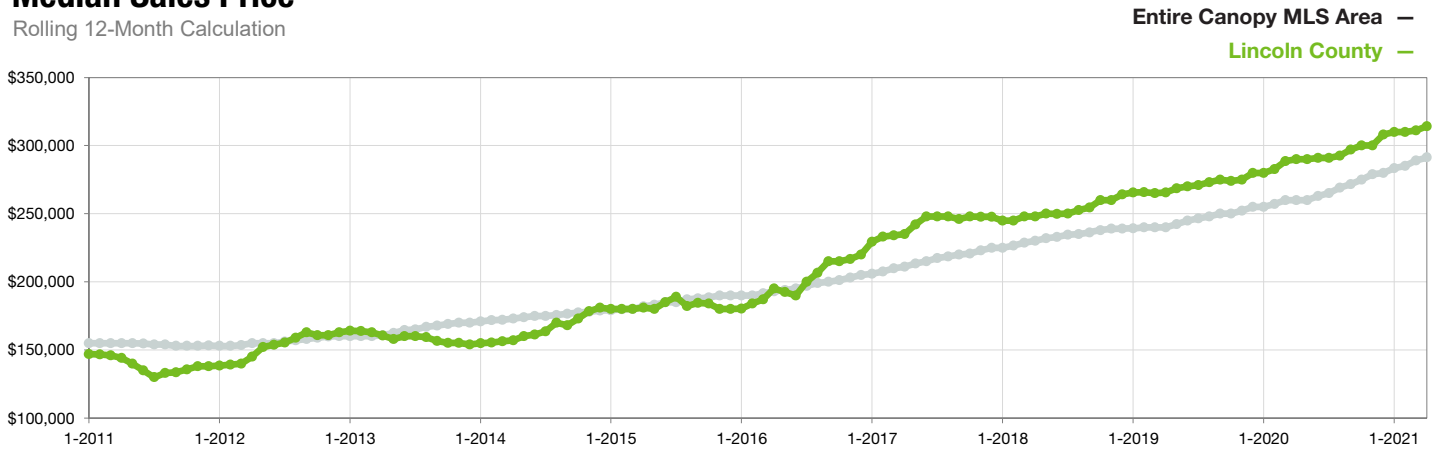
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Median Sales Price

Rolling 12-Month Calculation



Current as of May 5, 2021. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2021 ShowingTime.