

Local Market Update for July 2021

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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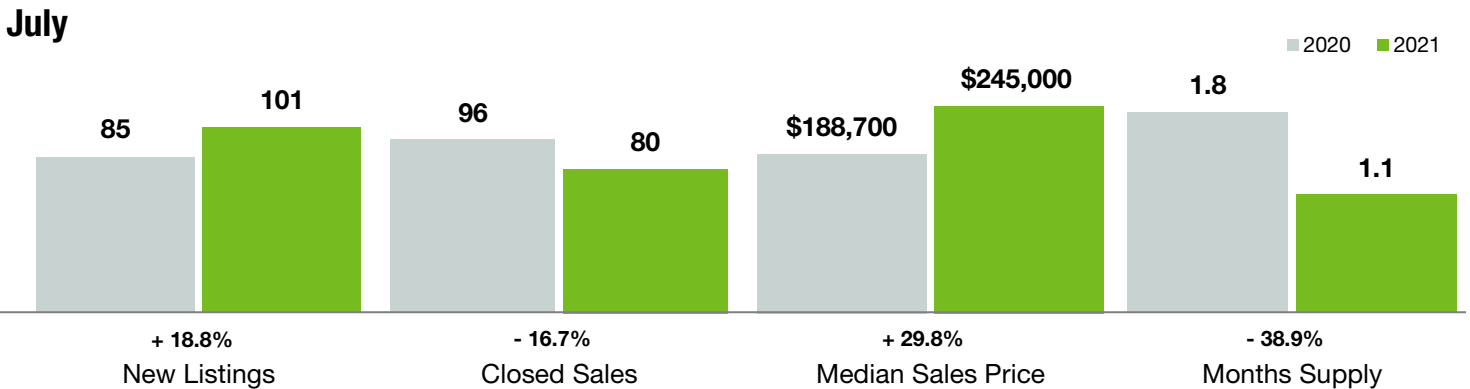


Stanly County

North Carolina

Key Metrics	July			Year to Date		
	2020	2021	Percent Change	Thru 7-2020	Thru 7-2021	Percent Change
New Listings	85	101	+ 18.8%	491	590	+ 20.2%
Pending Sales	74	83	+ 12.2%	467	543	+ 16.3%
Closed Sales	96	80	- 16.7%	442	513	+ 16.1%
Median Sales Price*	\$188,700	\$245,000	+ 29.8%	\$180,000	\$206,000	+ 14.4%
Average Sales Price*	\$220,759	\$292,760	+ 32.6%	\$203,758	\$249,509	+ 22.5%
Percent of Original List Price Received*	96.4%	99.3%	+ 3.0%	95.5%	99.0%	+ 3.7%
List to Close	102	72	- 29.4%	112	74	- 33.9%
Days on Market Until Sale	50	19	- 62.0%	56	28	- 50.0%
Cumulative Days on Market Until Sale	53	15	- 71.7%	69	27	- 60.9%
Average List Price	\$223,752	\$294,101	+ 31.4%	\$224,121	\$263,381	+ 17.5%
Inventory of Homes for Sale	117	81	- 30.8%	--	--	--
Months Supply of Inventory	1.8	1.1	- 38.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation

