

Local Market Update for August 2021

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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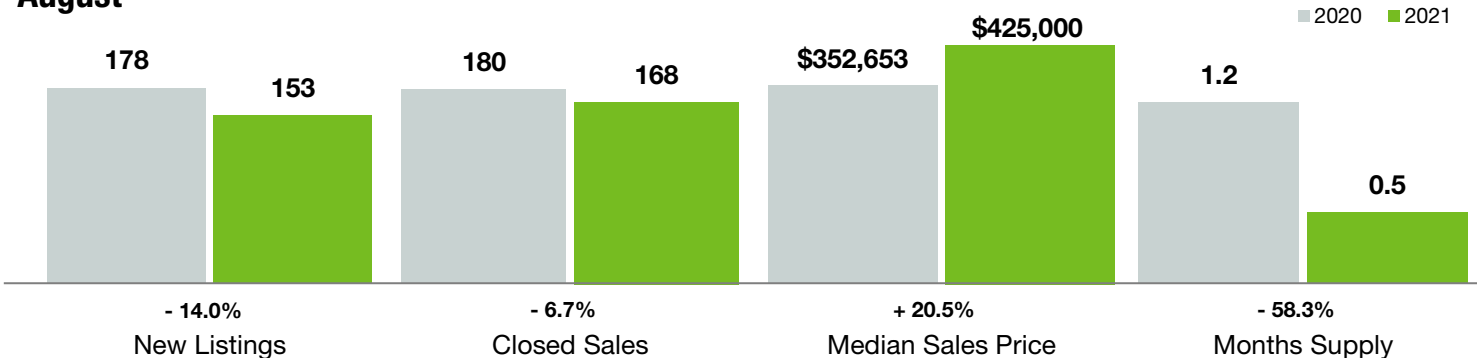
Huntersville

North Carolina

Key Metrics	August			Year to Date		
	2020	2021	Percent Change	Thru 8-2020	Thru 8-2021	Percent Change
New Listings	178	153	- 14.0%	1,431	1,293	- 9.6%
Pending Sales	196	163	- 16.8%	1,366	1,243	- 9.0%
Closed Sales	180	168	- 6.7%	1,175	1,211	+ 3.1%
Median Sales Price*	\$352,653	\$425,000	+ 20.5%	\$345,000	\$396,000	+ 14.8%
Average Sales Price*	\$386,062	\$457,404	+ 18.5%	\$373,095	\$433,243	+ 16.1%
Percent of Original List Price Received*	99.2%	102.0%	+ 2.8%	97.7%	101.9%	+ 4.3%
List to Close	71	68	- 4.2%	91	77	- 15.4%
Days on Market Until Sale	23	16	- 30.4%	42	19	- 54.8%
Cumulative Days on Market Until Sale	25	10	- 60.0%	49	17	- 65.3%
Average List Price	\$408,091	\$486,568	+ 19.2%	\$400,781	\$455,702	+ 13.7%
Inventory of Homes for Sale	180	71	- 60.6%	--	--	--
Months Supply of Inventory	1.2	0.5	- 58.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

August



Median Sales Price

Rolling 12-Month Calculation

