

# Local Market Update for August 2021

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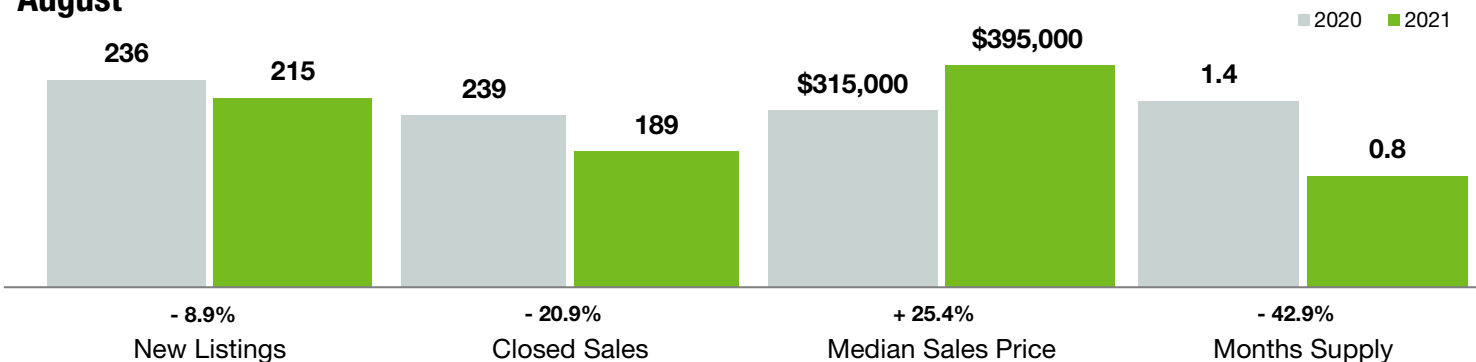
## Lancaster County

South Carolina

| Key Metrics                              | August    |           |                | Year to Date |             |                |
|--|-----------|-----------|----------------|--------------|-------------|----------------|
|  | 2020      | 2021      | Percent Change | Thru 8-2020  | Thru 8-2021 | Percent Change |
| New Listings                             | 236       | 215       | - 8.9%         | 1,743        | 1,588       | - 8.9%         |
| Pending Sales                            | 238       | 196       | - 17.6%        | 1,706        | 1,472       | - 13.7%        |
| Closed Sales                             | 239       | 189       | - 20.9%        | 1,463        | 1,530       | + 4.6%         |
| Median Sales Price*                      | \$315,000 | \$395,000 | + 25.4%        | \$316,900    | \$356,848   | + 12.6%        |
| Average Sales Price*                     | \$325,744 | \$424,368 | + 30.3%        | \$324,115    | \$365,192   | + 12.7%        |
| Percent of Original List Price Received* | 98.4%     | 101.3%    | + 2.9%         | 97.6%        | 100.8%      | + 3.3%         |
| List to Close                            | 105       | 68        | - 35.2%        | 106          | 85          | - 19.8%        |
| Days on Market Until Sale                | 50        | 15        | - 70.0%        | 53           | 22          | - 58.5%        |
| Cumulative Days on Market Until Sale     | 46        | 11        | - 76.1%        | 57           | 19          | - 66.7%        |
| Average List Price                       | \$347,197 | \$394,629 | + 13.7%        | \$342,580    | \$380,475   | + 11.1%        |
| Inventory of Homes for Sale              | 262       | 152       | - 42.0%        | --           | --          | --             |
| Months Supply of Inventory               | 1.4       | 0.8       | - 42.9%        | --           | --          | --             |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### August



### Median Sales Price

Rolling 12-Month Calculation

