

# Local Market Update for August 2021

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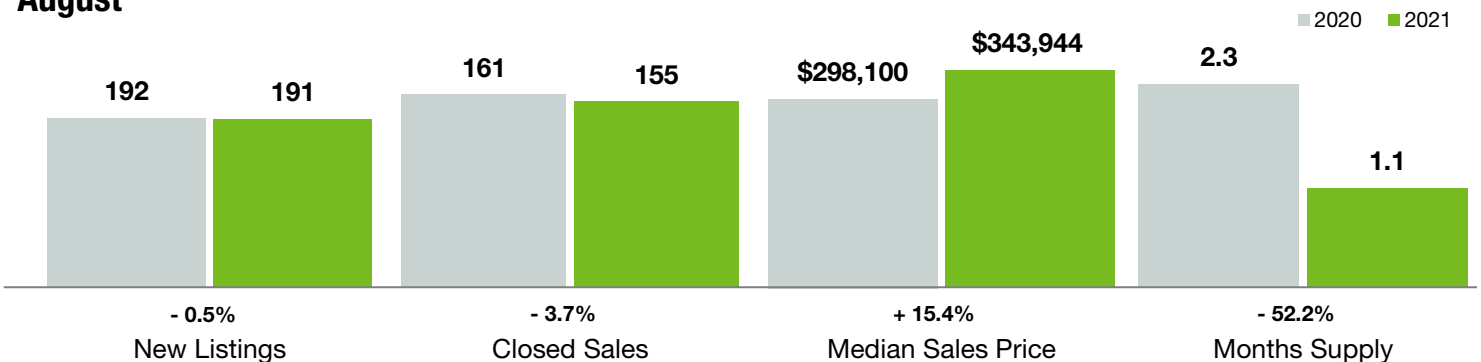
## Lincoln County

North Carolina

Key Metrics	August			Year to Date		
	2020	2021	Percent Change	Thru 8-2020	Thru 8-2021	Percent Change
New Listings	192	191	- 0.5%	1,298	1,410	+ 8.6%
Pending Sales	167	200	+ 19.8%	1,141	1,358	+ 19.0%
Closed Sales	161	155	- 3.7%	974	1,200	+ 23.2%
Median Sales Price*	\$298,100	\$343,944	+ 15.4%	\$297,997	\$333,237	+ 11.8%
Average Sales Price*	\$334,989	\$387,758	+ 15.8%	\$333,375	\$377,457	+ 13.2%
Percent of Original List Price Received*	97.2%	101.0%	+ 3.9%	96.7%	100.2%	+ 3.6%
List to Close	106	89	- 16.0%	110	87	- 20.9%
Days on Market Until Sale	56	23	- 58.9%	60	29	- 51.7%
Cumulative Days on Market Until Sale	62	21	- 66.1%	70	31	- 55.7%
Average List Price	\$378,506	\$452,738	+ 19.6%	\$357,135	\$408,563	+ 14.4%
Inventory of Homes for Sale	301	186	- 38.2%	--	--	--
Months Supply of Inventory	2.3	1.1	- 52.2%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### August



### Median Sales Price

Rolling 12-Month Calculation

