

Local Market Update for November 2021

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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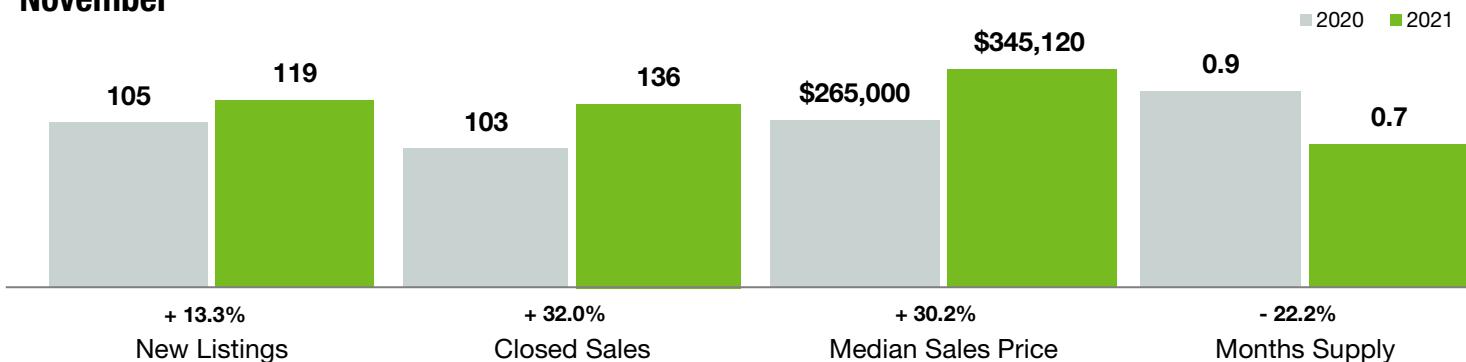
Monroe

North Carolina

Key Metrics	November			Year to Date		
	2020	2021	Percent Change	Thru 11-2020	Thru 11-2021	Percent Change
New Listings	105	119	+ 13.3%	1,278	1,698	+ 32.9%
Pending Sales	99	139	+ 40.4%	1,192	1,564	+ 31.2%
Closed Sales	103	136	+ 32.0%	1,123	1,462	+ 30.2%
Median Sales Price*	\$265,000	\$345,120	+ 30.2%	\$250,000	\$307,450	+ 23.0%
Average Sales Price*	\$279,331	\$361,013	+ 29.2%	\$261,357	\$319,122	+ 22.1%
Percent of Original List Price Received*	99.0%	101.0%	+ 2.0%	98.5%	101.0%	+ 2.5%
List to Close	66	82	+ 24.2%	79	81	+ 2.5%
Days on Market Until Sale	20	21	+ 5.0%	29	16	- 44.8%
Cumulative Days on Market Until Sale	22	25	+ 13.6%	34	21	- 38.2%
Average List Price	\$277,723	\$341,853	+ 23.1%	\$271,233	\$333,636	+ 23.0%
Inventory of Homes for Sale	94	91	- 3.2%	--	--	--
Months Supply of Inventory	0.9	0.7	- 22.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Median Sales Price

Rolling 12-Month Calculation

