Local Market Update for May 2022





Huntersville

North Carolina

	May			Year to Date		
Key Metrics	2021	2022	Percent Change	Thru 5-2021	Thru 5-2022	Percent Change
New Listings	201	210	+ 4.5%	801	753	- 6.0%
Pending Sales	185	174	- 5.9%	773	689	- 10.9%
Closed Sales	183	119	- 35.0%	708	614	- 13.3%
Median Sales Price*	\$395,000	\$555,000	+ 40.5%	\$383,330	\$490,000	+ 27.8%
Average Sales Price*	\$449,835	\$577,257	+ 28.3%	\$418,873	\$526,338	+ 25.7%
Percent of Original List Price Received*	102.3%	104.8%	+ 2.4%	101.4%	103.7%	+ 2.3%
List to Close	81	74	- 8.6%	86	91	+ 5.8%
Days on Market Until Sale	20	14	- 30.0%	24	21	- 12.5%
Cumulative Days on Market Until Sale	15	5	- 66.7%	21	20	- 4.8%
Average List Price	\$445,888	\$571,797	+ 28.2%	\$439,033	\$558,426	+ 27.2%
Inventory of Homes for Sale	100	99	- 1.0%			
Months Supply of Inventory	0.6	0.7	+ 16.7%			

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



