

Local Market Update for June 2022

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



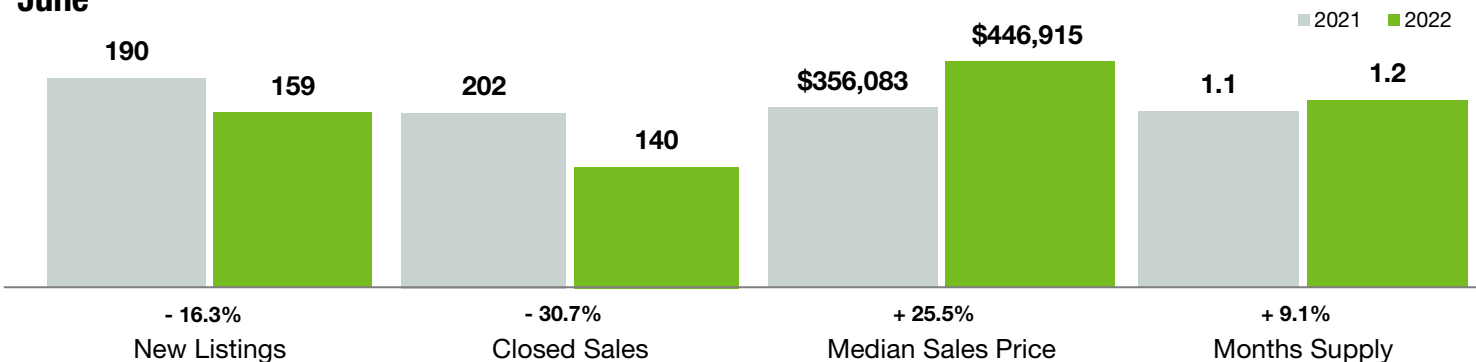
Lincoln County

North Carolina

| Key Metrics | June | | | Year to Date | | |
|--|-----------|-----------|----------------|--------------|-------------|----------------|
| | 2021 | 2022 | Percent Change | Thru 6-2021 | Thru 6-2022 | Percent Change |
| New Listings | 190 | 159 | - 16.3% | 1,035 | 947 | - 8.5% |
| Pending Sales | 167 | 156 | - 6.6% | 1,031 | 846 | - 17.9% |
| Closed Sales | 202 | 140 | - 30.7% | 883 | 772 | - 12.6% |
| Median Sales Price* | \$356,083 | \$446,915 | + 25.5% | \$330,880 | \$420,000 | + 26.9% |
| Average Sales Price* | \$405,801 | \$465,578 | + 14.7% | \$375,553 | \$452,635 | + 20.5% |
| Percent of Original List Price Received* | 100.8% | 103.5% | + 2.7% | 100.1% | 101.1% | + 1.0% |
| List to Close | 79 | 106 | + 34.2% | 90 | 96 | + 6.7% |
| Days on Market Until Sale | 19 | 27 | + 42.1% | 33 | 26 | - 21.2% |
| Cumulative Days on Market Until Sale | 18 | 31 | + 72.2% | 36 | 25 | - 30.6% |
| Average List Price | \$394,686 | \$490,130 | + 24.2% | \$401,715 | \$476,873 | + 18.7% |
| Inventory of Homes for Sale | 186 | 175 | - 5.9% | -- | -- | -- |
| Months Supply of Inventory | 1.1 | 1.2 | + 9.1% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Median Sales Price

Rolling 12-Month Calculation

