Local Market Update for June 2022





Mecklenburg County

North Carolina

| | June | | | Year to Date | | |
|--|-----------|-----------|----------------|--------------|-------------|----------------|
| Key Metrics | 2021 | 2022 | Percent Change | Thru 6-2021 | Thru 6-2022 | Percent Change |
| New Listings | 2,494 | 2,542 | + 1.9% | 13,028 | 12,204 | - 6.3% |
| Pending Sales | 2,142 | 1,806 | - 15.7% | 12,243 | 10,630 | - 13.2% |
| Closed Sales | 2,248 | 1,880 | - 16.4% | 11,239 | 10,282 | - 8.5% |
| Median Sales Price* | \$358,304 | \$441,570 | + 23.2% | \$340,000 | \$410,000 | + 20.6% |
| Average Sales Price* | \$461,871 | \$555,025 | + 20.2% | \$433,914 | \$504,553 | + 16.3% |
| Percent of Original List Price Received* | 102.4% | 102.9% | + 0.5% | 101.1% | 103.0% | + 1.9% |
| List to Close | 67 | 66 | - 1.5% | 76 | 72 | - 5.3% |
| Days on Market Until Sale | 13 | 12 | - 7.7% | 21 | 16 | - 23.8% |
| Cumulative Days on Market Until Sale | 13 | 11 | - 15.4% | 23 | 16 | - 30.4% |
| Average List Price | \$491,629 | \$541,670 | + 10.2% | \$462,560 | \$534,334 | + 15.5% |
| Inventory of Homes for Sale | 1,787 | 1,913 | + 7.1% | | | |
| Months Supply of Inventory | 0.9 | 1.1 | + 22.2% | | | |

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



