Local Market Update for January 2023



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Huntersville

North Carolina

	January			Year to Date		
Key Metrics	2022	2023	Percent Change	Thru 1-2022	Thru 1-2023	Percent Change
New Listings	127	90	- 29.1%	127	90	- 29.1%
Pending Sales	129	103	- 20.2%	129	103	- 20.2%
Closed Sales	124	51	- 58.9%	124	51	- 58.9%
Median Sales Price*	\$437,745	\$532,500	+ 21.6%	\$437,745	\$532,500	+ 21.6%
Average Sales Price*	\$503,421	\$541,841	+ 7.6%	\$503,421	\$541,841	+ 7.6%
Percent of Original List Price Received*	102.3%	96.2%	- 6.0%	102.3%	96.2%	- 6.0%
List to Close	94	130	+ 38.3%	94	130	+ 38.3%
Days on Market Until Sale	25	51	+ 104.0%	25	51	+ 104.0%
Cumulative Days on Market Until Sale	25	44	+ 76.0%	25	44	+ 76.0%
Average List Price	\$544,913	\$553,236	+ 1.5%	\$544,913	\$553,236	+ 1.5%
Inventory of Homes for Sale	85	104	+ 22.4%			
Months Supply of Inventory	0.5	0.9	+ 80.0%			

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



