## **Local Market Update for January 2023**



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## **Kannapolis**

North Carolina

|  | January   |           |                | Year to Date |             |                |
|--|-----------|-----------|----------------|--------------|-------------|----------------|
| Key Metrics                              | 2022      | 2023      | Percent Change | Thru 1-2022  | Thru 1-2023 | Percent Change |
| New Listings                             | 74        | 47        | - 36.5%        | 74           | 47          | - 36.5%        |
| Pending Sales                            | 77        | 68        | - 11.7%        | 77           | 68          | - 11.7%        |
| Closed Sales                             | 79        | 41        | - 48.1%        | 79           | 41          | - 48.1%        |
| Median Sales Price*                      | \$240,000 | \$280,000 | + 16.7%        | \$240,000    | \$280,000   | + 16.7%        |
| Average Sales Price*                     | \$254,152 | \$289,175 | + 13.8%        | \$254,152    | \$289,175   | + 13.8%        |
| Percent of Original List Price Received* | 99.1%     | 92.9%     | - 6.3%         | 99.1%        | 92.9%       | - 6.3%         |
| List to Close                            | 65        | 91        | + 40.0%        | 65           | 91          | + 40.0%        |
| Days on Market Until Sale                | 21        | 45        | + 114.3%       | 21           | 45          | + 114.3%       |
| Cumulative Days on Market Until Sale     | 17        | 49        | + 188.2%       | 17           | 49          | + 188.2%       |
| Average List Price                       | \$281,372 | \$312,233 | + 11.0%        | \$281,372    | \$312,233   | + 11.0%        |
| Inventory of Homes for Sale              | 63        | 102       | + 61.9%        |              |             |                |
| Months Supply of Inventory               | 0.7       | 1.4       | + 100.0%       |              |             |                |

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



