

Local Market Update for January 2023

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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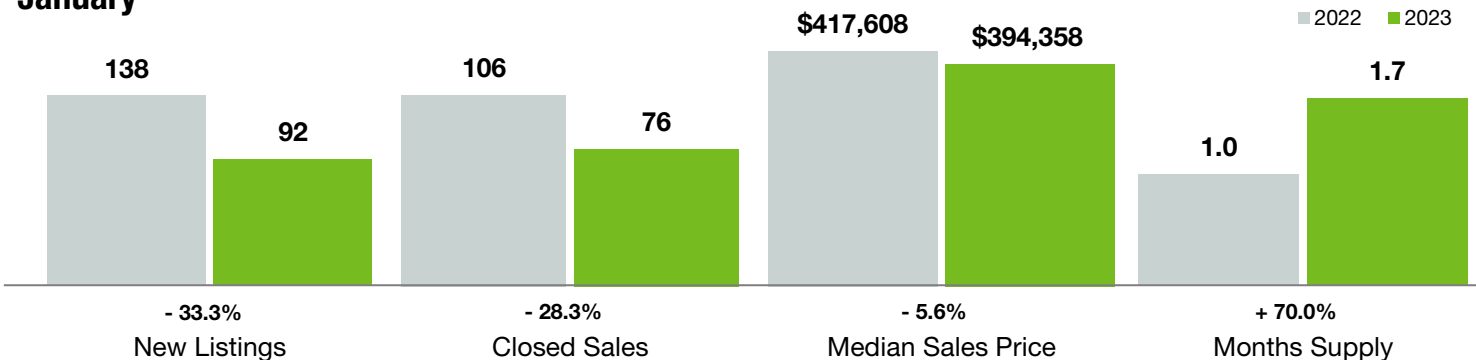
Lincoln County

North Carolina

Key Metrics	January			Year to Date		
	2022	2023	Percent Change	Thru 1-2022	Thru 1-2023	Percent Change
New Listings	138	92	- 33.3%	138	92	- 33.3%
Pending Sales	142	117	- 17.6%	142	117	- 17.6%
Closed Sales	106	76	- 28.3%	106	76	- 28.3%
Median Sales Price*	\$417,608	\$394,358	- 5.6%	\$417,608	\$394,358	- 5.6%
Average Sales Price*	\$432,814	\$444,508	+ 2.7%	\$432,814	\$444,508	+ 2.7%
Percent of Original List Price Received*	98.5%	95.4%	- 3.1%	98.5%	95.4%	- 3.1%
List to Close	92	124	+ 34.8%	92	124	+ 34.8%
Days on Market Until Sale	18	67	+ 272.2%	18	67	+ 272.2%
Cumulative Days on Market Until Sale	18	51	+ 183.3%	18	51	+ 183.3%
Average List Price	\$416,502	\$511,903	+ 22.9%	\$416,502	\$511,903	+ 22.9%
Inventory of Homes for Sale	163	202	+ 23.9%	--	--	--
Months Supply of Inventory	1.0	1.7	+ 70.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

January



Median Sales Price

Rolling 12-Month Calculation

