

Local Market Update for April 2023

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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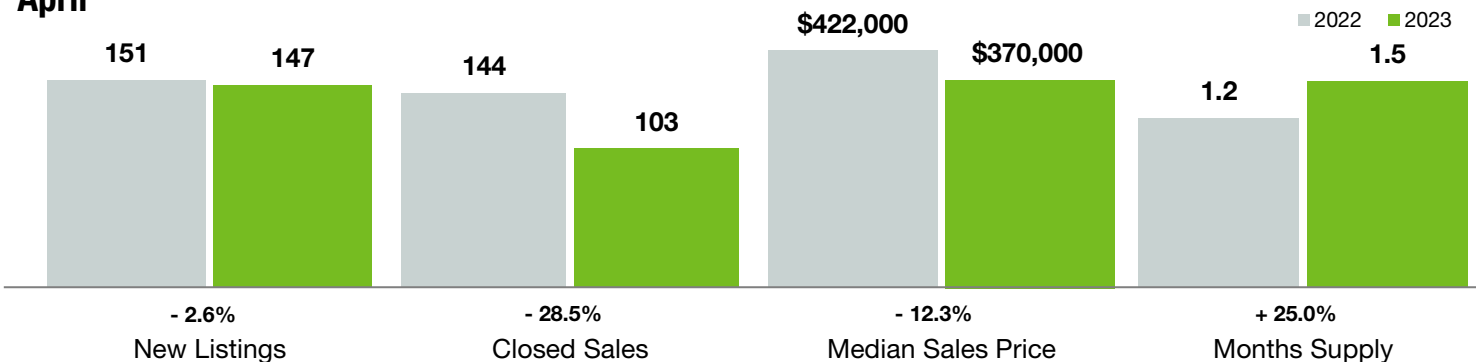
Lincoln County

North Carolina

Key Metrics	April			Year to Date		
	2022	2023	Percent Change	Thru 4-2022	Thru 4-2023	Percent Change
New Listings	151	147	- 2.6%	587	468	- 20.3%
Pending Sales	115	138	+ 20.0%	529	487	- 7.9%
Closed Sales	144	103	- 28.5%	499	391	- 21.6%
Median Sales Price*	\$422,000	\$370,000	- 12.3%	\$412,540	\$407,996	- 1.1%
Average Sales Price*	\$476,785	\$430,996	- 9.6%	\$446,696	\$467,322	+ 4.6%
Percent of Original List Price Received*	100.7%	96.3%	- 4.4%	100.2%	95.9%	- 4.3%
List to Close	76	107	+ 40.8%	95	113	+ 18.9%
Days on Market Until Sale	20	53	+ 165.0%	26	57	+ 119.2%
Cumulative Days on Market Until Sale	23	59	+ 156.5%	24	58	+ 141.7%
Average List Price	\$551,574	\$516,093	- 6.4%	\$482,066	\$500,062	+ 3.7%
Inventory of Homes for Sale	181	174	- 3.9%	--	--	--
Months Supply of Inventory	1.2	1.5	+ 25.0%	--	--	--

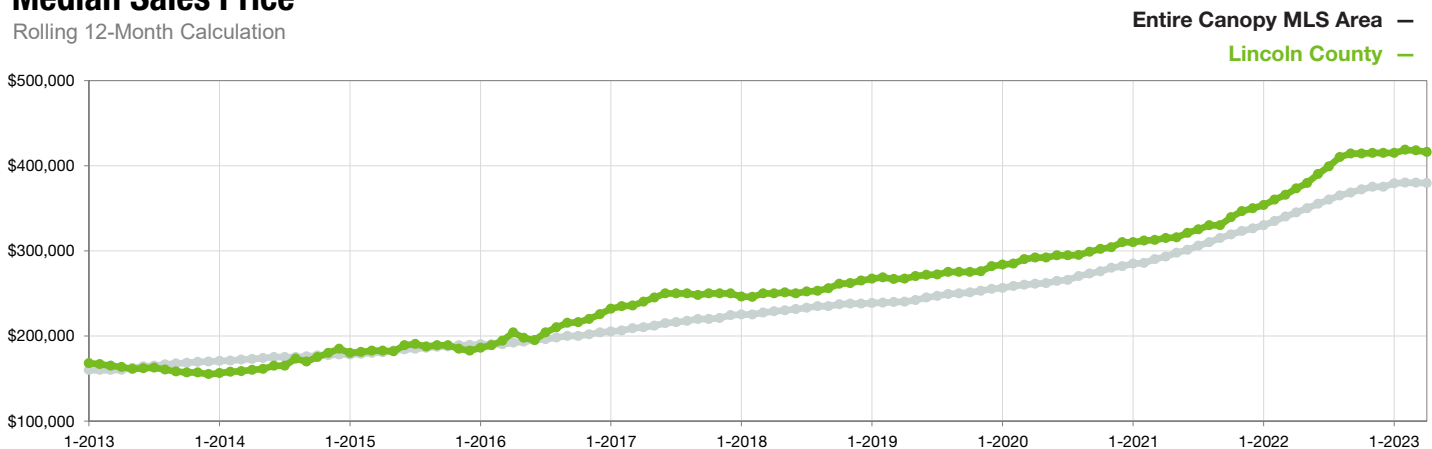
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Median Sales Price

Rolling 12-Month Calculation



Current as of May 5, 2023. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2023 ShowingTime.