

Local Market Update for April 2023

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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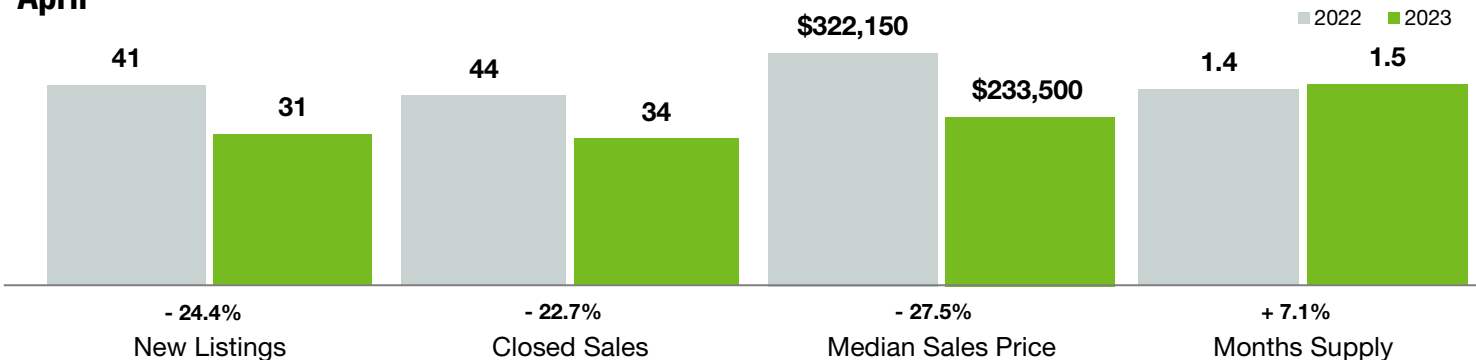
Lincolnton

North Carolina

Key Metrics	April			Year to Date		
	2022	2023	Percent Change	Thru 4-2022	Thru 4-2023	Percent Change
New Listings	41	31	- 24.4%	183	122	- 33.3%
Pending Sales	35	32	- 8.6%	169	145	- 14.2%
Closed Sales	44	34	- 22.7%	158	121	- 23.4%
Median Sales Price*	\$322,150	\$233,500	- 27.5%	\$275,000	\$260,000	- 5.5%
Average Sales Price*	\$341,114	\$281,451	- 17.5%	\$301,095	\$291,687	- 3.1%
Percent of Original List Price Received*	99.1%	94.2%	- 4.9%	98.7%	94.2%	- 4.6%
List to Close	76	126	+ 65.8%	82	99	+ 20.7%
Days on Market Until Sale	30	54	+ 80.0%	30	47	+ 56.7%
Cumulative Days on Market Until Sale	35	64	+ 82.9%	34	53	+ 55.9%
Average List Price	\$336,151	\$373,623	+ 11.1%	\$330,897	\$315,288	- 4.7%
Inventory of Homes for Sale	66	54	- 18.2%	--	--	--
Months Supply of Inventory	1.4	1.5	+ 7.1%	--	--	--

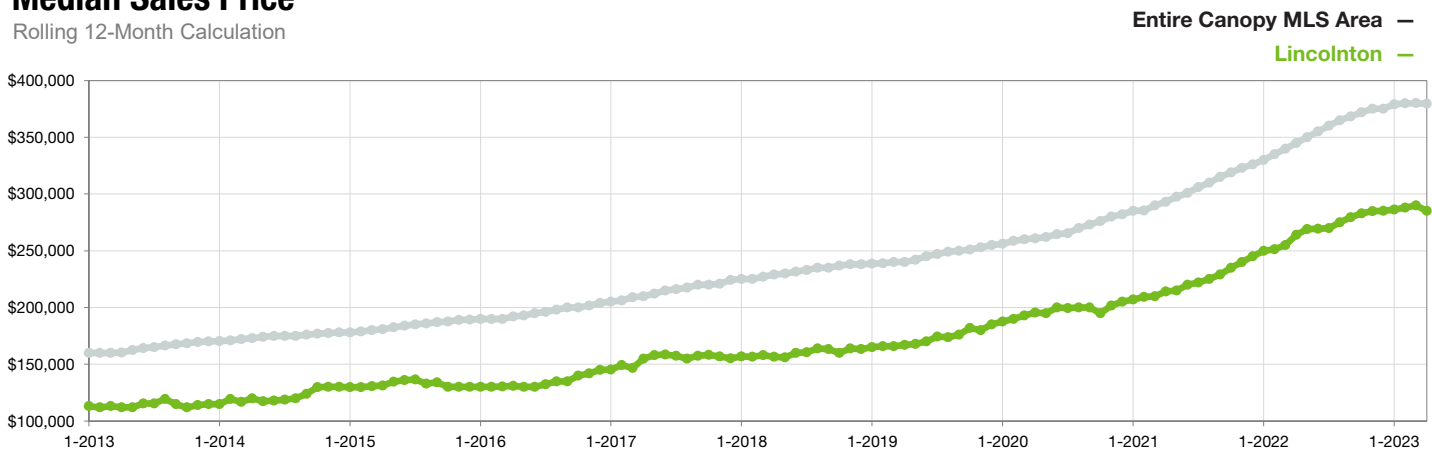
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Median Sales Price

Rolling 12-Month Calculation



Current as of May 5, 2023. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2023 ShowingTime.