

Local Market Update for April 2023

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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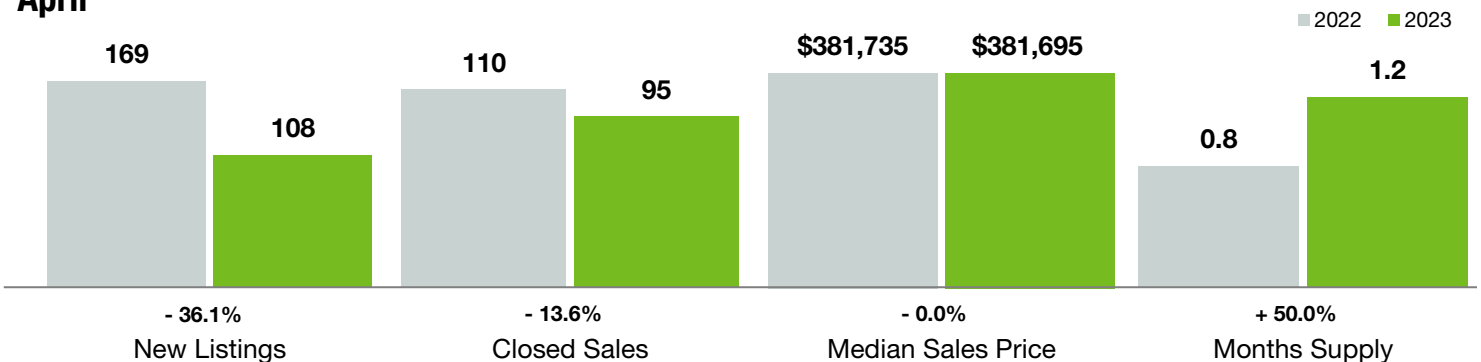
Monroe

North Carolina

| Key Metrics | April | | | Year to Date | | |
|--|-----------|-----------|----------------|--------------|-------------|----------------|
| | 2022 | 2023 | Percent Change | Thru 4-2022 | Thru 4-2023 | Percent Change |
| New Listings | 169 | 108 | - 36.1% | 590 | 408 | - 30.8% |
| Pending Sales | 128 | 106 | - 17.2% | 514 | 402 | - 21.8% |
| Closed Sales | 110 | 95 | - 13.6% | 460 | 333 | - 27.6% |
| Median Sales Price* | \$381,735 | \$381,695 | - 0.0% | \$375,000 | \$370,000 | - 1.3% |
| Average Sales Price* | \$402,631 | \$401,248 | - 0.3% | \$381,859 | \$375,541 | - 1.7% |
| Percent of Original List Price Received* | 101.9% | 96.3% | - 5.5% | 101.7% | 95.0% | - 6.6% |
| List to Close | 67 | 94 | + 40.3% | 75 | 98 | + 30.7% |
| Days on Market Until Sale | 15 | 48 | + 220.0% | 18 | 47 | + 161.1% |
| Cumulative Days on Market Until Sale | 19 | 58 | + 205.3% | 21 | 56 | + 166.7% |
| Average List Price | \$396,636 | \$411,665 | + 3.8% | \$393,350 | \$404,381 | + 2.8% |
| Inventory of Homes for Sale | 106 | 118 | + 11.3% | -- | -- | -- |
| Months Supply of Inventory | 0.8 | 1.2 | + 50.0% | -- | -- | -- |

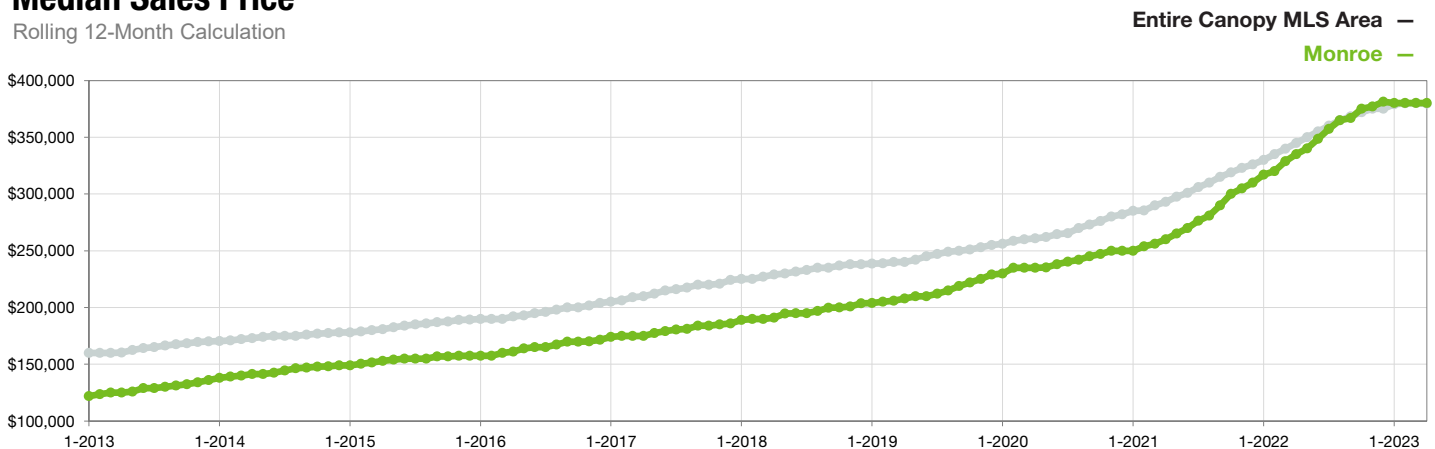
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Median Sales Price

Rolling 12-Month Calculation



Current as of May 5, 2023. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2023 ShowingTime.