

# Local Market Update for April 2023

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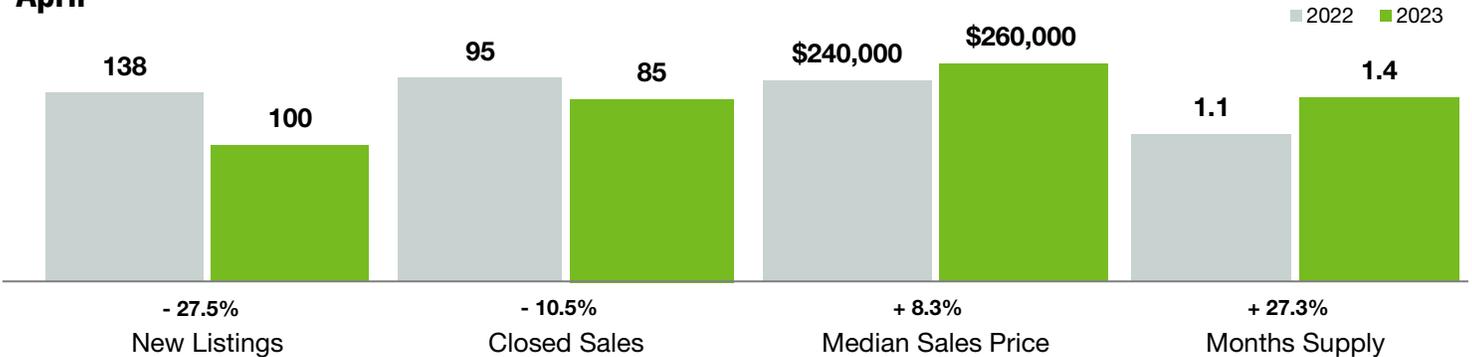
## Salisbury

North Carolina

Key Metrics	April			Year to Date		
	2022	2023	Percent Change	Thru 4-2022	Thru 4-2023	Percent Change
New Listings	138	100	- 27.5%	429	363	- 15.4%
Pending Sales	107	106	- 0.9%	367	368	+ 0.3%
Closed Sales	95	85	- 10.5%	375	302	- 19.5%
Median Sales Price*	\$240,000	\$260,000	+ 8.3%	\$235,000	\$253,000	+ 7.7%
Average Sales Price*	\$292,567	\$282,658	- 3.4%	\$272,517	\$269,473	- 1.1%
Percent of Original List Price Received*	102.5%	97.6%	- 4.8%	100.2%	94.0%	- 6.2%
List to Close	78	82	+ 5.1%	83	92	+ 10.8%
Days on Market Until Sale	14	37	+ 164.3%	20	45	+ 125.0%
Cumulative Days on Market Until Sale	14	43	+ 207.1%	24	51	+ 112.5%
Average List Price	\$287,106	\$301,649	+ 5.1%	\$274,588	\$286,425	+ 4.3%
Inventory of Homes for Sale	113	120	+ 6.2%	--	--	--
Months Supply of Inventory	1.1	1.4	+ 27.3%	--	--	--

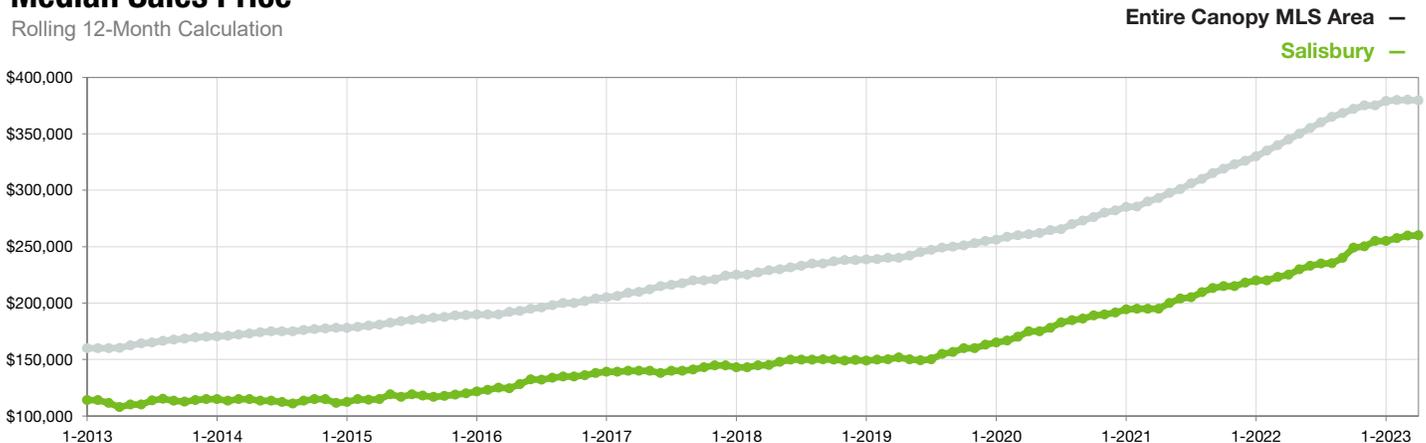
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### April



### Median Sales Price

Rolling 12-Month Calculation



Current as of May 5, 2023. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2023 ShowingTime.