Local Market Update for April 2023



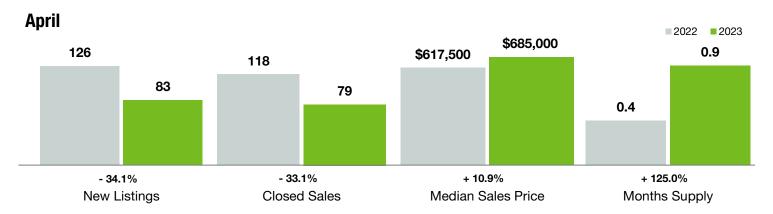


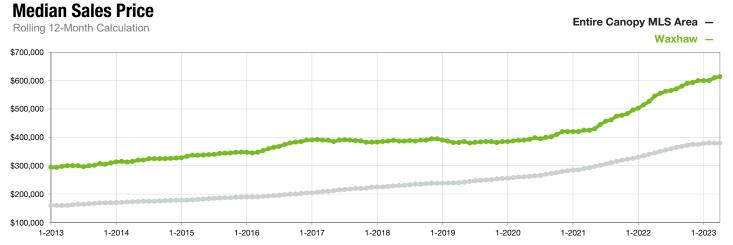
Waxhaw

North Carolina

	April			Year to Date		
Key Metrics	2022	2023	Percent Change	Thru 4-2022	Thru 4-2023	Percent Change
New Listings	126	83	- 34.1%	395	277	- 29.9%
Pending Sales	112	92	- 17.9%	377	282	- 25.2%
Closed Sales	118	79	- 33.1%	340	261	- 23.2%
Median Sales Price*	\$617,500	\$685,000	+ 10.9%	\$571,581	\$620,000	+ 8.5%
Average Sales Price*	\$715,907	\$842,577	+ 17.7%	\$673,948	\$719,129	+ 6.7%
Percent of Original List Price Received*	104.8%	98.4%	- 6.1%	103.6%	97.1%	- 6.3%
List to Close	68	107	+ 57.4%	72	123	+ 70.8%
Days on Market Until Sale	15	26	+ 73.3%	18	36	+ 100.0%
Cumulative Days on Market Until Sale	12	25	+ 108.3%	14	37	+ 164.3%
Average List Price	\$773,250	\$872,692	+ 12.9%	\$738,243	\$843,332	+ 14.2%
Inventory of Homes for Sale	41	70	+ 70.7%			
Months Supply of Inventory	0.4	0.9	+ 125.0%			

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





 $Current \ as \ of \ May \ 5, 2023. \ All \ data \ from \ Canopy \ MLS, \ Inc. \ Report \ provided \ by \ the \ Canopy \ Realtor @Association. \ Report \ @2023 \ Showing Time.$