

# Local Market Update for June 2023

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION  
FOR MORE INFORMATION, CONTACT A REALTOR®



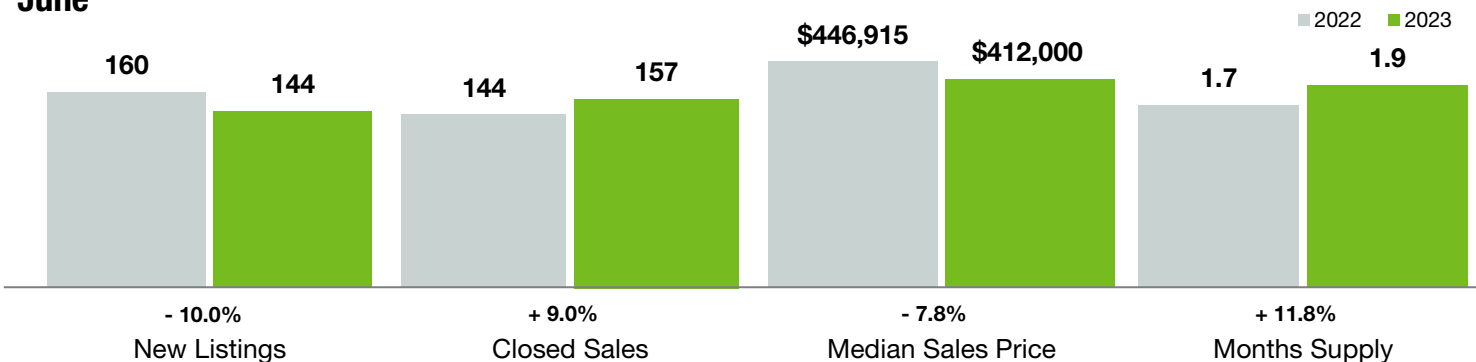
## Lincoln County

North Carolina

Key Metrics	June			Year to Date		
	2022	2023	Percent Change	Thru 6-2022	Thru 6-2023	Percent Change
New Listings	160	144	- 10.0%	945	774	- 18.1%
Pending Sales	140	115	- 17.9%	797	729	- 8.5%
Closed Sales	144	157	+ 9.0%	772	671	- 13.1%
Median Sales Price*	\$446,915	\$412,000	- 7.8%	\$420,000	\$415,000	- 1.2%
Average Sales Price*	\$463,814	\$522,288	+ 12.6%	\$453,762	\$484,648	+ 6.8%
Percent of Original List Price Received*	103.5%	97.0%	- 6.3%	101.1%	96.2%	- 4.8%
List to Close	106	100	- 5.7%	97	109	+ 12.4%
Days on Market Until Sale	26	44	+ 69.2%	26	52	+ 100.0%
Cumulative Days on Market Until Sale	30	43	+ 43.3%	26	53	+ 103.8%
Average List Price	\$484,393	\$519,375	+ 7.2%	\$474,929	\$527,118	+ 11.0%
Inventory of Homes for Sale	234	210	- 10.3%	--	--	--
Months Supply of Inventory	1.7	1.9	+ 11.8%	--	--	--

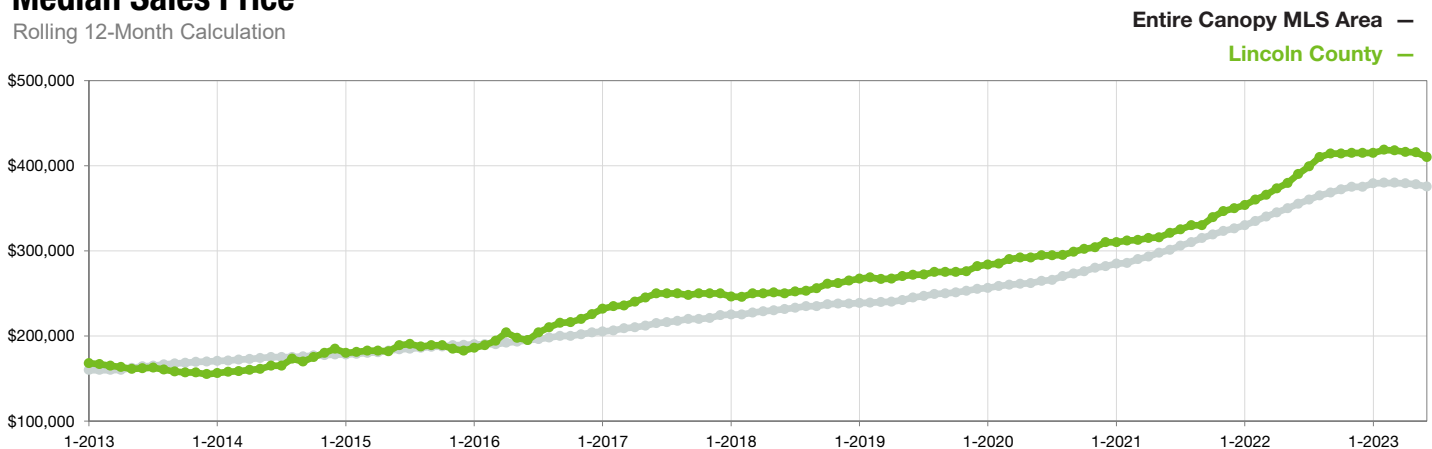
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### June



### Median Sales Price

Rolling 12-Month Calculation



Current as of July 5, 2023. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2023 ShowingTime.