

Local Market Update for June 2023

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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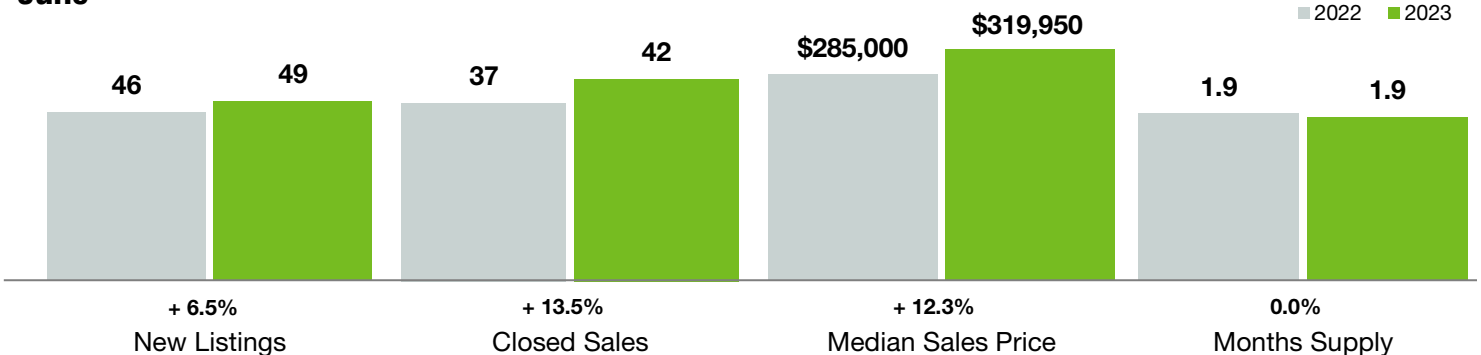
Lincolnton

North Carolina

Key Metrics	June			Year to Date		
	2022	2023	Percent Change	Thru 6-2022	Thru 6-2023	Percent Change
New Listings	46	49	+ 6.5%	299	218	- 27.1%
Pending Sales	50	34	- 32.0%	252	221	- 12.3%
Closed Sales	37	42	+ 13.5%	231	199	- 13.9%
Median Sales Price*	\$285,000	\$319,950	+ 12.3%	\$280,000	\$285,000	+ 1.8%
Average Sales Price*	\$285,378	\$333,364	+ 16.8%	\$299,306	\$308,769	+ 3.2%
Percent of Original List Price Received*	108.6%	96.2%	- 11.4%	100.5%	95.0%	- 5.5%
List to Close	91	97	+ 6.6%	82	106	+ 29.3%
Days on Market Until Sale	49	35	- 28.6%	34	45	+ 32.4%
Cumulative Days on Market Until Sale	67	35	- 47.8%	43	49	+ 14.0%
Average List Price	\$325,009	\$364,770	+ 12.2%	\$311,304	\$331,427	+ 6.5%
Inventory of Homes for Sale	86	67	- 22.1%	--	--	--
Months Supply of Inventory	1.9	1.9	0.0%	--	--	--

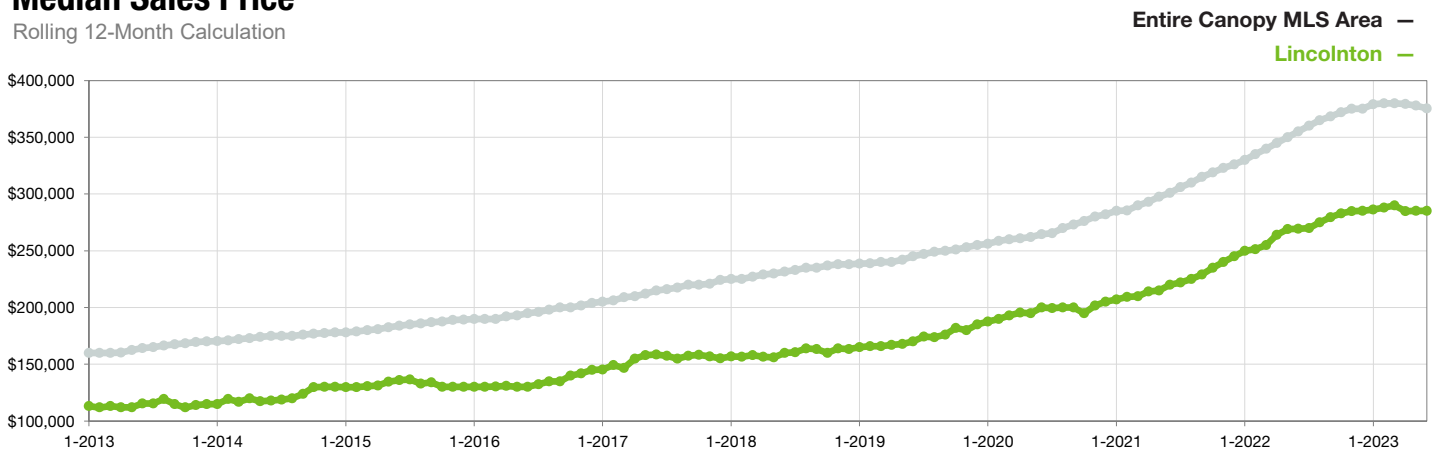
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Median Sales Price

Rolling 12-Month Calculation



Current as of July 5, 2023. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2023 ShowingTime.