

# Local Market Update for June 2023

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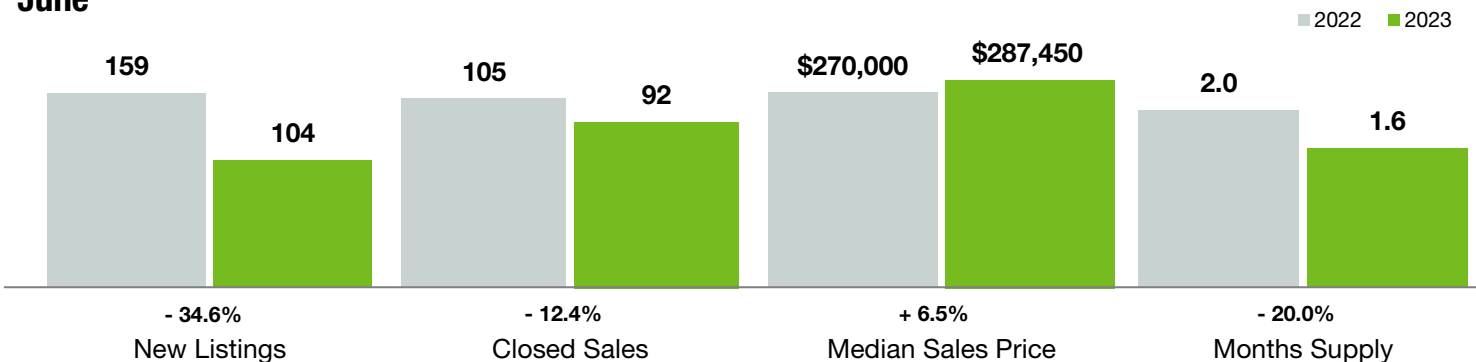
## Salisbury

North Carolina

Key Metrics	June			Year to Date		
	2022	2023	Percent Change	Thru 6-2022	Thru 6-2023	Percent Change
New Listings	159	104	- 34.6%	753	573	- 23.9%
Pending Sales	92	86	- 6.5%	577	525	- 9.0%
Closed Sales	105	92	- 12.4%	581	480	- 17.4%
Median Sales Price*	\$270,000	\$287,450	+ 6.5%	\$245,000	\$256,500	+ 4.7%
Average Sales Price*	\$288,534	\$283,068	- 1.9%	\$280,694	\$277,284	- 1.2%
Percent of Original List Price Received*	101.6%	96.9%	- 4.6%	100.6%	95.0%	- 5.6%
List to Close	60	75	+ 25.0%	75	86	+ 14.7%
Days on Market Until Sale	13	30	+ 130.8%	17	40	+ 135.3%
Cumulative Days on Market Until Sale	12	36	+ 200.0%	20	45	+ 125.0%
Average List Price	\$363,744	\$326,934	- 10.1%	\$296,388	\$301,926	+ 1.9%
Inventory of Homes for Sale	205	134	- 34.6%	--	--	--
Months Supply of Inventory	2.0	1.6	- 20.0%	--	--	--

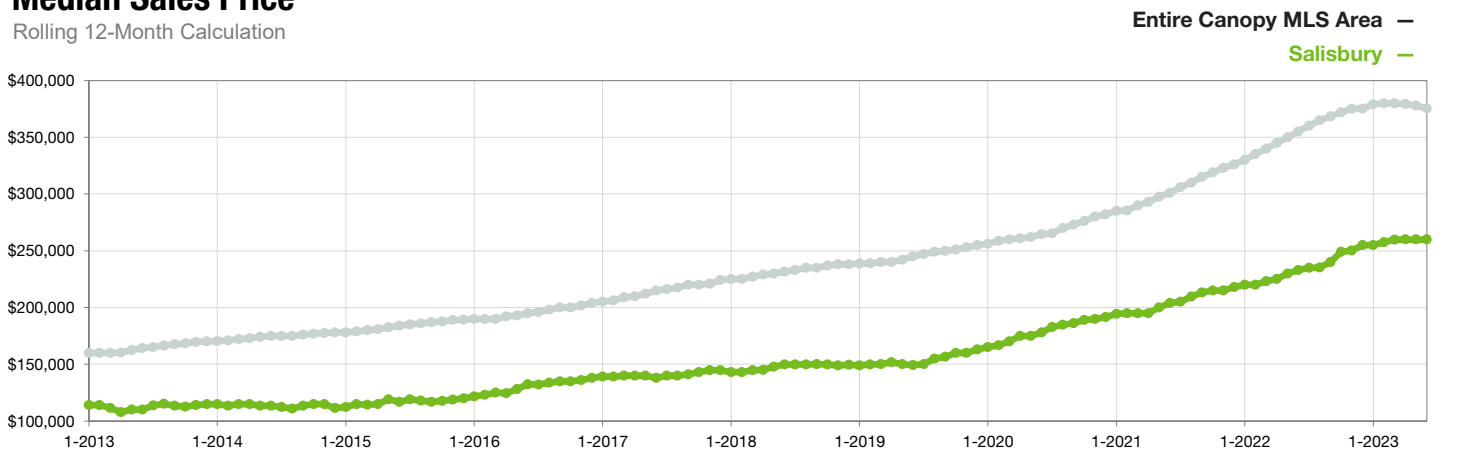
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### June



### Median Sales Price

Rolling 12-Month Calculation



Current as of July 5, 2023. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2023 ShowingTime.