

Local Market Update for June 2023

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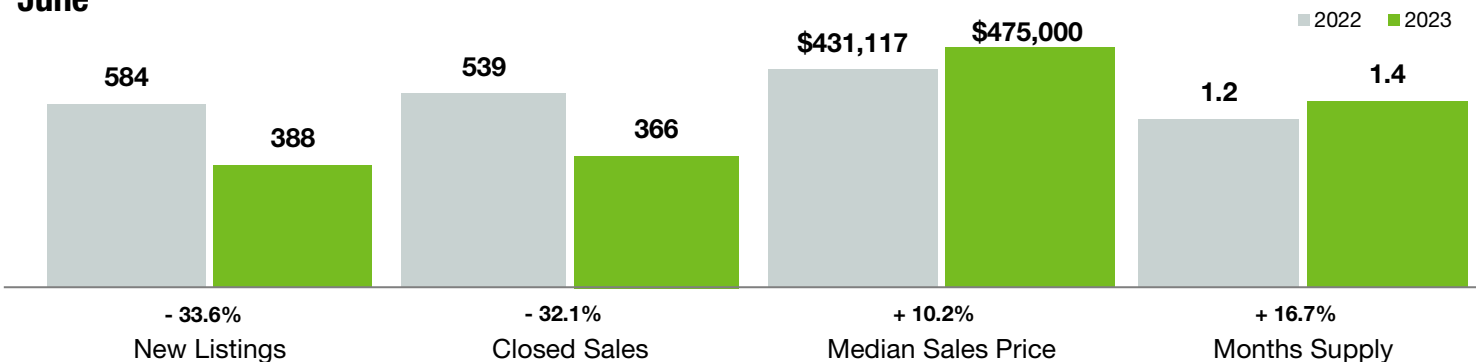
Union County

North Carolina

Key Metrics	June			Year to Date		
	2022	2023	Percent Change	Thru 6-2022	Thru 6-2023	Percent Change
New Listings	584	388	- 33.6%	2,798	2,002	- 28.4%
Pending Sales	359	316	- 12.0%	2,316	1,835	- 20.8%
Closed Sales	539	366	- 32.1%	2,266	1,737	- 23.3%
Median Sales Price*	\$431,117	\$475,000	+ 10.2%	\$438,015	\$450,000	+ 2.7%
Average Sales Price*	\$530,726	\$611,583	+ 15.2%	\$525,247	\$555,029	+ 5.7%
Percent of Original List Price Received*	102.3%	98.9%	- 3.3%	102.5%	97.2%	- 5.2%
List to Close	95	87	- 8.4%	81	103	+ 27.2%
Days on Market Until Sale	14	34	+ 142.9%	16	43	+ 168.8%
Cumulative Days on Market Until Sale	15	31	+ 106.7%	18	42	+ 133.3%
Average List Price	\$643,440	\$603,992	- 6.1%	\$582,668	\$611,315	+ 4.9%
Inventory of Homes for Sale	492	405	- 17.7%	--	--	--
Months Supply of Inventory	1.2	1.4	+ 16.7%	--	--	--

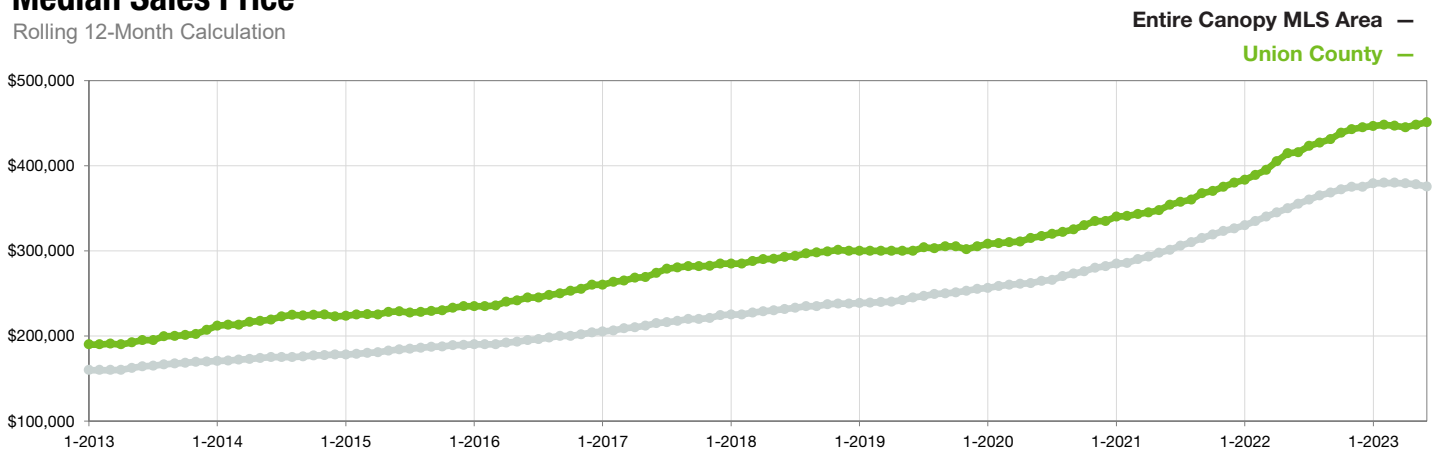
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Median Sales Price

Rolling 12-Month Calculation



Current as of July 5, 2023. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2023 ShowingTime.