## **Local Market Update for July 2023**

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION FOR MORE INFORMATION, CONTACT A REALTOR®

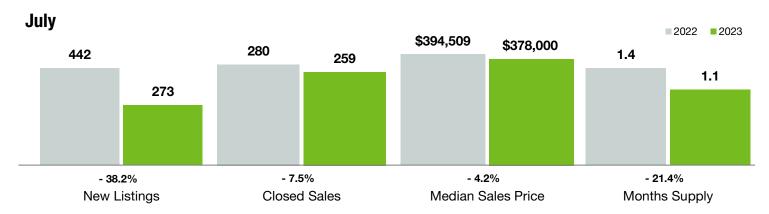


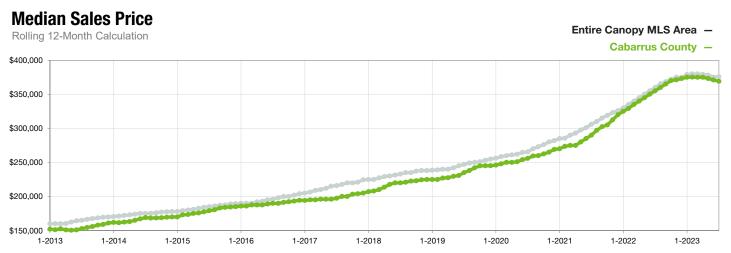
## **Cabarrus County**

North Carolina

	July			Year to Date		
Key Metrics	2022	2023	Percent Change	Thru 7-2022	Thru 7-2023	Percent Change
New Listings	442	273	- 38.2%	2,636	2,005	- 23.9%
Pending Sales	263	279	+ 6.1%	2,156	1,974	- 8.4%
Closed Sales	280	259	- 7.5%	2,294	1,739	- 24.2%
Median Sales Price*	\$394,509	\$378,000	- 4.2%	\$371,613	\$364,338	- 2.0%
Average Sales Price*	\$416,151	\$402,699	- 3.2%	\$393,618	\$389,898	- 0.9%
Percent of Original List Price Received*	100.4%	98.8%	- 1.6%	102.0%	96.7%	- 5.2%
List to Close	75	79	+ 5.3%	68	89	+ 30.9%
Days on Market Until Sale	12	30	+ 150.0%	14	40	+ 185.7%
Cumulative Days on Market Until Sale	13	32	+ 146.2%	14	43	+ 207.1%
Average List Price	\$414,630	\$445,191	+ 7.4%	\$398,320	\$432,000	+ 8.5%
Inventory of Homes for Sale	483	280	- 42.0%			
Months Supply of Inventory	1.4	1.1	- 21.4%			

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





Current as of August 5, 2023. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2023 ShowingTime.