

Local Market Update for July 2023

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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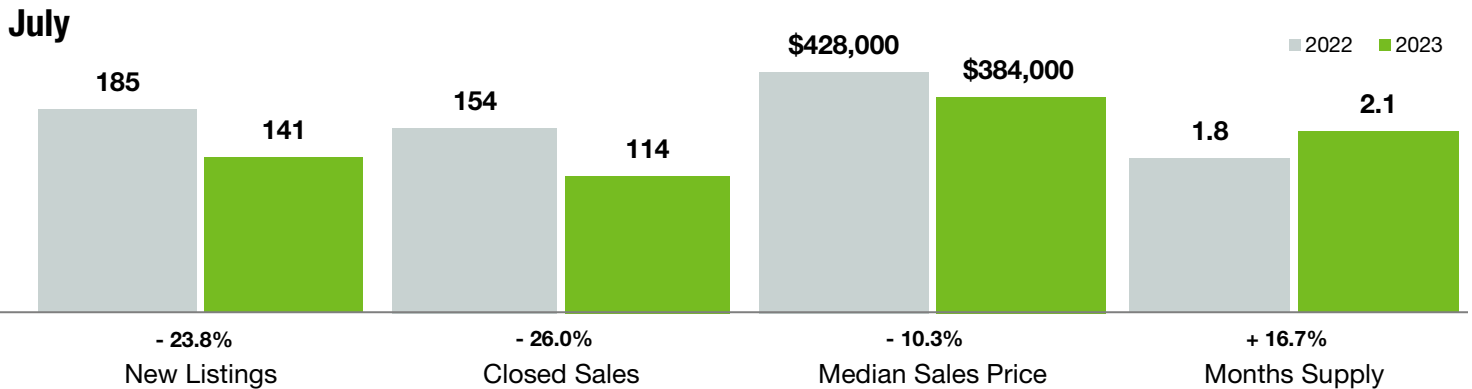


Lincoln County

North Carolina

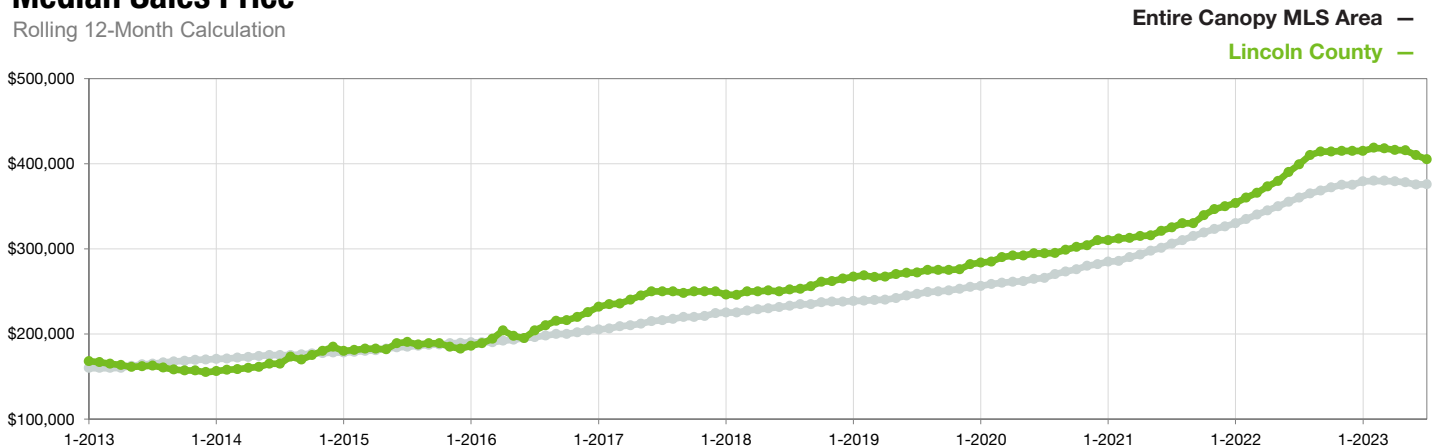
Key Metrics	July			Year to Date		
	2022	2023	Percent Change	Thru 7-2022	Thru 7-2023	Percent Change
New Listings	185	141	- 23.8%	1,130	916	- 18.9%
Pending Sales	143	113	- 21.0%	940	835	- 11.2%
Closed Sales	154	114	- 26.0%	926	790	- 14.7%
Median Sales Price*	\$428,000	\$384,000	- 10.3%	\$423,163	\$410,000	- 3.1%
Average Sales Price*	\$483,391	\$483,955	+ 0.1%	\$458,615	\$483,918	+ 5.5%
Percent of Original List Price Received*	101.2%	97.3%	- 3.9%	101.1%	96.4%	- 4.6%
List to Close	100	107	+ 7.0%	97	109	+ 12.4%
Days on Market Until Sale	23	52	+ 126.1%	25	52	+ 108.0%
Cumulative Days on Market Until Sale	21	38	+ 81.0%	25	51	+ 104.0%
Average List Price	\$466,685	\$604,296	+ 29.5%	\$473,463	\$536,822	+ 13.4%
Inventory of Homes for Sale	249	230	- 7.6%	--	--	--
Months Supply of Inventory	1.8	2.1	+ 16.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Current as of August 5, 2023. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2023 ShowingTime.