

# Local Market Update for July 2023

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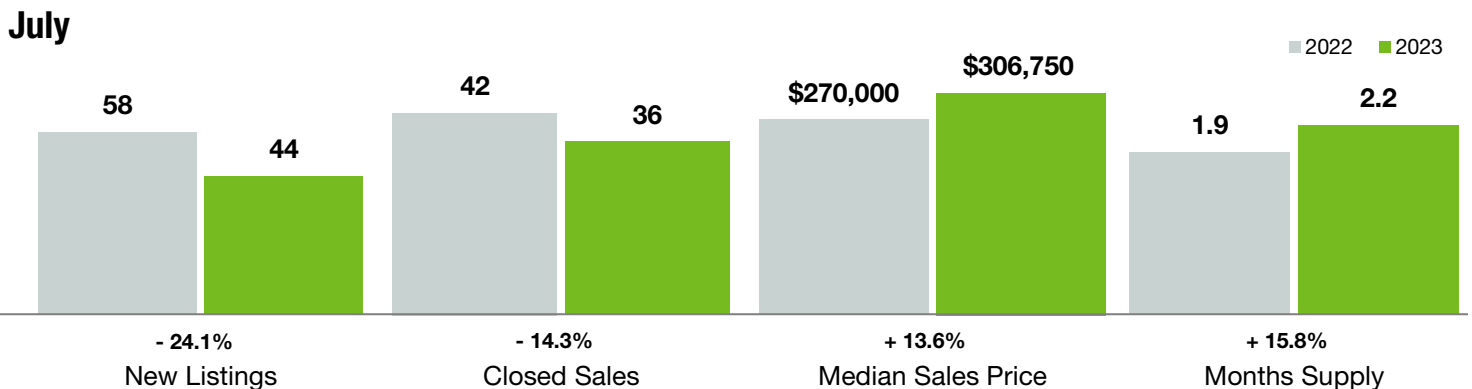


## Lincolnton

North Carolina

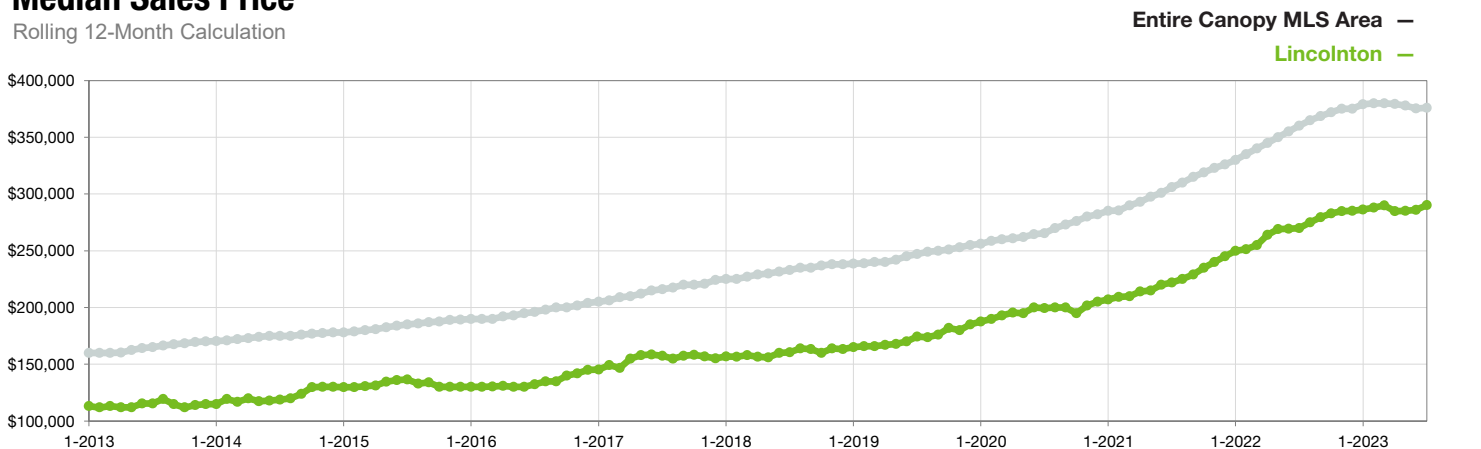
Key Metrics	July			Year to Date		
	2022	2023	Percent Change	Thru 7-2022	Thru 7-2023	Percent Change
New Listings	58	44	- 24.1%	357	262	- 26.6%
Pending Sales	50	36	- 28.0%	302	251	- 16.9%
Closed Sales	42	36	- 14.3%	273	237	- 13.2%
Median Sales Price*	\$270,000	\$306,750	+ 13.6%	\$279,000	\$290,000	+ 3.9%
Average Sales Price*	\$288,237	\$322,790	+ 12.0%	\$297,702	\$311,036	+ 4.5%
Percent of Original List Price Received*	104.9%	97.3%	- 7.2%	101.2%	95.4%	- 5.7%
List to Close	65	110	+ 69.2%	80	106	+ 32.5%
Days on Market Until Sale	25	42	+ 68.0%	32	45	+ 40.6%
Cumulative Days on Market Until Sale	25	44	+ 76.0%	41	48	+ 17.1%
Average List Price	\$290,589	\$368,605	+ 26.8%	\$307,852	\$335,944	+ 9.1%
Inventory of Homes for Sale	85	74	- 12.9%	--	--	--
Months Supply of Inventory	1.9	2.2	+ 15.8%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



### Median Sales Price

Rolling 12-Month Calculation



Current as of August 5, 2023. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2023 ShowingTime.