

Local Market Update for August 2023

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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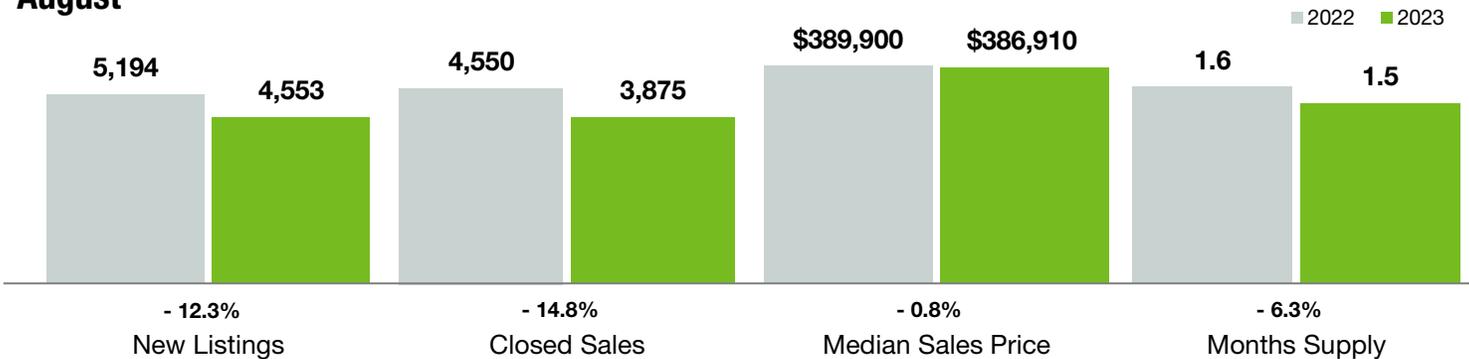
Charlotte Region

Includes Alexander, Anson, Cabarrus, Catawba, Cleveland, Gaston, Iredell, Lincoln, Mecklenburg, Rowan, Stanly and Union Counties in North Carolina and Chester, Chesterfield, Lancaster and York Counties in South Carolina

Key Metrics	August			Year to Date		
	2022	2023	Percent Change	Thru 8-2022	Thru 8-2023	Percent Change
New Listings	5,194	4,553	- 12.3%	43,104	34,032	- 21.0%
Pending Sales	4,214	3,828	- 9.2%	35,409	30,849	- 12.9%
Closed Sales	4,550	3,875	- 14.8%	35,706	28,909	- 19.0%
Median Sales Price*	\$389,900	\$386,910	- 0.8%	\$380,000	\$378,000	- 0.5%
Average Sales Price*	\$459,780	\$474,987	+ 3.3%	\$444,523	\$460,848	+ 3.7%
Percent of Original List Price Received*	98.5%	98.1%	- 0.4%	101.2%	97.3%	- 3.9%
List to Close	73	82	+ 12.3%	74	89	+ 20.3%
Days on Market Until Sale	19	29	+ 52.6%	18	37	+ 105.6%
Cumulative Days on Market Until Sale	19	31	+ 63.2%	18	40	+ 122.2%
Average List Price	\$450,692	\$486,274	+ 7.9%	\$462,127	\$493,674	+ 6.8%
Inventory of Homes for Sale	7,307	5,309	- 27.3%	--	--	--
Months Supply of Inventory	1.6	1.5	- 6.3%	--	--	--

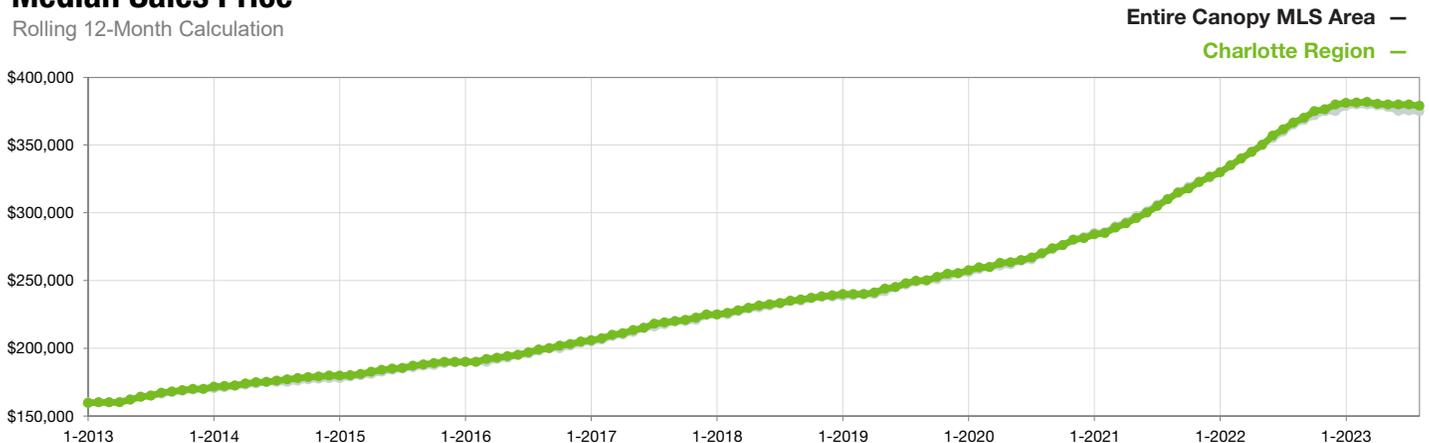
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

August



Median Sales Price

Rolling 12-Month Calculation



Current as of September 5, 2023. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2023 ShowingTime.